



Capital Link Webinar Presentation d'Amico International Shipping

January 31st, 2023



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INTERNATIONAL SHIPPING S.A.



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AGENDA.

- **DIS' overview**
- Market overview
- Why invest in DIS
- **DIS' ESG**
- Appendix



DIS' overview



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A modern, high-quality and versatile fleet.

DIS Fleet ¹	December 31 th , 2022				
	LR1	MR	Handy	Total	%
Owned	5.0	9.0	6.0	20.0	55.6%
Bareboat chartered	1.0	7.0	0.0	8.0	22.2%
Time chartered-in long-term	0.0	6.0	0.0	6.0	16.7%
Time chartered-in short-term	0.0	2.0	0.0	2.0	5.6%
TOTAL	6.0	24.0	6.0	36.0	100.0%

- DIS controls a modern fleet of 36.0 product tankers.
- Flexible, young and efficient:
 - ✓ 78% IMO classed (industry average²: 44%);
 - ✓ An average age of the owned and bareboat fleet of 7.6 years (industry average²: 11.9 years for MRs and LR1s (25,000 – 84,999 dwt));
 - ✓ **79% of owned and bareboat vessels and 78% of the entire controlled fleet is 'Eco-design' (industry average²: 29%).**
- Fully in compliance with very stringent international industry rules and long-term vetting approvals from the main Oil Majors.
- 22 newbuildings ordered since 2012 (10 MRs, 6 Handys, 6 LR1s), all delivered between Q1'14 and Q4'19.
- **DIS'** aims to maintain a top-quality TC coverage book, by employing part of its eco-newbuilding vessels with Oil Majors, which for long-term contracts currently have a strong preference for these efficient and technologically advanced ships. At the same time, **DIS'** older tonnage is employed mainly on the spot market.

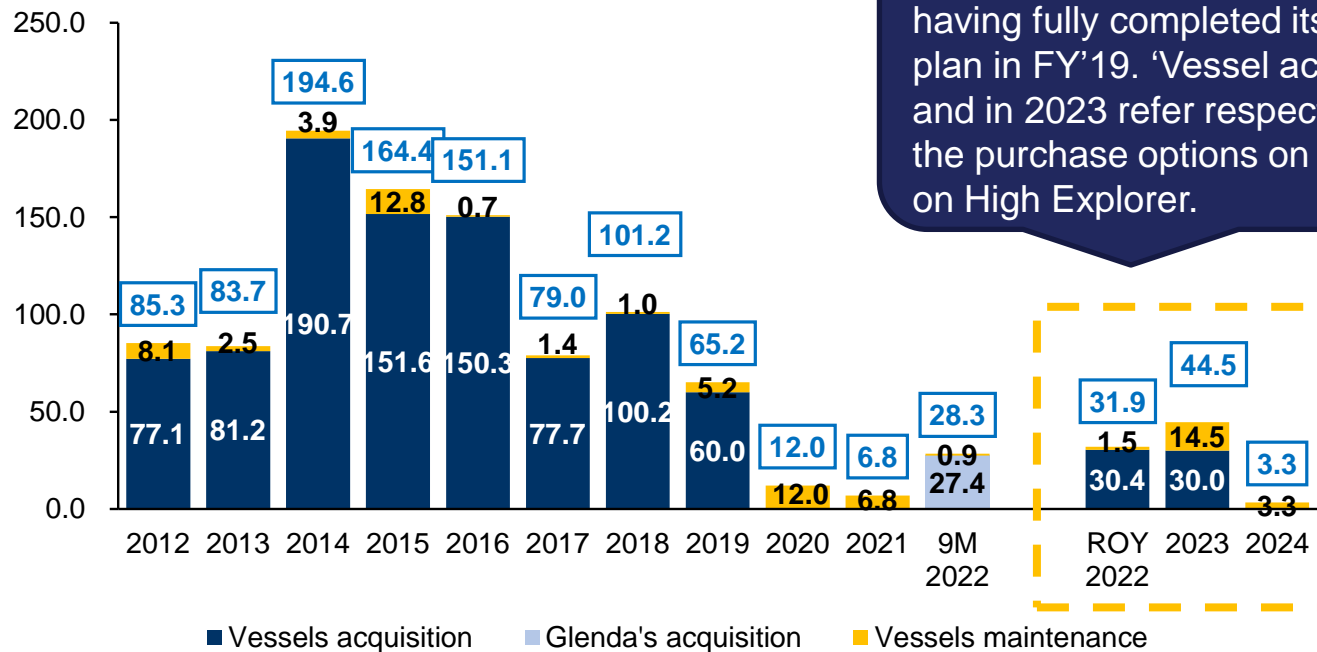
DIS has a modern fleet, a balanced mix of owned and chartered-in vessels, and strong relationships with key market players.



Rapidly declining CAPEX¹ commitments.

Investment plan

US\$/mm



- **DIS invested US\$ 924.4m from FY'12 to FY'19, mostly related to the 22 newbuildings ordered since 2012.**
- DIS has no remaining investments for newbuildings, **since the delivery of its last LR1 in Oct'19.**
- **DIS acquired full control of Glenda International Shipping in Q3'22 and exercised its purchase option on High Adventurer in Q4'22.**

DIS' large investment plan, which led to an important renewal of its owned fleet, consisting now mostly of eco-vessels, was completed in **Oct'19**. In **FY'23** **DIS'** investments relate to exercise of the purchase option for the MT High Explorer, as well as to US\$14.5 million for maintenance purposes, including the installation of two scrubbers .

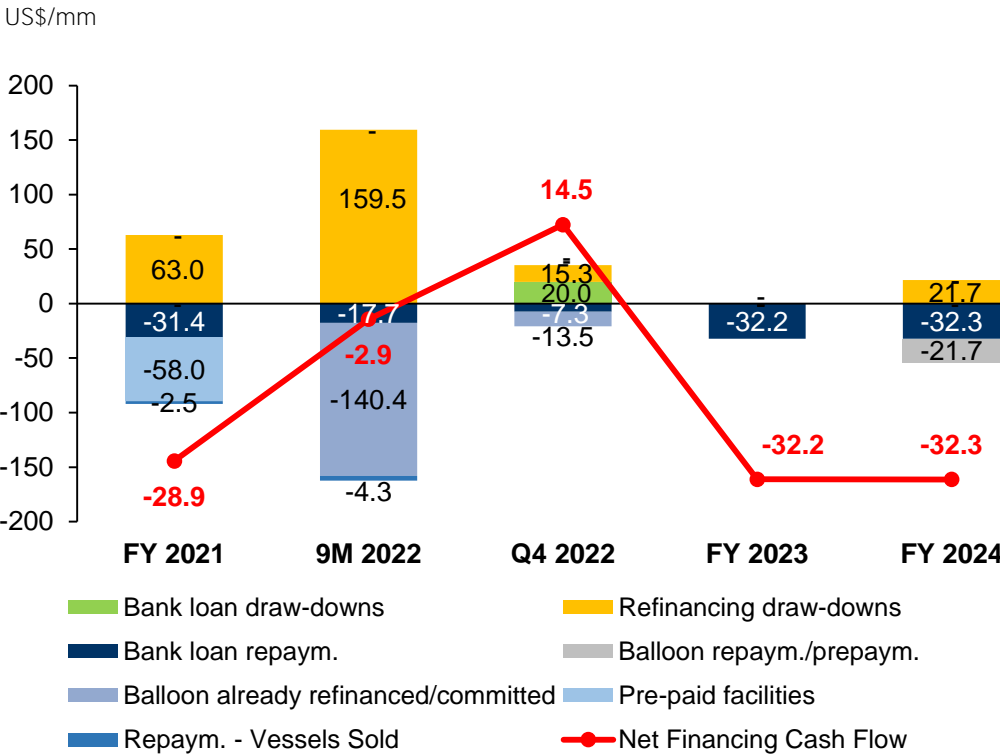
1. In addition to yard Instalments, total CAPEX includes also cost of supervision, first supply and the installation of one scrubber costing US\$ 2.2 million on the last LR1 delivered in Oct'19.



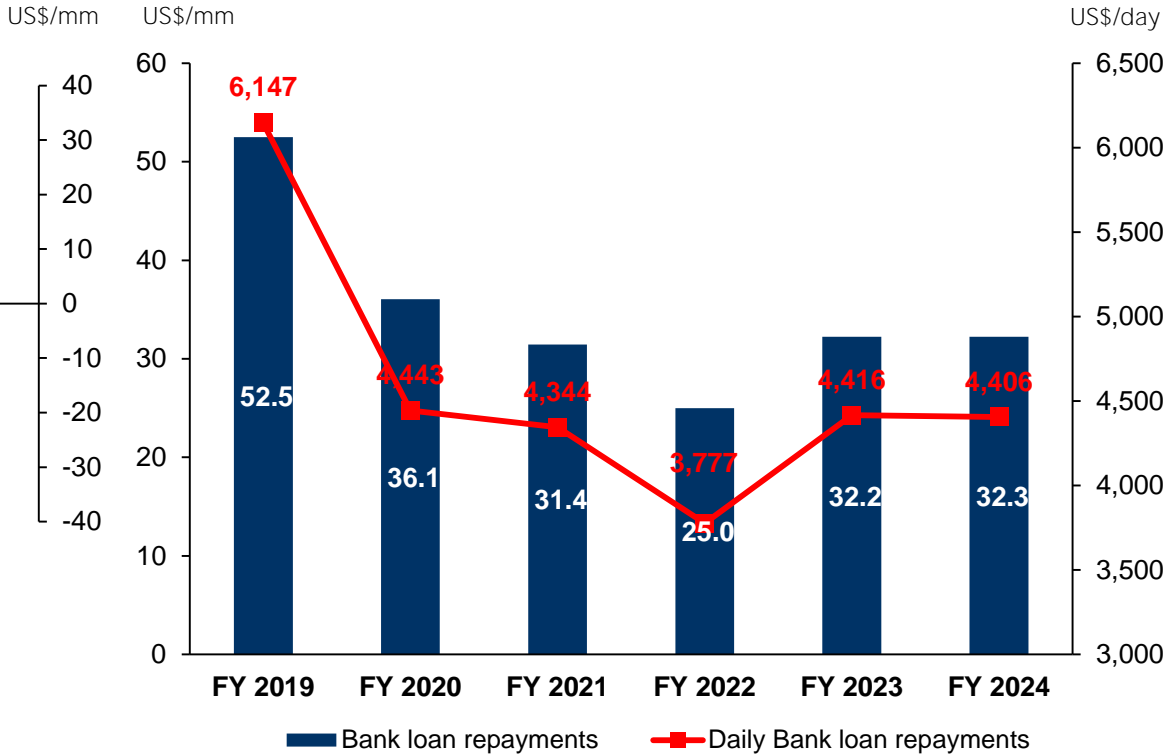


Lighter bank debt repayments and low refinancing risk.

Forecasted bank debt financing cash-flow
(Excluding overdraft facilities)^{1,2,3}



Daily bank loan repayment on owned vessels
(Excluding overdraft facilities)^{1,2,3}



DIS has refinanced all its debt maturing in '22 and '23, with the related balloons. Since '20, DIS also benefits from significantly lower bank debt repayments. Despite the increase in '23, attributable mostly to the '22 debt refinancings, daily repayments should continue falling over the next few years.

1. Based on the evolution of the current outstanding bank debt – with the exception of overdraft facilities.
2. Only balloon repayments are assumed to be refinanced. Some older vessels whose existing facilities' fully amortise during their respective terms (without balloons), are assumed to remain debt free thereafter.
3. Daily bank loan repayments is equal to bank loan repayments (excluding balloons), divided by owned vessel days.



DIS' purchase options on leased vessels.

Exercised purchase options:

Vessel Name	Build Date	Purch. Option First Ex. Date	Purch. Obligation Date	Purchase option exercised
High Priority ²	Mar-05	Oct-19	Oct-22	Exercised in Q1'21
High Freedom ⁴	Jan-14	Feb-20	Feb-24	Exercised in Q1'23
High Fidelity	Aug-14	May-20	May-27	Exercised/refinanced in Q3'22
High Discovery	Feb-14	Sep-20	Sep-24	Exercised/refinanced in Q3'22
High Voyager ³	Nov-14	Apr-21	Apr-29	Exercised in Q4'22

Unexercised purchase options:

Vessel Name	Build Date	Purch. Option First Ex. Date	Purch. Obligation Date	First Ex. Option (In/Out of the money) ¹
High Fidelity	Aug-14	Sep-25	Sep-32	In the money
High Trust	Jan-16	Jul-20	Jul-28	In the money
High Discovery	Feb-14	Sep-24	Sep-32	In the money
High Loyalty	Feb-15	Oct-20	Oct-28	In the money
High Trader	Oct-15	Dec-20	Dec-28	In the money
Cielo di Houston	Jan-19	Mar-24	Sep-25	In the money

- DIS has flexible purchase options on all its bareboat-in vessels, allowing it to acquire all **the vessels with three months' notice from the first purchase option exercise date. Based on today's depreciated market values and their** respective exercise prices, all these options are either in the money or, for those still not exercisable, theoretically in the money.
- Five of these options were already exercised. **Starting from Sep'22 the previous leasing** arrangements on the High Discovery and High Fidelity were replaced with new ones, with ten-year terms, at a substantially lower cost and similar terms to the previous contracts, also in relation to early reimbursement. In addition, DIS exercised its purchase options on the High Voyager and High Freedom, **respectively in Dec'22 and Jan'23. DIS has** another 4 options that it plans to exercise in the coming quarters.

DIS plans to lower its break-even costs by gradually exercising the remaining purchase options on leased vessels.

1. Market values as at December 31, 2022 depreciated linearly up to first exercise date (based on 25 years **vessels'** useful life less scrap value), less first exercise price.

2. On Feb 5, 2021, DIS announced the exercise of its purchase option on the MT High Priority for a consideration of US\$ 9.7m.

3. On Dec 7, 2022, DIS announced the exercise of its purchase option on the MT High Voyager for a consideration of US\$ 20.8m.

4. On Jan 12, 2023, DIS announced the exercise of its purchase option on the MT High Freedom for a consideration of US\$ 20.1m.





DIS' purchase options on time-chartered-in vessels

Vessel Name	Build Date	Purch. Option First Ex. Date	Purch. Option Last Ex. Date	First Ex. Option (In/Out of the money)
Crimson Jade	Jun-17	Jun-21	Dec-26	In the money
Crimson Pearl	Aug-17	Aug-21	Feb-27	In the money
High Adventurer	Nov-17	Nov-21	Nov-28	Exercised
High Explorer	May-18	May-22	May-29	Exercised
High Navigator	May-18	May-22	May-26	In the money
High Leader	Jun-18	Jun-22	Jun-26	In the money

- DIS also has purchase options on its time-chartered-in vessels, which are all currently in the money.
- Two of these options, relating to the High Adventurer and High Explorer, were in Yen and were particularly attractive **due to the currency's strong depreciation relative to the US\$. These option were therefore already exercised with delivery of the High Adventurer occurring in December'22 and expected delivery of the High Explorer in May '23.**

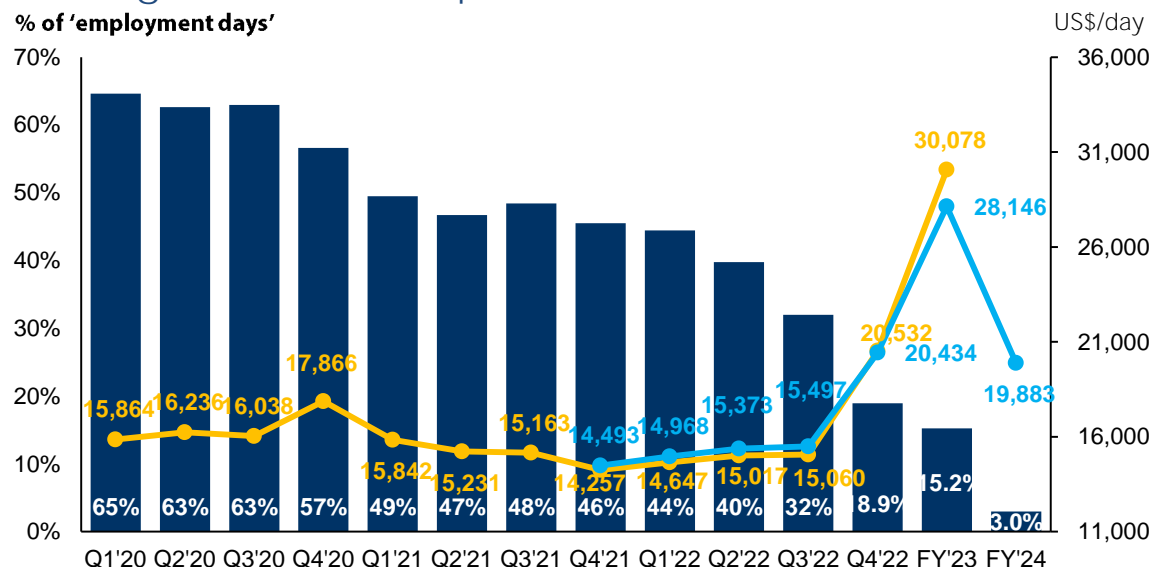
DIS aims to lower its break-even also by exercising options on some of its vessels which are currently time-chartered-in.



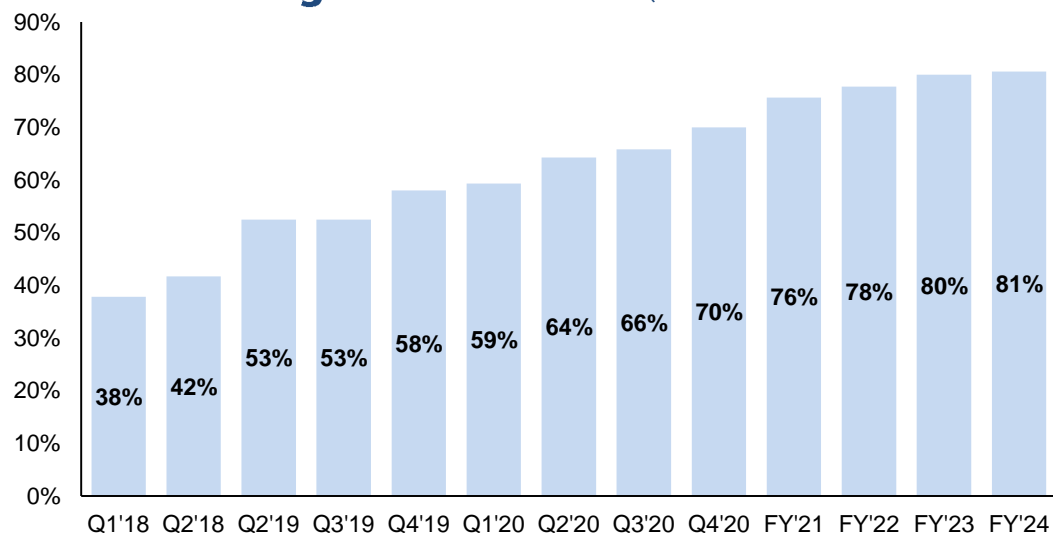


Contracts and modern fleet to drive future results.

Average TC and TC equivalent covered rates¹



DIS' increasing % of 'Eco' fleet (based on all controlled vessels)



■ % Eco vessels on total fleet at period-end

1. Situation based on covered 'employment days' (net of estimated off-hire days), and on current contracts in place, which are always subject to changes and assuming the exercise of DIS' TC-IN options in Dec'23 and in FY'24.

2. 'Daily average TC rate' refers to TC contracts only, whilst 'Daily average TC equivalent covered rate' includes also bareboat-out contracts., based on an assumed daily operating expenses in line with DIS' average actual cost.

- Average contract rates rise while the proportion of the **fleet covered falls in Q4 '22 and '23, providing valuable exposure to an ongoing market recovery.**
- **For Q4'22, DIS had covered ~19% of its available vessel days at an average TC equivalent rate of US\$ 20,532.**
- TC contracts allows DIS to:
 - ✓ consolidate strategic relationships with Oil Majors (Chevron, Exxon, Total, Saudi Aramco) and leading trading houses;
 - ✓ hedge against spot market volatility allowing DIS to secure TCE Earnings (**Q4'22 US\$ 12.4m; FY'23 US\$ 54.2m; FY'24 US\$ 7.3m**, are already secured as of today);
 - ✓ improve its operating cash flow (TC Hires are paid monthly in advance).
- DIS aims usually for a TC coverage of between 40% and 60% in the following 12 months, although currently, due to the very positive market outlook it aims to keep more of its fleet on the spot market.
- **DIS' percentage of 'Eco' vessels was of only 38% in Q1'18, increasing to 76% in FY'21 and expected to reach 80% in FY'23.**
- The eco percentage should rise even higher than indicated on the chart on the left, as during the next two years DIS is likely to sell some of its older vessels in a stronger market.
- **An increasing percentage of 'Eco' vessels will increase DIS' earnings potential, given the premium rates achieved by these ships.**

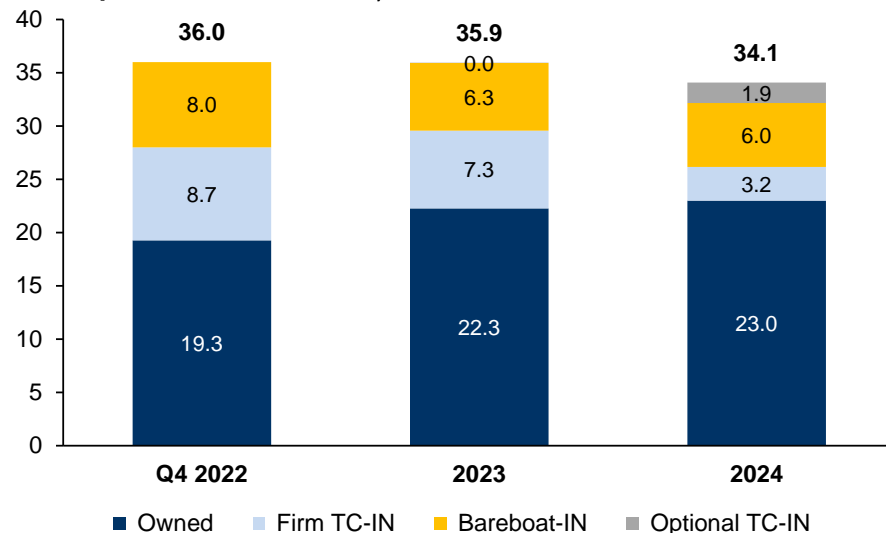




Large potential upside to earnings.

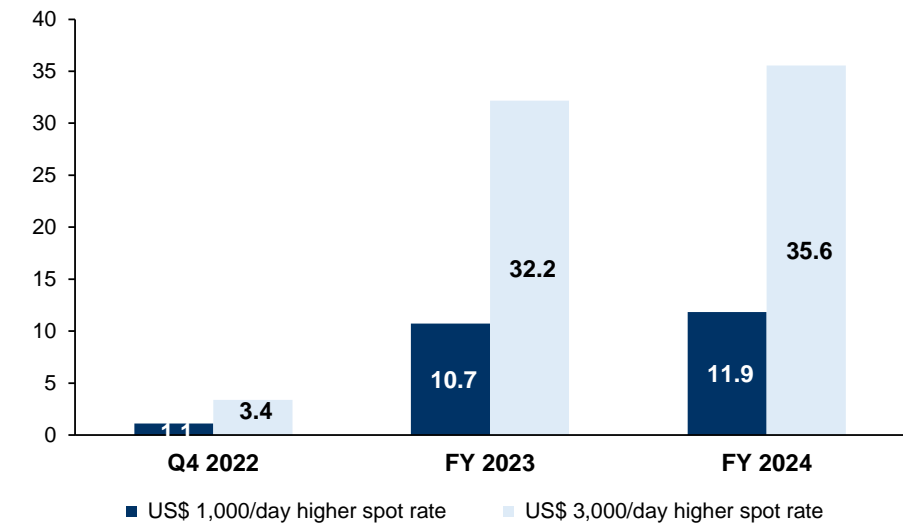
Estimated fleet evolution (avg. n. of vessels)¹

N. of ships (based on 'available days')



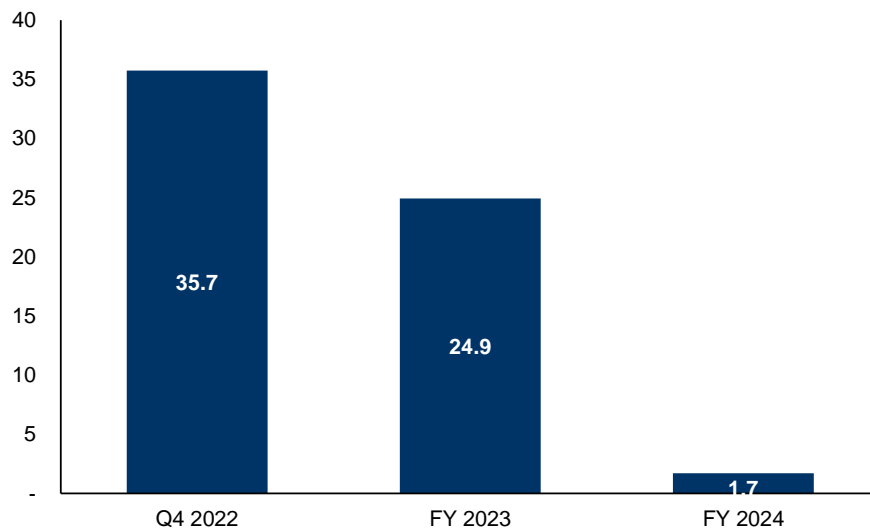
Potential upside to earnings²

US\$/mm



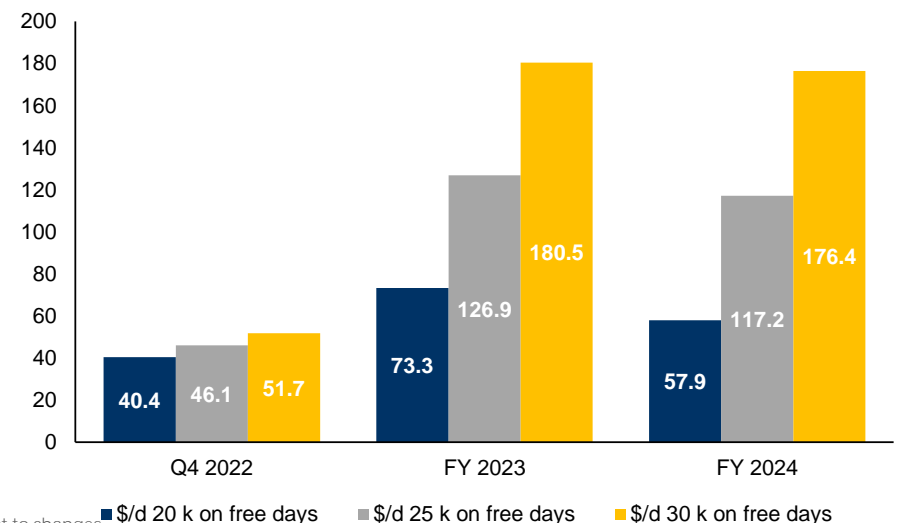
Estimated recurring results on fixed contract days³

US\$/mm



Potential recurring results⁴

US\$/mm



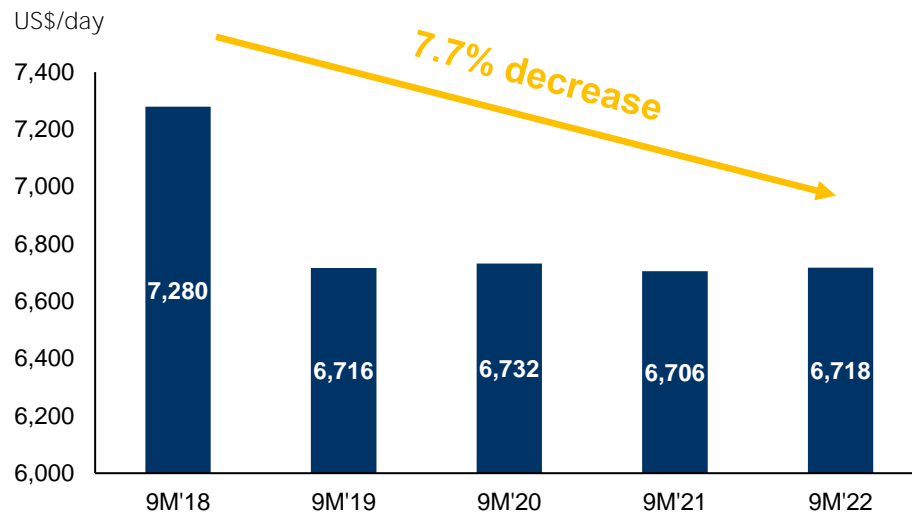
1. Average number of vessels in each period based on contracts in place as of today (i.e. total estimated 'available days') and subject to changes.
2. Based on estimated spot 'employment days' (i.e. net of estimated off-hire days) and assuming the exercise of DIS' TC-IN options in Dec'23 and in FY'24.
3. Based on all estimated fixed days (i.e. contract coverage and fixed spot days) as of today and subject to changes. Costs are estimated based on an assumed daily breakeven of US\$ 15,000/day applied to the assumed cost days of the period (calculated as total days excluding 1.3% statistical off-hire ratio).
4. Calculated as total days (i.e. including free or unfixed days) as of today and subject to changes x three different free rate assumptions (\$/d 20,000, \$/d 25,000, \$/d 30,000). Costs are estimated based on an assumed daily breakeven of US\$ 15,000/day applied to the assumed cost days of the period (according to DIS' internal projections).



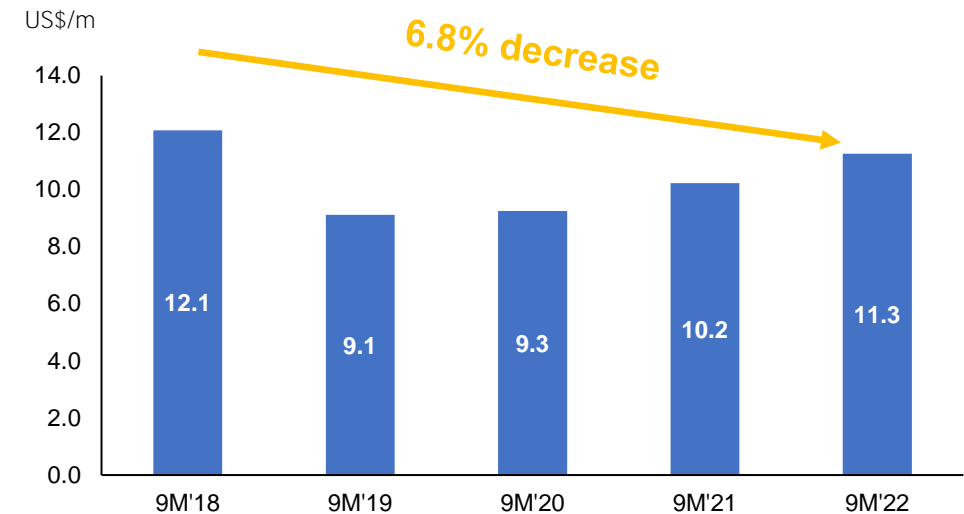


DIS focused also on cost savings.

Daily operating costs – owned and bareboat vessels¹



General & administrative costs – total fleet



DIS has focused not only on increasing the top line but also on managing its vessels more efficiently, also through investments in technology, obtaining significant cost savings in the last years.

Despite the ongoing strong inflationary pressures, also thanks to positive currency effects, in the first 9M'22 **DIS'** direct operating costs were in line with the same period of last year whilst G&As were slightly higher.

1. Daily operating costs are equivalent to direct operating expenses (excluding costs related to TC-In vessels) divided by cost days of owned and bareboat-in ships.



Financial results. First 9M'22 Net financial position

(US\$ million)	Dec. 31 st , 2021	Sep. 30 th , 2022
Gross debt	(485.9)	(491.8)
IFRS 16 – additional liabilities	(80.5)	(54.1)
Cash and cash equivalents	43.4	85.1
Other current financial assets ¹	2.7	6.9
Net financial position (NFP)	(520.3)	(453.9)
Net financial position (NFP) excl. IFR16	(439.8)	(399.8)
Fleet market value (FMV)	727.8	951.5
NFP (excluding IFRS 16) / FMV	60.4%	42.0%

- Net Financial Position (NFP) of US\$ (453.9)m and Cash and cash equivalents of US\$ 85.1m as at the end of **Sep'22** vs. NFP of US\$ (520.3)m as at the end of **FY'21** (NFP of US\$ (561.5)m at the end of **FY'20** and US\$ (682.8)m at the end of **FY'19**).
- The NFP (excluding IFRS16) to FMV ratio was of 42.0% at the end of **Sep'22** vs. 60.4% at the end of **FY'21** (65.9% at the end of **FY'20**, 64.0% at the end of **FY'19** and 72.9% at the end of **FY'18**). This gradual improvement is attributable to **DIS' FY'19** equity capital increase, to the **Company's** strong operating cash generation in **FY'20** and the first **9M'22**, and to the **Company's** vessel sales in the last few years. In addition, given the strong market conditions and the positive medium-term outlook for our industry, vessel values have been rising in the last 12 months. In fact, **DIS'** fleet market value increased by ~16% in Q3'22 alone.
- In Q1'22, DIS finalized the sale of the M/T High Valor, an MR vessel built in 2005, contributing to a cash generation of approximately US\$ 7.8m. In addition, in Q2'22 DIS finalized the sale of the M/T High Priority, an MR vessel built in 2005 and the last remaining old ship in the fleet, generating approximately US\$ 7.0m in cash in that quarter. These two transactions further improved **DIS'** liquidity position and deleveraged its balance sheet.

DIS has continued to strengthen its financial structure in the first 9M'22, thanks mostly to an **increase in asset values and to some additional vessel disposals. DIS' current leverage (NFP/FMV) stands at a healthy 42.0%.**

1. The amount as at 30.09.22 comprises the current portion of deferred losses on disposal on sale and leaseback transactions, amounting to US\$ 2.3 million and the positive fair value of derivative financial instruments (interest rate swaps), amounting to US\$ 4.6 million.



Market overview – market fundamentals

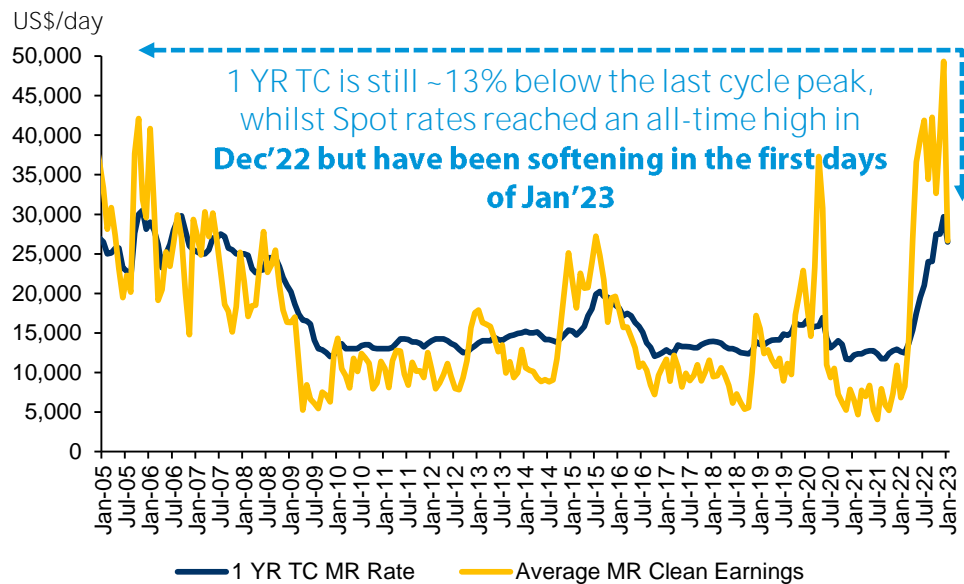


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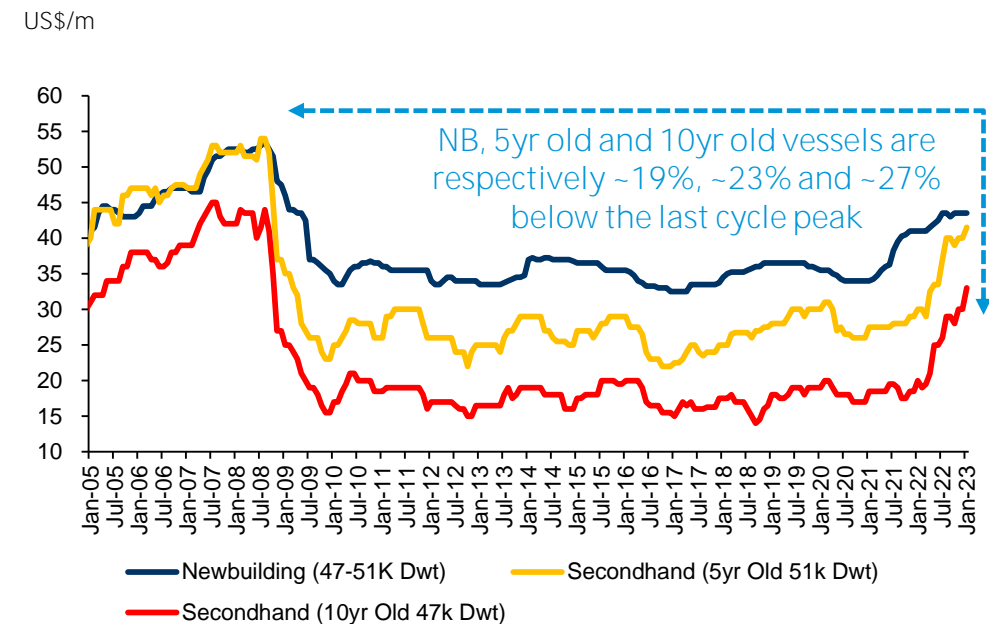


Large potential upside to asset values.

Historical MR TC and spot rates¹



Historical MR asset values¹



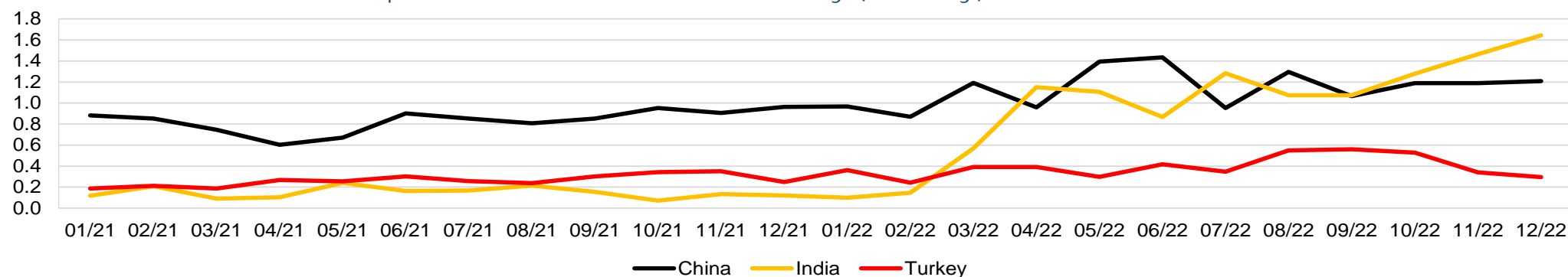
- According to Clarksons, the one-year time-charter rate for an Eco MR vessel is currently of US\$ 32,000 per day and the one-year time-charter rate for an Eco LR1 vessel is of US\$ 41,000 per day.

Strong fundamentals have been contributing to a rise in asset values since last year and more recently, from the onset of the war in Ukraine, also to a surge in freight rates.



The Ukrainian war and trade flows.

Russian Crude and DPP exports to China, India and Turkey (mb/day)¹



- Exports of Russian Crude and DPP to India and Turkey (mostly from the Baltic rather than Black Sea) increased sharply since the onset of the war in Ukraine, with a recent increase also in exports of these commodities to China. Unlike several European countries, which reduced oil imports from Russia after the invasion of Ukraine, **Turkey's** crude imports from Russia have increased to almost half of its total imports. In **Dec'22** China imported 1.2 mb/d from Russia whilst India imported 1.6 mb/d.
- EU imports of Russian oil declined from 4.1 mb/d in **Feb'22** (2.5 mb/d of crude and 1.6 mb/d of products) to 2.1 mb/d in **Dec'22** (0.9 mb/d of crude and 1.2 mb/d of products) and the **EU's** share of Russian oil exports slipped to 27% in December, compared to 50% in February.
- The EU embargo on Russian product imports that comes into force in **Feb'23** is expected to result in much deeper declines and an additional ~1 mb/d of products will have to find new homes. In fact, according to **IEA's** January '23 report Russian total oil production should decline to 9.7 mb/d in 2023, a 1.3 mb/d drop compared to 2022.
- Of **Russia's** crude exports, the 1.6 million b/d transported by key pipelines has not been impacted substantially so far. That comprises around 0.8 million b/d to Europe and a similar amount to China. However, Germany has said in 2023 it will fully stop pipeline deliveries from Russia.
- In July '22, Brazil announced a deal to directly import Russian diesel. Brazil imports 250 kb/d of diesel, mostly from the US and India; this is equivalent to 30% of current Russian diesel exports. Egypt and Senegal have also increased imports of Russian cargoes, a trend which is expected to accelerate from February next year.

So far, the Ukrainian war had a very strong positive impact in our market, mostly due to an increase in average distances sailed, as Europe sources from further away oil and refined products previously imported from Russia, which in turn finds buyers in more distant locations in Asia, in particular in China and India.

1. Source: Affinity shipbrokers/ Kepler, Jan'23.





The Ukrainian war and oil supply.

- Russian oil output has proven resilient in '22. As sanctions in Europe and the UK come into full force at the end of '22, there is however a risk that next year Russian oil production could be more severely affected. Overall, in 2022, Russian oil exports increased by 4% y-o-y to 7.8 mb/d, with all the increase coming from crude oil as products remained flat on average. Exports to EU countries fell by just 400 kb/d y-o-y, to 3 mb/d. According to IEA, Russia will have to shut in substantial volumes in Q1'23 after the EU bans on Russian product imports comes into force, reducing **Russia'** average oil production by 1.3 mb/d y-o-y to 9.7 mb/d in 2023.
- On **Oct'5**, OPEC+ announced a larger than expected 2 mb/d cut of its baseline quotas from **Nov'22** to **Dec'23**, relative to the August '22 baseline. Since several OPEC countries were producing well below their quotas prior to the announced cut, the net effect according to the IEA should be of a reduction in oil supply of around 1.0 mb/d. According to Kepler Cheuvreux, due to these OPEC cuts the oil market will be in deficit of 0.7 mb/d in **FY'23**.
- Despite an expected decrease in Russian output and the recently announced OPEC+ cuts, the IEA in its **Jan'23** report forecasted oil supply to increase by 1.0 mb/d in '23, averaging an all-time high of 101.1 mb/d. All of the increase in '23 is expected to come from non-OPEC+ countries, where output is expected to rise by 1.9 mb/d million bpd (with 51% of the gains attributable to the US), offsetting OPEC+ 870 kb/d decline.
- Of course, these forecasts are subject to a high level of uncertainty. Downside risks include the conflict in Libya, as well as dwindling spare capacity and operational problems in OPEC+ countries such as Nigeria, Malaysia and Angola.
- Additional barrels instead could come from an agreement with Iran, which however looks arduous – the country is estimated to be currently exporting around 0.6 million bpd and in 2017 before the sanctions was exporting 2.4 million bpd. Iran is also sitting on very high inventories of oil, estimated at around 80 million barrels, which could possibly hit the market quite quickly.
- Also, Venezuela could in theory contribute some additional barrels. PDVSA is currently producing around 800k bpd and before the sanctions used to produce 2.0-2.5 million bpd. Due to years of underinvestment a ramp-up in production from Venezuela would however take time and it could come at a high political cost to the US administration, so it is very uncertain whether it will occur.

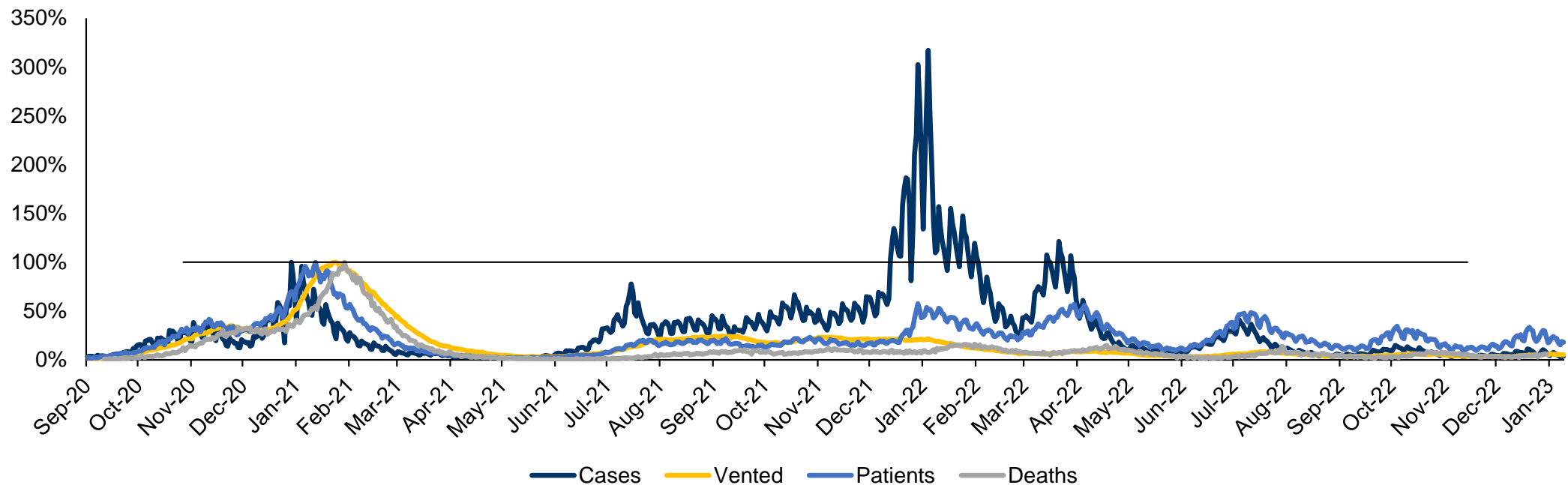
Following the recently announced cuts by OPEC, the oil market is expected to be in deficit in '23, leading to further stock drawdowns.





Covid-19, the receding impact of the new variant.

UK Covid-19 metrics as a percentage of their peak value last winter¹



Thanks to the widespread vaccination campaigns, as well as to the lower mortality of the new variants relative to some of the previous strains, the number of patients on ventilators as well as the number of deaths remain at very low levels relative to peaks reached early in 2021.

1. Source: UK government Covid-19 dashboard <https://coronavirus.data.gov.uk/>

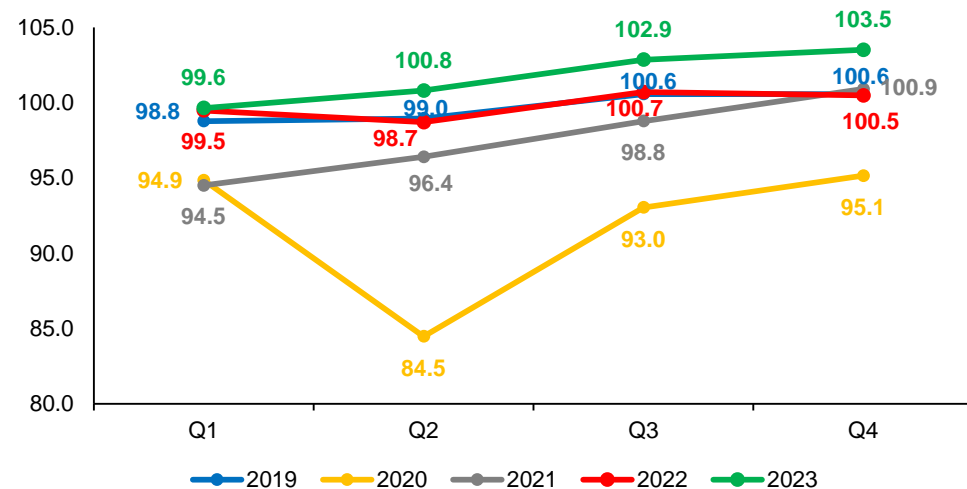




Oil demand and refining throughputs recovering.

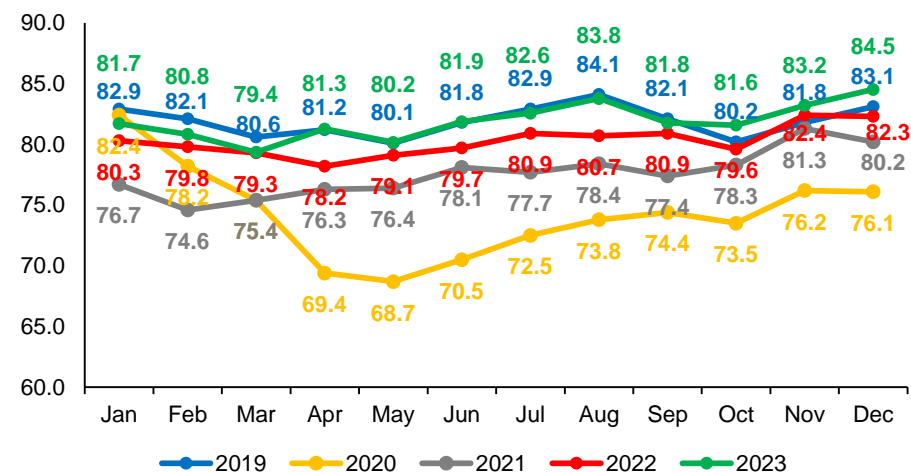
Global oil demand¹

Million barrels per day



Global refinery throughputs¹

Million barrels per day



- According to the IEA, global oil demand rose by 2.2 mb/d in **FY'22** and is expected to increase by another 1.9 mb/d in **FY'23**, reaching an all-time high average of 101.7 mb/d, with nearly half of the gain coming from China following the lifting of its Covid restrictions. Jet fuel is expected to be the largest source of growth (+840 kb/d).
- Global refinery throughputs were steady in December '22 even if US runs plunged by 910 kb/d due to weather related outages. The fall in the US was more than offset by higher runs in Europe and Asia.
- According to the IEA, global refinery throughputs increased by 2.1 mb/d in **FY'22** (with the US accounting for more than a third of the total increment) and most of the gains came from increased utilization rates rather than new capacity.
- Throughputs are now projected to grow by 1.5 mb/d in 2023, helped by 2.2 mb/d of capacity additions between Q4'22 and Q4'23. In fact, after a 1 mb/d decline in 2021, global refinery capacity expanded by a net 540 kb/d in 2022 (mainly in the last quarter of the year). US refiners ran at 90% of installed capacity in 2022 (with peak summer rates reaching 94%) and they are unlikely to be able to ramp up much further in 2023 (throughputs are expected to increase by 170 kb/d, with a 250 kb/d expansion at **ExxonMobil's** Beaumont refinery in Texas scheduled to start in the first half of 2023) but new refineries in Africa and the Middle East, as well as China, are expected to step in, more than offsetting forecast declines in Russia.

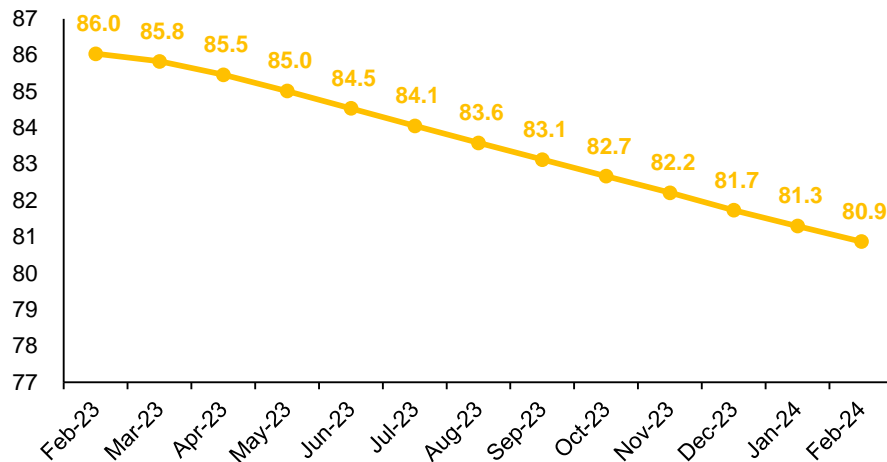
Despite the Ukrainian war and an economic slowdown, a recovery in demand and refining throughputs is ongoing and should continue in 2023.

1. Source: IEA as at Jan'23.

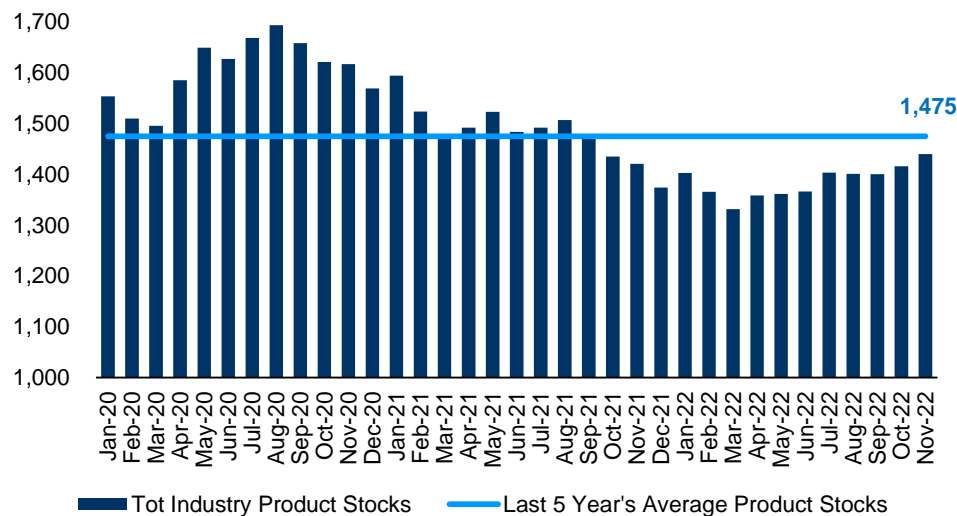


Refined product inventories at very low levels.

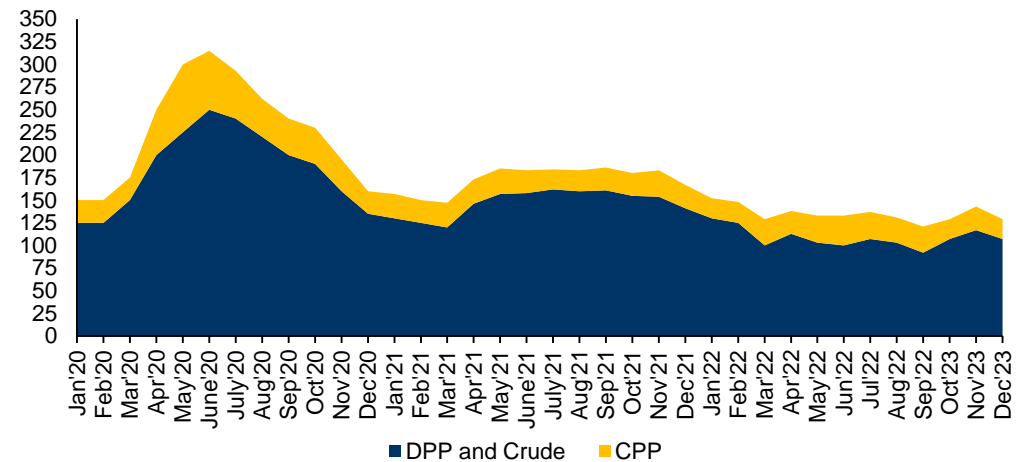
Crude oil price (Brent, US\$ bbl), forward curve¹



OECD Industry Refined Product Stocks³
Million barrels



CPP vs DPP and crude oil floating storage²
Million barrels



- Floating storage of clean petroleum products has come full circle and after peaking at 75 mb in May 2020, has **fallen sharply to 25 mb by the end of '20**, holding at around the same level since.
- Following nearly two years of decline, oil product inventories started increasing in April, rising by 69 million barrels between March and September and by a further 39 million barrels between September and November, to 1.44 billion barrels.

OECD industry refined product inventories have been rising since April '22 although they are still well below their 5-year average.

1. Source: ICE Data Derivatives, Inc. (formerly known as Super Derivatives Inc.) as at 17 January'23.
 2. Source: Various shipbrokers as at Jan'23.
 3. Source: IEA – Jan'23.



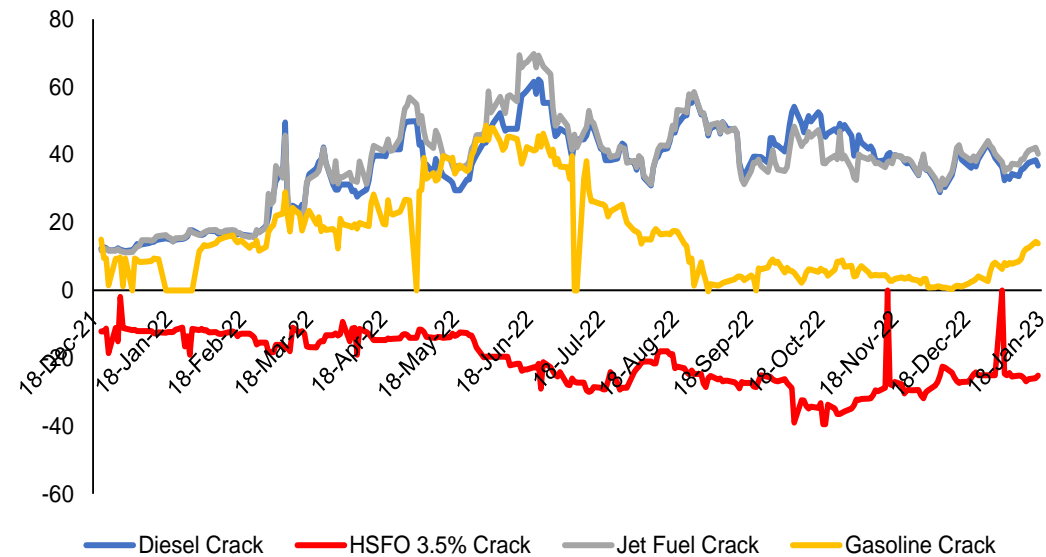


Very tight diesel market, especially in the US.

US Middle distillate stocks by PADD¹

kbbls	Description	Current	10y median	2021	Of total	vs 10y	vs 2021
Total		115	131	163			
PADD1	East Coast	32.0	41.8	58.6	28%	77%	55%
PADD2	Midwest	27.9	30.5	30.0	24%	92%	93%
PADD3	Gulf Coast	38.4	41.9	55.2	33%	92%	70%
PADD4	Rocky Mountain	3.7	3.8	4.2	3%	96%	88%
PADD5	West Coast, AK, HI	13.3	12.9	14.9	11%	103%	89%
PADD1a	New England	4.4	7.0	11.3	4%	63%	39%
PADD1b	Central Atlantic	15.9	22.9	33.4	14%	70%	48%
PADD1c	Lower Atlantic	11.7	12.5	13.9	10%	93%	84%

Refining Cracks¹



- **US' middle distillate inventories are at very low levels, especially for this time of the year.**
- The biggest deficit is in the Northeast (PADD1), where stocks are at 77% of the 10 year-average and 55% of 2021 levels.
- Difficulties in increasing domestic imports into the US East coast because of the Jones act and capacity limitations on the Colonial pipeline, should drive an increase in seaborne imports.
- The US Gulf instead is well supplied and should be able to continue serving export markets.

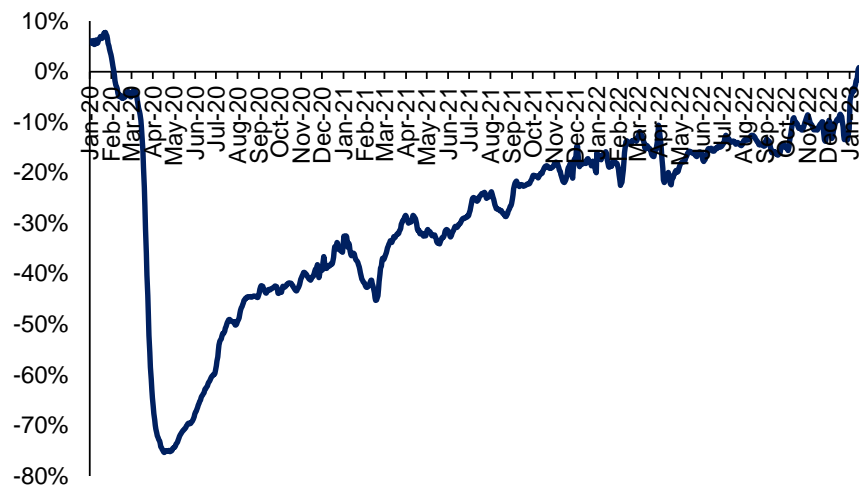
Very tight diesel markets worldwide and especially in the US East Coast, is driving a surge in refining margins for this product, which is in turn leading to greater output also of fuel oil and gasoline, whose cracks have been falling.

1. Source: EIA – stocks of distillates by Petroleum Administration for Defence Districts (PADD) as at Jan 25 2023.

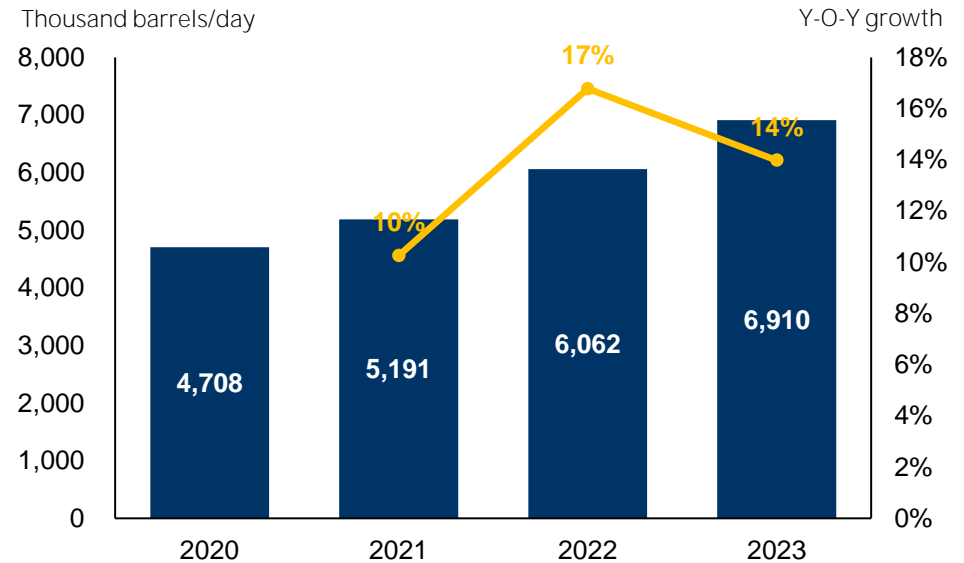


Jet fuel demand still rising strongly.

% Change in number of commercial flights vs. 2019¹



Jet fuel & Kerosene demand 2020-2023 (kbpd)²



- The number of commercial flights has been steadily increasing since June 2020, and finally in January 2023 it reached the same level of 2019.
- This upward trend is expected to continue during the next two years, buoyed also by the lifting of Covid restrictions in China, generating strong growth in jet-fuel consumption.
- The IEA expects Jet fuel demand to continue its post-pandemic rebound in 2023, with an expected growth of 850 kb/d (+14% year-on-year)

The IEA expects Jet fuel to be the largest source of oil demand growth in 2023.

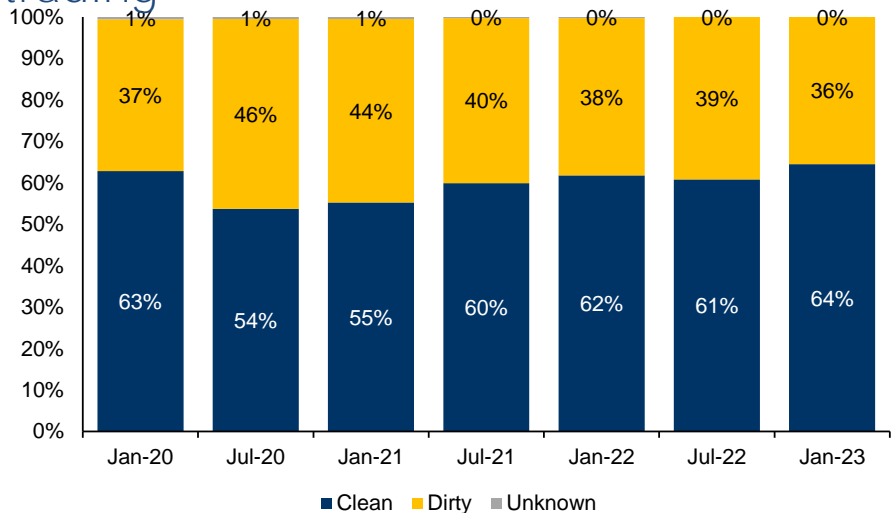
1. Source: www.flightradar24.com/data/statistics as of Jan'23;

2. Source: IEA – Jan'23.

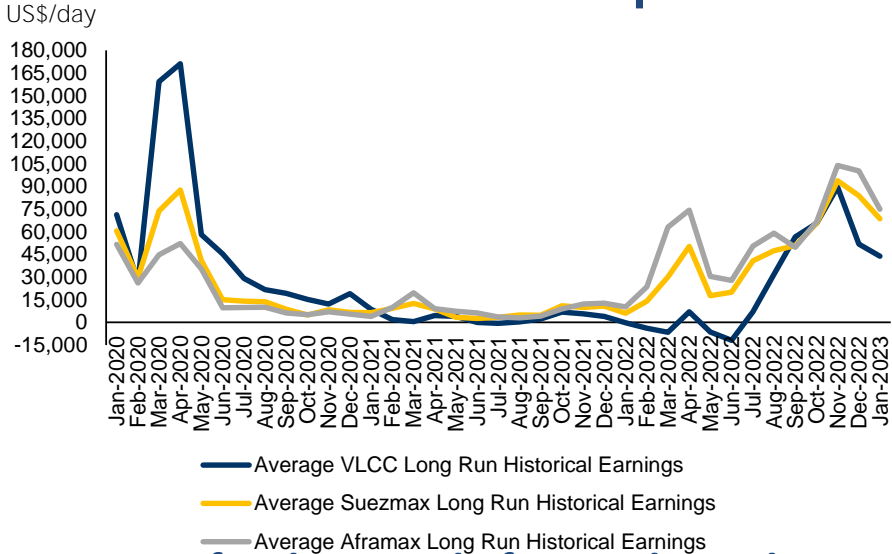


Support also from strong crude tanker market¹.

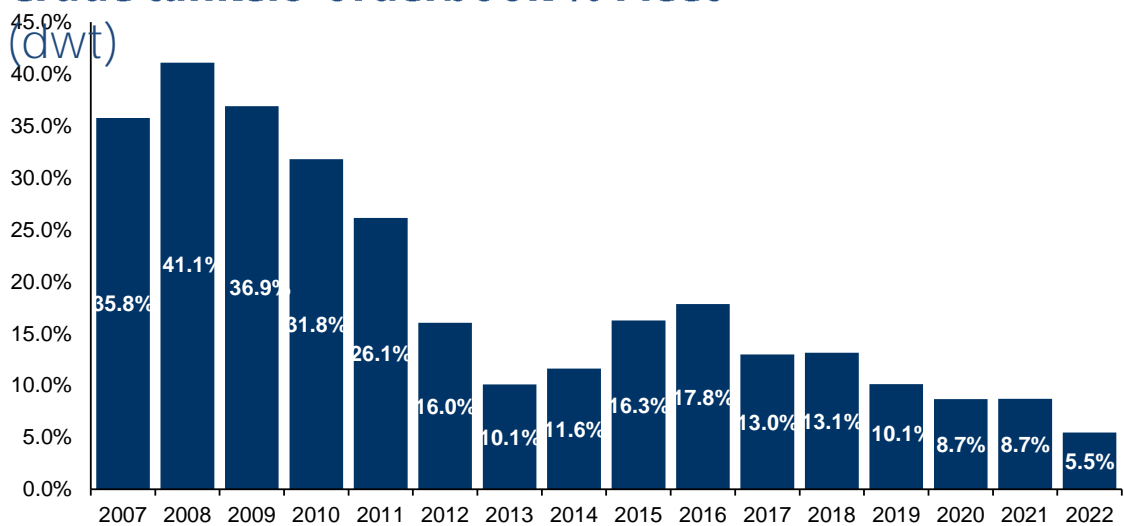
Coated LR2 fleet: clean vs. dirty trading



Historical crude tankers' TCE spot rates



Crude tankers' orderbook % Fleet



- Product tankers have in the past suffered from poor trading conditions in the crude tanker sector, with LR2s switching to clean trades and VLCCs transporting gasoil on their maiden voyages.
- Crude tankers, however, will benefit over the coming years from a record low orderbook and the post-pandemic recovery in oil demand.
- Freight rates have been strong for Aframaxes and Suezmaxes since the onset of the Ukrainian war, with VLCCs performing well **in Q4, but having corrected markedly since December '22.**
- The percentage of LR2s trading clean is at the highest it has been since January 2020 and improving crude and especially Aframax markets, might draw some vessels into that trade.

Strong fundamentals for crude tankers over the next few years should provide further support for product tankers.

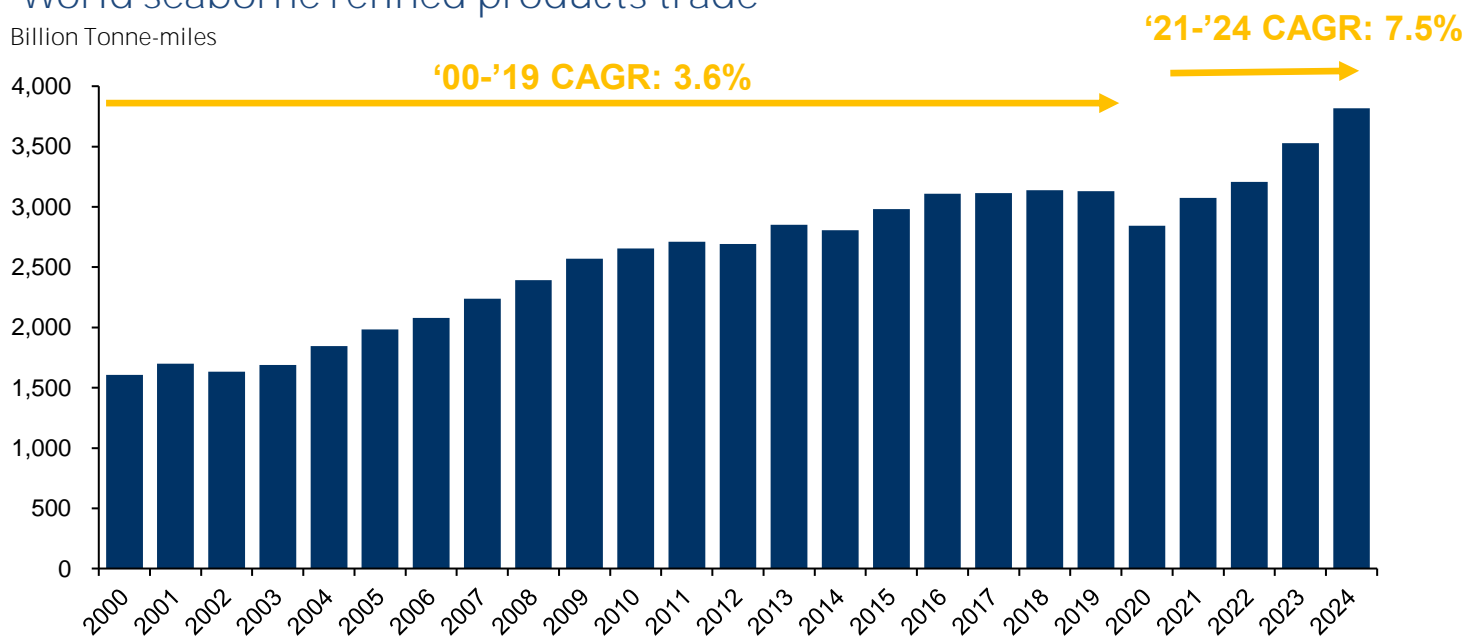
1. Source: Clarksons Jan'23



Longer-term demand: healthy and resilient growth.

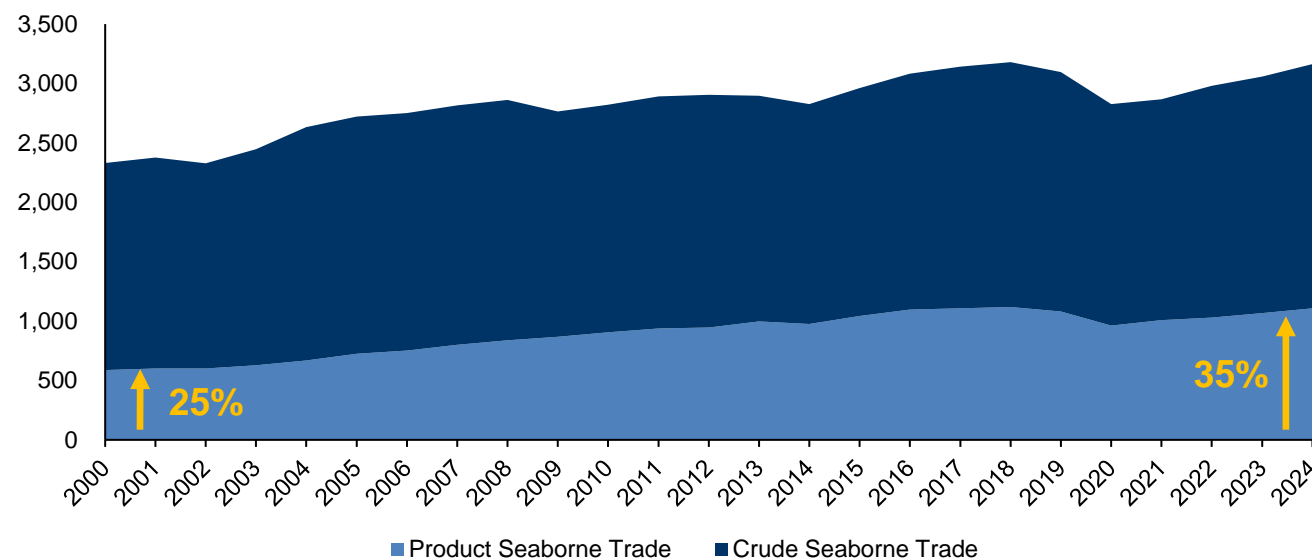
World seaborne refined products trade¹

Billion Tonne-miles



Product share of Oil Seaborne trade¹

Million Tonnes



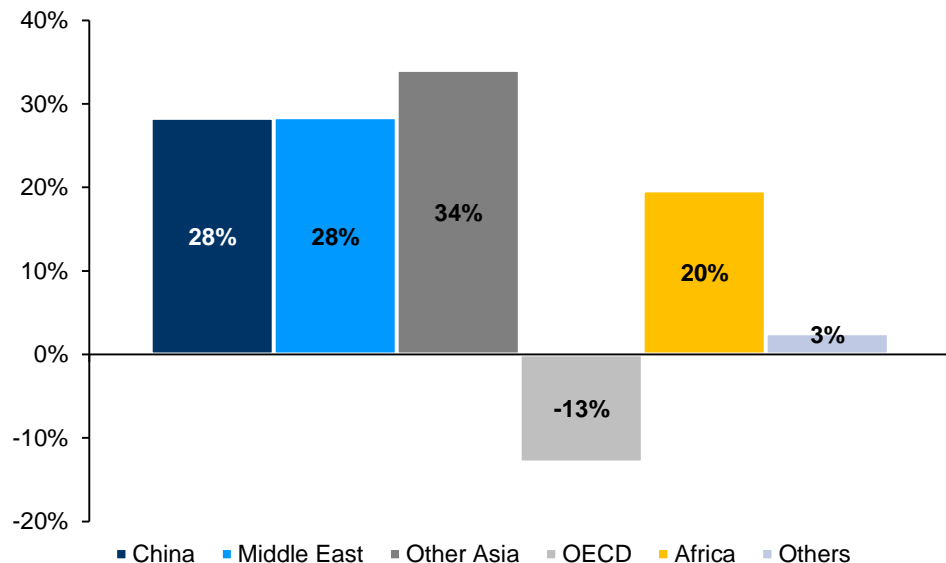
- Seaborne demand for the transportation of refined products contracted sharply in 2020 before a strong rebound in 2021, which is expected to continue in 2022; it grew at a CAGR of 3.6% between 2000 and 2019 and is expected to grow at a CAGR of 7.5% between 2021 and 2024.
- Furthermore, refineries are increasingly being built far from the main consuming areas, contributing to a rise in volumes transported by sea, and average distances sailed.
- Unsurprisingly, refined products have increased their share of the total oil seaborne trade from 25% in 2000 to 35% in 2022.

1. Source: Clarkson Research Services as at Jan'23.



Longer-term demand: changes in the refinery landscape.

Portion of net refinery capacity additions '21-'26

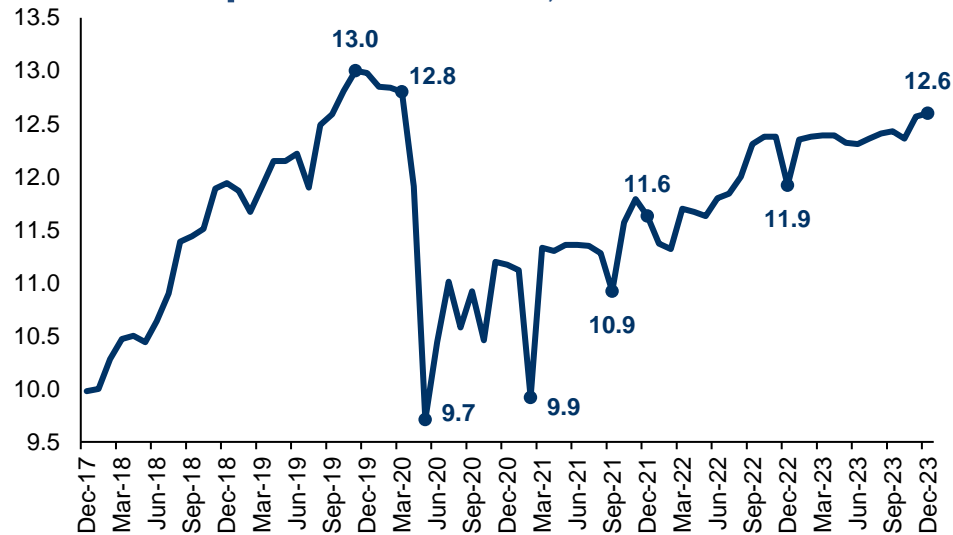


- Global refinery crude distillation capacity should rise by 4.8m b/d in the '21-26 period.
- ~91% of the planned refinery net capacity additions in the '21-'26 period are in Asia (of which +1.4m b/d in China) and the Middle East (+1.4m b/d).**
- The large increase in refining capacity in the Middle East is likely to be very beneficial for product tankers, since it should also entail long sailing distances, as a large portion of their output is likely to be exported to Asia and if Russian sanctions persist, also to Europe.
- Older refineries, in particular in Europe but also in other areas such Australia/New Zealand and the US, have been suffering from poor margins and were destined for closure due to the planned ramp-up in capacity from more modern refineries in the Middle East and Asia. Covid-19 has accelerated this process with ~1.9 mbpd of confirmed capacity closures/conversions, **of which ~60% is expected to have occurred in FY'21.**
- The majority of these closures have been driven by the oil majors rationalising their refining footprint across the world. In fact, ~40% of confirmed capacity closures/conversions is expected to occur in the US, ~11% in Europe and ~15% in Australia/New Zealand.
- An additional ~0.6 mbpd of capacity closures is currently under assessment, of which ~45% is expected to occur in Europe and ~55% in Australia/New Zealand.
- According to the IEA, over the next few years, Europe and all the regions of the southern hemisphere are expected to remain reliant on product imports from the United States, Russia, the Middle East and China.

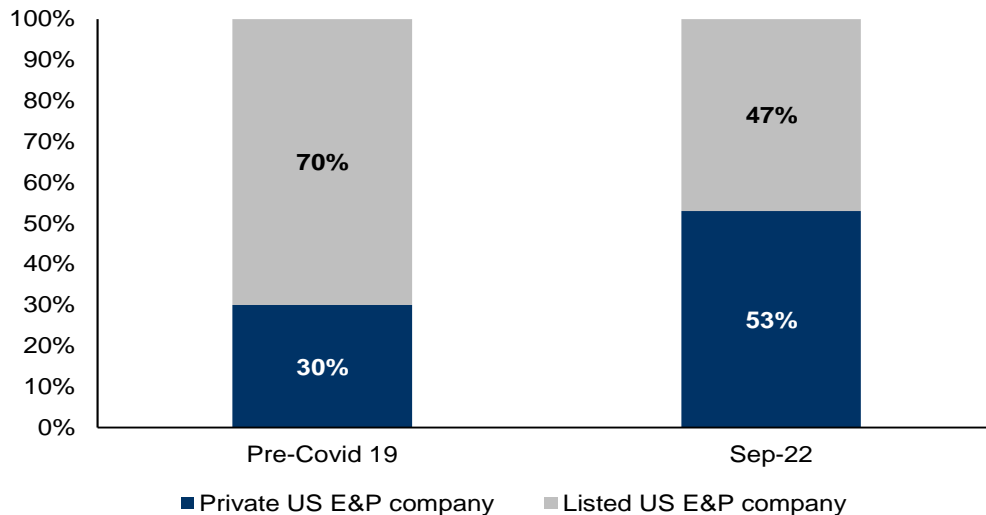


Longer-term demand: US shale oil

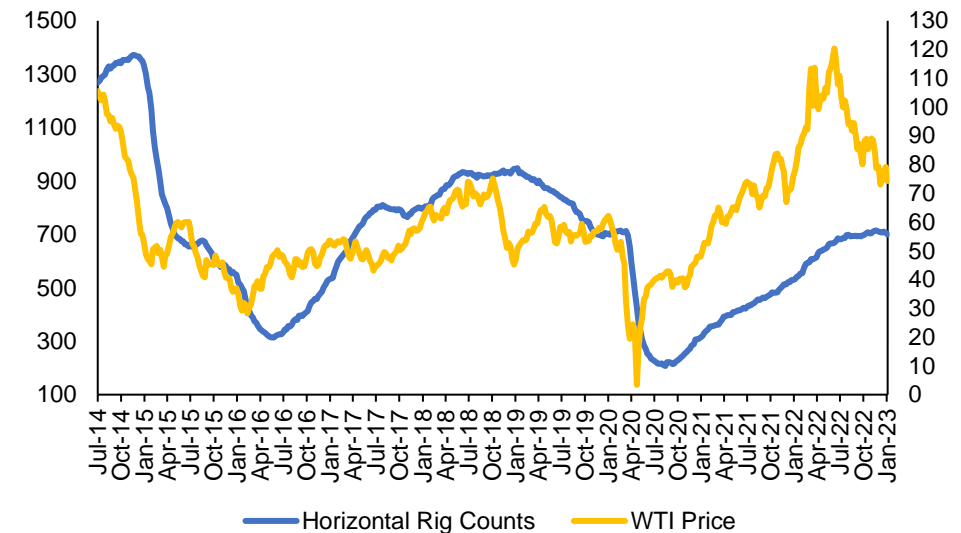
EIA's US oil production (mbd)¹



US rigs owned by private vs listed US E&P companies³



US horizontal oil rigs (lhs) vs WTI (US\$ bl, rhs)²



- Despite production bottlenecks, the US rig count has been slowly but surely rising, driving a gradual increase in US oil output, which is expected to reach 12.6 mbd by the end of '23, **substantially in line with the pre-pandemic highs.**
- While the reinvestment ratio of listed companies has dropped sharply from 120% to 46% of their operating cash-flow, private companies have to a large extent compensated and currently own 53% of the rigs relative to only 30% pre-Covid.

Higher US oil production should drive long-distance crude exports and indirectly benefit product tankers.

1. Source: EIA as at Jan'23.
2. Source: Baker Hughes and EIA as at Jan'23.
3. Source: Kepler Cheuvreux as at Oct'22.

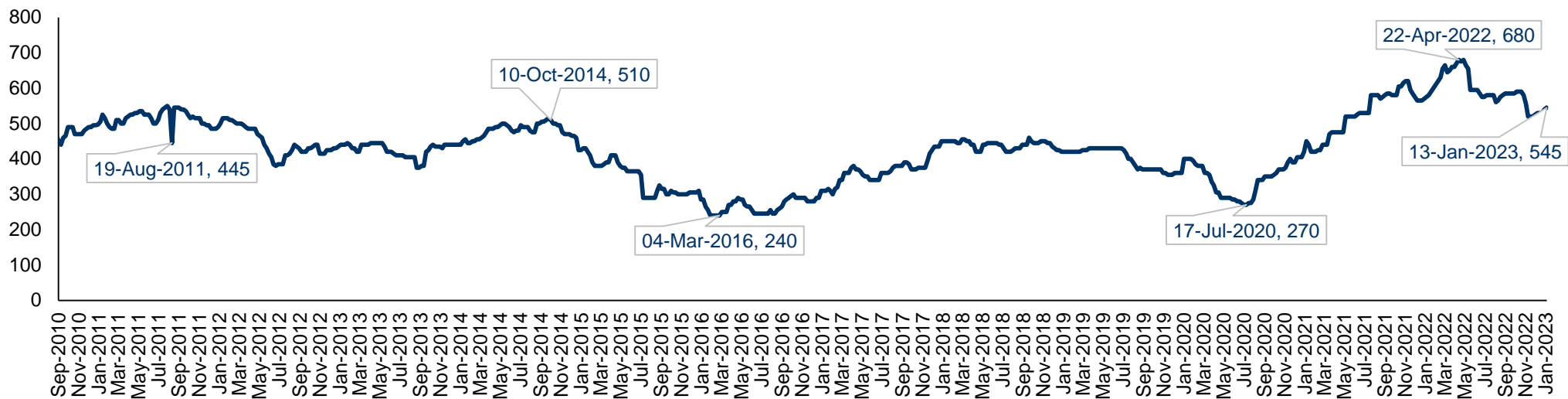




Several forces spurring demolition.

Scrap steel price¹

US\$/ldt



- The important fiscal stimulus and infrastructural plans in several large economies, is and should continue spurring demand for iron ore and steel, including scrap steel, whose prices are currently close to their 10-year highs. This is likely to encourage demolitions on the one hand and to discourage newbuilding orders, due to the high construction prices, on the other hand.
- Demolitions are also likely to be stimulated by **the new regulations requiring owners to measure their fleet's Carbon Intensity Indicator (CII) and Energy Efficiency Existing Ship Index (EEXI)**, as well as by the recently approved European Emission Trading Scheme (ETS). Other regions and countries are studying and are likely to adopt similar schemes, forcing owners to pay for the emissions generated by their vessels.
- Furthermore, vessels that are more than 15 years old cannot call at certain terminals and several oil majors will not charter them, especially for long-term periods. In addition, several leading players recently signed the Sea Cargo Charter, through which they commit to disclose the emissions of the vessels they charter, which should increase their preference for younger tonnage.
- The largest shipping banks have signed the Poseidon Principles through which they commit to reduce the CO2 footprint of the vessels they finance. Bank financing for older vessels is therefore scarce and usually either not available or much more expensive and at lower leverage ratios.

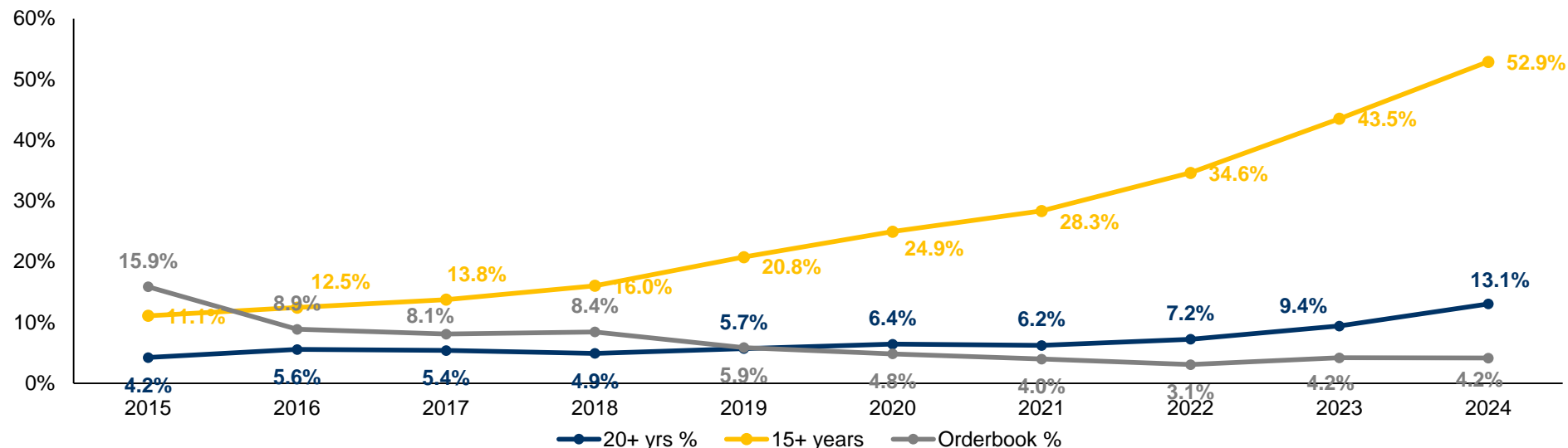
1. Source: Clarksons Research. India Scrap Price (Suezmax/Aframax Tanker) – Jan'23.





Growing pool of demolition candidates.

Historical and forecasted fleet composition by age (MRs and LR1s) (dwt, as at period end)



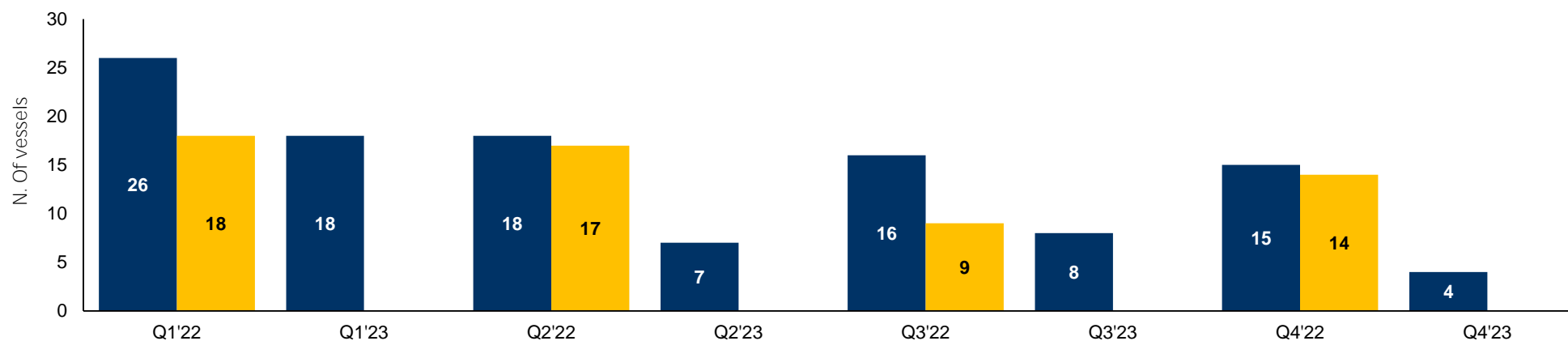
- The proportion of vessels which have more than 15 and 20 years has been rising rapidly and this trend is expected to accelerate over the coming years as many of the vessels that were delivered during the last 2003-2008 super cycle cross these thresholds.

The rapidly ageing fleet, coupled with the many forces spurring demolition, should contribute to very limited fleet growth in the next few years.

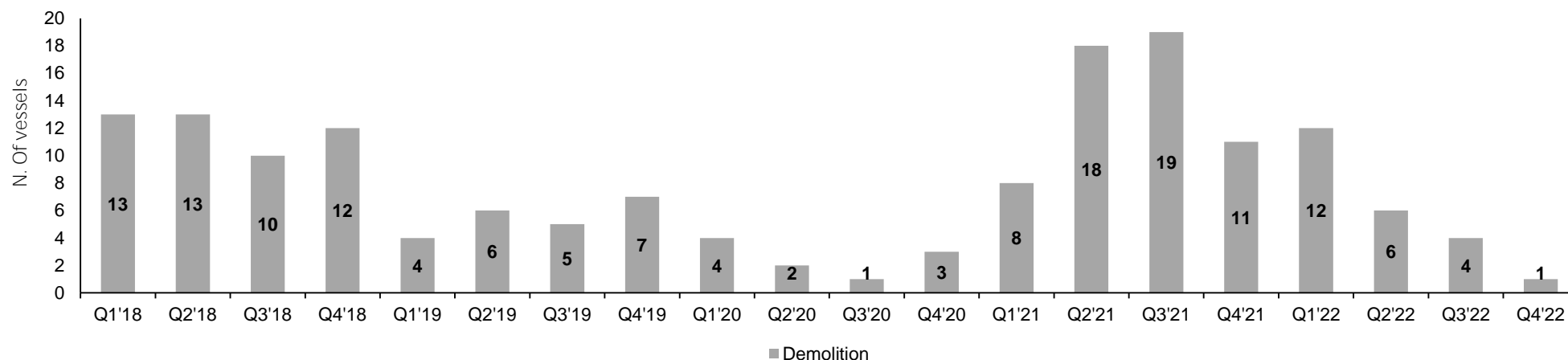


Planned deliveries to slow sharply in coming months.

MR & LR1 deliveries, 2022-2023¹



MR & LR1 demolitions, 2018-2022¹



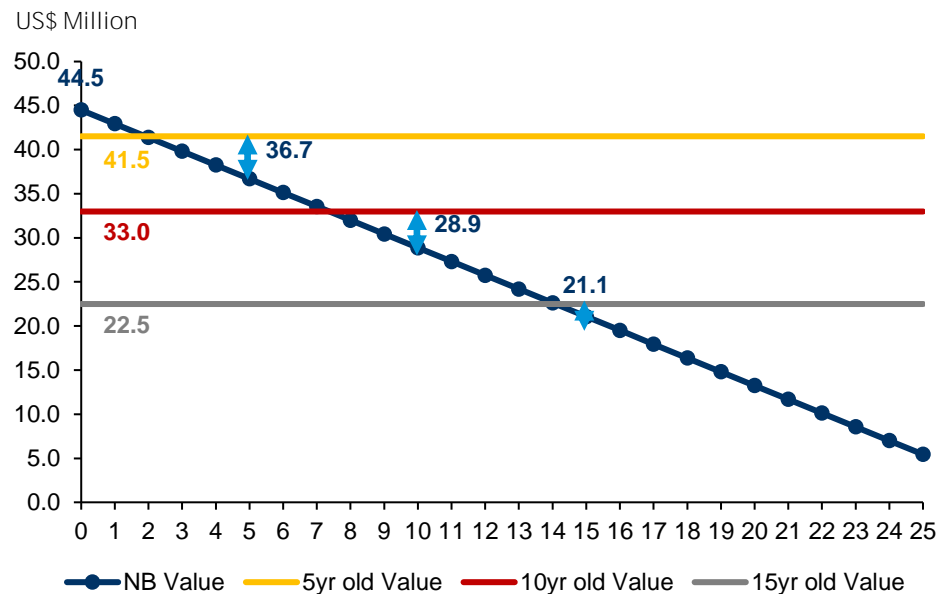
The strong freight markets this year led to a sharp slowdown in demolitions from Q2. Deliveries will, however, slowdown markedly in the coming quarters.

1. Source: Clarkson Research Services as at Jan'23.

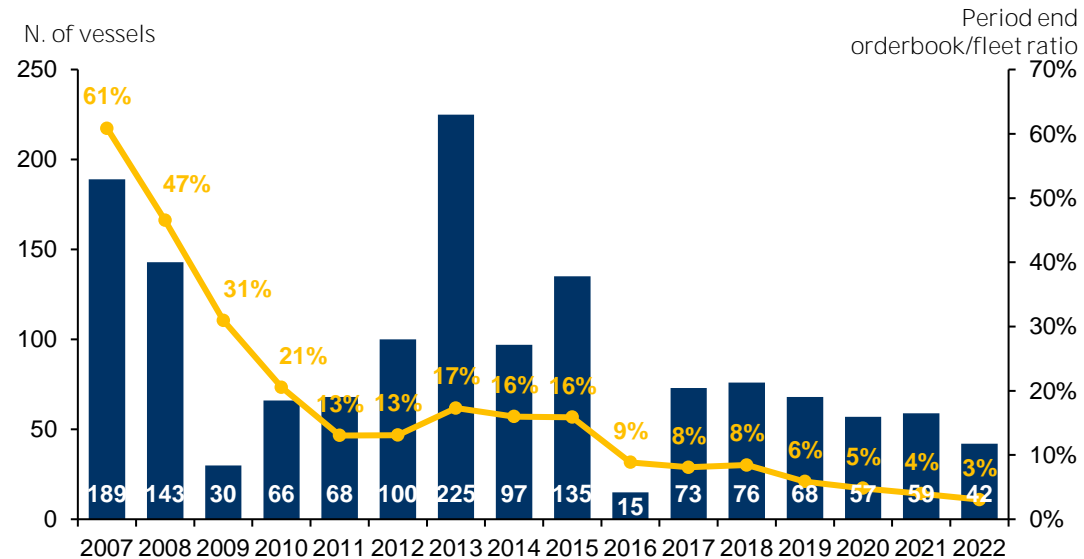


Limited newbuild orders.

MR newbuilding parity curve vs second-hand values¹



MR & LR1 orders²



- Shipbuilding capacity has fallen sharply over the last few years, as yards were confronted with a dearth of orders.
- Newbuild costs are rising due to regulations and markedly higher steel prices.
- Furthermore, uncertainty regarding technological innovation to achieve the ambitious IMO/EU targets for reduction in CO₂ emissions, is reducing newbuild orders.
- Lower interest in the sector from financial investors (Private Equity), is also contributing to a drop in new construction **contracts. In FY'22 only 42 MRs and LR1s were ordered, one of the lowest numbers in the last 10 years.**
- Yard availability for new deliveries in 2023 and 2024 is severely constrained, due to a huge surge in newbuild orders for containers and gas carriers, in some of the same yards that build product tankers.

1. Source: Vessel prices from Clarkson Research Services as at Jan'23. Newbuilding prices evolution based on 25 years depreciation, including US\$ 1m first supply and US\$ 6.1m scrap value.

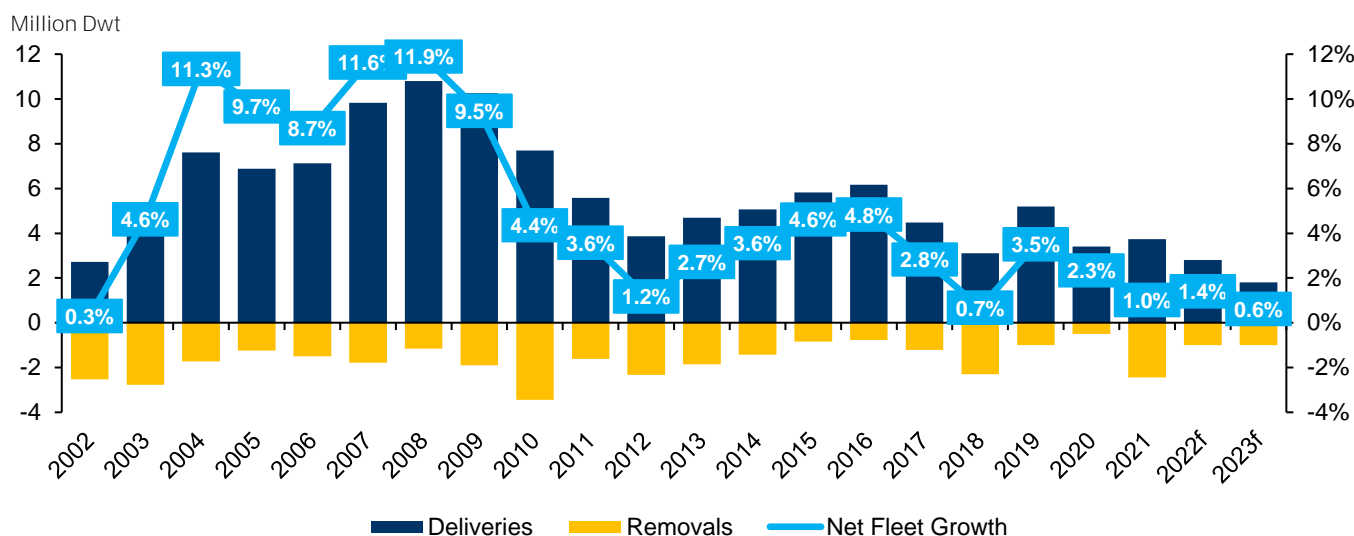
2. 'N. of vessels': from Clarksons Research as at Jan'23 and 2022 refers to YTD figures. 'Orderbook/fleet ratio': from Clarksons' Oil & Tanker Trades Outlook reports (product tanker fleet 25,000 to 84,999 dwt from 2014 to 2022, product tanker fleet 25,000 to 79,999 dwt from 2010 to 2013, double-hull fleet 25,000 to 79,999 dwt from 2007 to 2009).



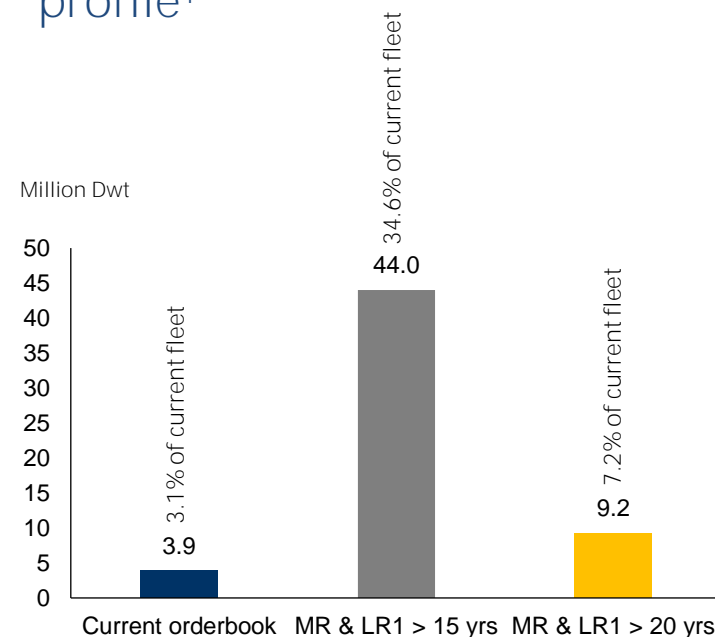


Slowing fleet growth.

MR & LR1 deliveries and scrapping (m dwt) (lhs), and net fleet growth (%)¹ (rhs)



Current MR & LR1 fleet age profile¹



Scheduled deliveries are slowing, and the world fleet is aging. Even with limited scrapping, fleet growth was of only 1.4% in 2022 and is expected to be even lower, of 0.6% in 2023.

Why invest in DIS

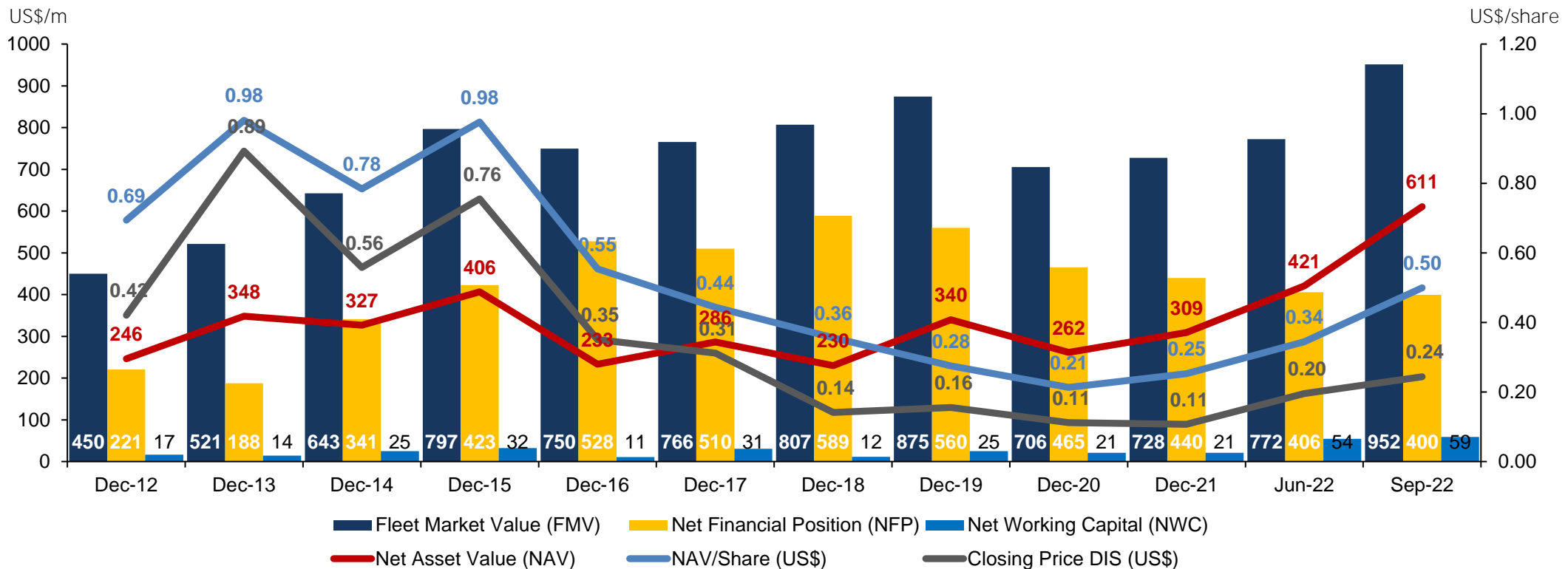


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Historical NAV evolution.

DIS' Historical NAV evolution^{1,2,3}



	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19	Dec-20	Dec-21	Jun-22	Sep-22
Discount to NAV (End of Period)	39%	9%	29%	23%	37%	20%	60%	44%	48%	58%	43%	51%

As at 30 September 2022, DIS' NAV^{1,2,3} was estimated at US\$ 610.5m, its fleet market value at US\$ 951.5m² and its closing stock price was 51% below its NAV/share.

1. DIS' owned and bareboat fleet market value according to a primary broker, less Net Debt, excluding the impact of IFRS 16. It includes the market value of the leased assets for which DIS has a purchase obligation, less the discounted value of the financial payments on such leases.
2. Fleet valued as at September 30, 2022.
3. In order to achieve a more accurate view of DIS' NAV, the Company's Net Working Capital was added to calculation starting from June'22.





Why invest in DIS today.

- Young-fleet, most of which acquired at historically attractive prices and at top-tier yards. Furthermore, vessels are mostly eco-design (79% of owned and bareboat ships) and IMO classed (78% of owned and bareboat ships).
- First-class in-house technical management provides to DIS access to long-term charters with demanding oil majors and allows it to anticipate and benefit from regulatory changes.
- Invested mostly in the MR1 and MR2, and more recently in the LR1, segments – these vessels are the workhorses of the industry, since they are the most flexible commercially, with the MRs also the most liquid on the S&P market.
- Good spot exposure in a strong-market, with a very positive short to medium-term outlook.
- International reach with chartering offices in 4 countries and 3 continents (Stamford, London, Singapore, and Dublin), allowing DIS to maintain close relationships with clients and brokers, increasing employment opportunities for vessels.
- Strong relationships with debt capital providers, including with the top European shipping banks and Japanese leasing investors.
- Attractive valuation of DIS in absolute terms – NAV discount of 51% as at the end of September 2022 – and relative to peers.
- Very strong market fundamentals driven by amongst others, a historically low orderbook, the positive effects on average sailing distances of sanctions on Russia and of the changing refining landscape, a fast increase in oil consumption as China reopens, and still low OECD product inventories with the related need to restock.



DIS' ESG



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INTERNATIONAL SHIPPING S.A.



DIS' CORE VALUES.



Long term vision

Guided by the values of family tradition, we build our success on long term planning and turning our promises into actions.



Reliability

We strive to maintain a positive relationship, an open dialogue and a transparent way of doing business with all our stakeholders. Our ethical values are essential to the running of our business and an inspiring principle in the behaviour of our resources.



Passion and commitment

We are passionate about shipping and the people who make up the company. Success is achieved through encouraging involvement and commitment.



Teambuilding and multiculturalism

As a global operator, at all levels of the organisation, we embrace the spirit of teamwork and multicultural integration, both in our offices and on board our vessels.



Focus on the environment and safety

We do not compromise when it comes to environmental concerns. Care and attention, prudence and respect for the environment are qualities imbedded in our daily operation. We aspire to prevent any human injury, to avoid damage to the environment and we pursue a policy of zero incidents and zero spills at sea.



Professional excellence

We reach excellence by encouraging our employees to be responsible, flexible and professional. For that reason we prioritise the importance of developing their skills along professional growth.



Social responsibility

Our strong sense of social responsibility towards cultural, environmental and solidarity-related issues is an added value for our business and is valued highly by our stakeholders.



Identification

Our daily work and our success are characterised by a strong sense of belonging between the company and its staff.





DIS' ESG at a glance.

DIS' Key facts and figures:	DIS Figures	Industry Average
✓ IMO Classed Fleet ¹ (%)	76%	44%
✓ Owned and bareboat fleet Age ^{1,3} (Years)	7.1	12.3
✓ Owned and bareboat Eco Fleet ^{1,3} (%)	78%	29%
✓ Vetting observations (SIRE) per inspection ^{2,4}	1.41	2.24
✓ Port state control (PSC) deficiencies per inspection (YTD) ^{2,5}	0.67	1.36

DIS' Key facts and figures:	DIS Figures
✓ Lost Time Injury Frequency (LTIF YTD) ^{2,6}	0
✓ Percentage of female colleagues onshore ²	43.5%
✓ Oil spills ²	0
✓ Accidents ²	0
✓ Injuries ²	0
✓ AER (g CO2/dwt tonne*miles) ²	6.22



1. As at 31 December 2021.
2. Average for FY'21.
3. Industry average from Clarksons and based on MRs, LR1s
4. SIRE - The industry agreed Oil Companies' International Marine Forum (OCIMF) Ship Inspection Report Programme (SIRE) inspection format is used as the main ship inspection tool
5. PSC - A general inspection of several areas on board to verify that the overall condition of the ship complies with that required by the various Conventions
6. LTIF - Lost Time Injury Frequency measuring the number of lost time injuries occurring in a workplace per 1 million hours worked.





DIS' ESG – Environment and Safety

DIS seeks to be an industry leader on environmental and safety issues:

- Among the first fleets worldwide compliant with Monitoring Reporting and Verification criteria for CO2 emissions.
- Since 2011 DIS has a fleet performance monitoring department to optimize vessel efficiency.
- Health and safety goal reached on board: 0 injuries in 2021.
- Environmental goal reached: 0 accidents and spills in 2021.
- Digitalization of onboard record books.
- Implementation of condition based maintenance, enabling it to achieve the highest level required by the TMSA 3.
- Environmental certification ISO 14001.
- Energy efficiency certification ISO 50001.
- Safety certification OHSAS 18001.
- Quality

Member of CISQ Federation



- First in Italy to obtain the prestigious RINA Best 4 Plus: compliance certification for main maritime standards in force.
- Selection of suppliers according to quality and environmental certifications.
- Approved by the main oil-majors for long-term period contracts, of up to 5 years.
- Participation with leading roles in international organizations, such as INTERTANKO.
- US\$ 755 million invested between 2012 and 2019 in 22 newbuilding Eco product tanker vessels (10 MRs, 6 Handys, 6 LR1s) all delivered between Q1'14 and Q4'19.
- 78% of **DIS'** owned and bareboat fleet is '**ECO**' (industry average: 29%), as at December 31, 2021.





DIS' ESG – Environmental KPIs.

	2019	2020	2021	Var % 20-21
CO2 emissions, total fleet				
CO2 (Millions tons) Scope 1	0.607	0.578	0.505	-12.6%
AER (g CO2/dwt tonne*miles)	6.74	6.44	6.22	-3.4%
EEDI/EEXI (g Co2/dwt tonne* Miles)	4.96	4.96	4.70	-5.2%
EEOI (g CO2/tonne* miles)	16.10	16.18	15.78	-2.50%
SOx emissions, total fleet				
SOx (tons x 1000)	10.86	1.86	1.63	-12.3%
SOx x nautical Miles (kg SOx/miles)	5.88	1.012	1.013	0.10%
SOx x transport Unit (kgSOx/t)	0.749	0.129	0.126	-2.3%
NOx emissions, total fleet				
NOx (tons x 1000)	11.06	10.52	9.19	-12.70%
NOx x nautical Miles (Kg NOx/miles)	5.99	5.72	5.69	-0.3%
NOx x transport Unit (Kg NOx/t)	0.76	0.73	0.71	-2.70%
Energy consumption, total fleet				
High Sulphur Heavy fuel Oil (tons x 1000)	159.38	5.27	4.24	-19.50%
Biofuel Oil (tons)	NA	NA	210.3	
Very Low Sulphur heavy fuel oil (tons x 1000)	NA	139.83	127.54	-8.80%
Marine gas oil (tons x 1000)	34.62	39.54	29.49	-25.4%
Total energy consumption (TJ) ¹	7933.25	7634.98	6668.92	-12.7%
Average energy x tonne of fuel (MJ/Kg) ²	40.89	41.34	41.29	-0.1%
% of fleet with installed Water ballast treatment system				
	61.6%	85.3%	93%	
% of fleet certified for the use of Biofuel blends up to B30				
	0%	0%	21%	

DIS' fleet modernisation and constant focus on efficient fuel management has led to a significant improvement in emissions in 2021 relative to the previous year.

1. The total energy consumption was calculated using following LCV (Low Calorific Values) conversions from the Fuel EU regulation: MGO: 42,7 MJ/kg.; VLSFO: 41 MJ/kg.; HSHFO: 40,5 MJ/kg.; Bio-Fuel: 41,65 MJ/Kg.
2. The average energy x tonne of fuel is obtained dividing the total fuel consumed by the total energy consumed





DIS' ESG – Corporate Governance

DIS is listed on the most demanding segment of the Milan stock exchange (the Star), and has therefore adopted a first-class corporate governance framework:

- Listed on the Star segment of the Milan Stock Exchange since 2007;
- High standards of corporate governance:
 - Internal committees entirely composed by independent directors with a major influence on the Board of **Directors'** decisions;
 - Supervisory committee;
 - Constantly updated Code of Ethics and Organizational and Control Model;
 - Updated anticorruption policy;
 - Newly released whistleblowing policy;
 - Diversity policy;
 - Internal auditor;
 - Long-term incentive based remuneration scheme.





DIS' ESG – Social responsibility

DIS seeks a diverse and inclusive work environment, where team work is highly valued. The high levels of employee satisfaction result in high retention rates.

- 23 onshore personnel as at 31 December 2021;
- 558 seagoing personnel as at 31 December 2021;
- 96% retention rate for onshore personnel in 2021;
- 94% retention rate for seagoing personnel in 2021;
- Cultural diversity in workforce with 10 nationalities represented as at the end of 2021;
- Balanced gender mix with women representing 43.5% of our employees;
- 230 hours of training ashore personnel and 11,680 hours of training onboard personnel in 2021.





UN's SUSTAINABLE DEVELOPMENT GOALS.

DIS' Sustainability Topics	Sustainable Development Goals	DIS' Sustainability Topics	Sustainable Development Goals	DIS' Sustainability Topics	Sustainable Development Goals
Vessel energy efficiency	 	Integrated management system for ongoing improvement	 	Ship recycling	
Innovation: Fleet efficiency and safety		Occupational health and safety		Stakeholder engagement	 
High quality of services	 	People care	 	Waste reduction and material recycling	
Business ethics	 	Value generated and distributed		Multicultural approach	 
Protection of marine biodiversity		Personnel training and development		Promoting public attention towards social, cultural and environmental topics	 
Atmospheric emissions and climate change	 	Sustainable supply chain		Consumption of water and energy in offices	 




SUSTAINABLE DEVELOPMENT GOALS

Our approach to sustainability starts with the United Nations Sustainable Development Goals. By aligning with these goals DIS has joined the movement towards a more peaceful and prosperous planet.





UN's SUSTAINABLE DEVELOPMENT GOALS.

DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Vessel energy efficiency	 	<ul style="list-style-type: none"> Renewal of the fleet with “Eco” vessels, in line with IMO directives, thanks to the implementation of innovative technologies.
Innovation: Fleet efficiency and safety		<ul style="list-style-type: none"> Projects aimed at improving vessel performance from an environmental viewpoint and in terms of onboard safety and efficiency.
High quality of services	 	<ul style="list-style-type: none"> Highest attention to the service offered, through qualified and updated staff, appropriate equipment, on-board inspections, process control and effective internal communications; Customer engagement through: direct communications, complaints and reports, internal ship reports and feedback on service quality.
Business ethics	 	<ul style="list-style-type: none"> Compliance with laws and regulations; Honesty, fairness and transparency in everyday actions, avoiding situations of conflict of interest and unfairness towards competitors; Respect for personal data and confidential information; Respect for the dignity of individuals; Respect for the environment and the community.
Protection of marine biodiversity		<ul style="list-style-type: none"> Minimum impact of activities on environmental integrity at all times and in all places; Ongoing prevention of every possible form of pollution, with a zero pollution goal.
Atmospheric emissions and climate change	 	<ul style="list-style-type: none"> Activities to raise awareness on climate change issues in personnel and the community; Implementation of activities seeking to reduce damages to individuals caused by water and air pollution.





UN's SUSTAINABLE DEVELOPMENT GOALS.

DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Integrated management system for ongoing improvement	 	<ul style="list-style-type: none"> • Transparent statement of policies governing operations on board managed ships - in order to ensure safety and efficiency - and of the methods to respond to unscheduled events; • Identification of a basic reference for all the management documents needed for checking the Group's daily activities.
Occupational health and safety		<ul style="list-style-type: none"> • Protecting the health and well-being of employees by reducing occupational risks from exposure to hazards; • Preventing hazardous actions, injuries, illnesses, accidents to personnel, material and environmental damage; • Improving the safety of all employees by developing first of all an internal culture of safety.
People care	 	<ul style="list-style-type: none"> • Application of adequate remuneration and economic benefits for personnel, also to ensure adequate social protection.
Personnel training and development		<ul style="list-style-type: none"> • Adequate training for all personnel, allowing them to carry out their job better and increase their skills and abilities, without distinction of sex or ethnicity.
Sustainable supply chain		<ul style="list-style-type: none"> • Accurate supplier assessment and selection, also based on energy performance and including possible performance of inspections and controls; • Collection of full and clear details on purchase orders and on responsibilities.



UN's SUSTAINABLE DEVELOPMENT GOALS.

DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Ship recycling		<ul style="list-style-type: none"> Preparation of hazardous material inventories on all new buildings and on the existing fleet.
Stakeholder engagement	 	<ul style="list-style-type: none"> Stakeholder mapping and detection of needs and expectations of each category and of related actions.
Waste reduction and material recycling		<ul style="list-style-type: none"> Plastic-free project in the Group's offices; Separate waste collection in all d'Amico offices.
Multicultural approach	   	<ul style="list-style-type: none"> Cultural integration in DIS' offices and onboard all ships.
Promoting public attention towards social, cultural and environmental topics	 	<ul style="list-style-type: none"> Training activities in support of solidarity initiatives and cultural initiatives.
Consumption of water and energy in offices	 	<ul style="list-style-type: none"> Reducing travel between offices and increasing use of video conference and conference call systems.



Appendix

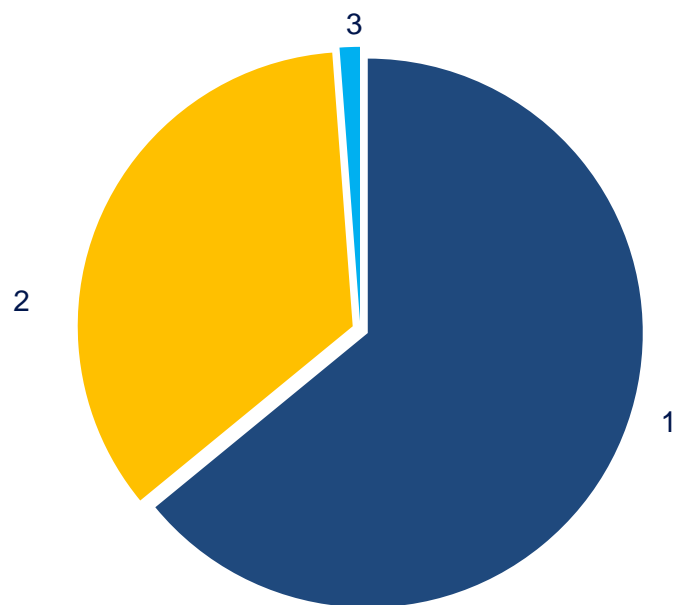


d'Amico
INTERNATIONAL SHIPPING S.A.



DIS' Shareholdings Structure.

Key Information on DIS' shares



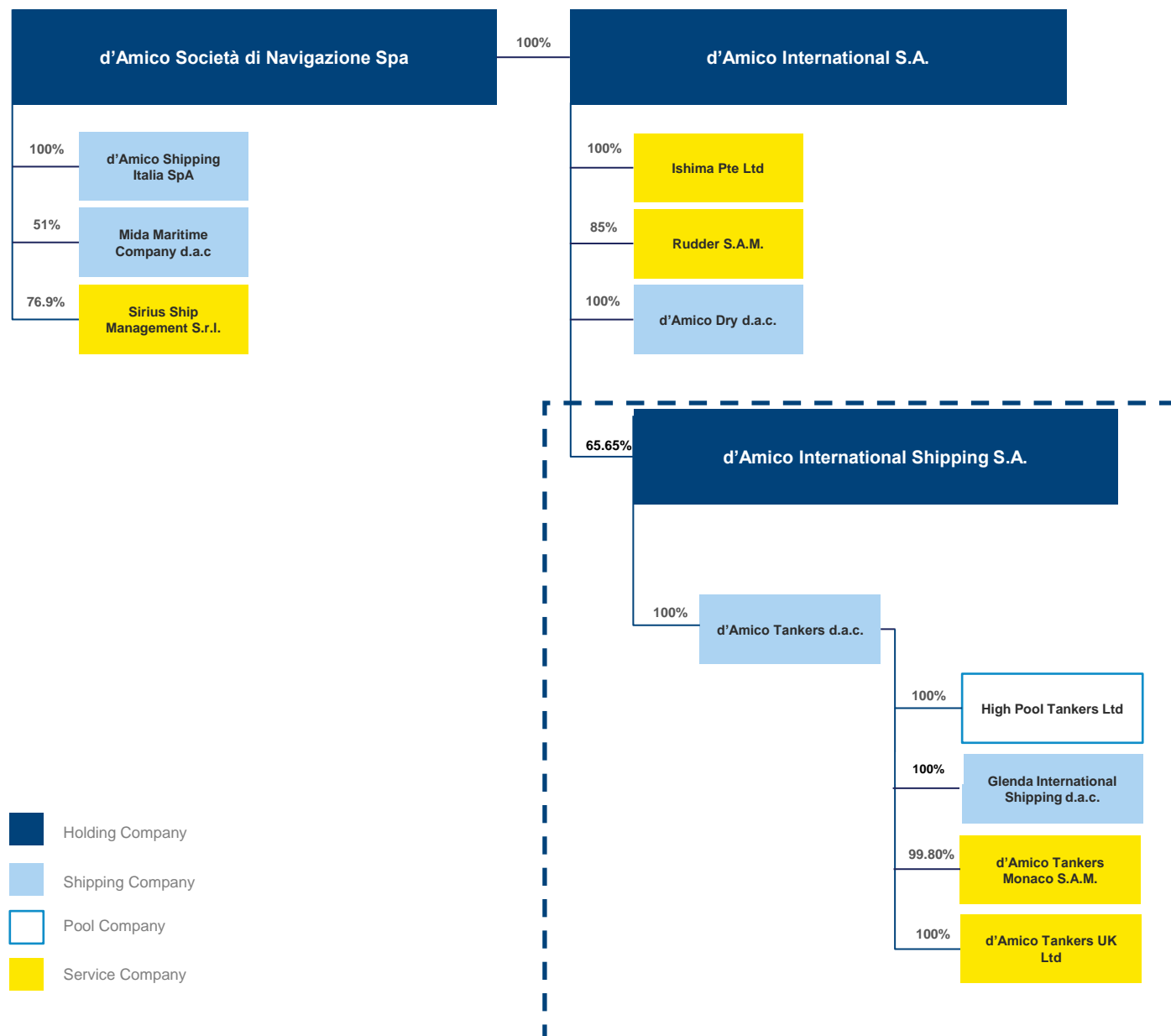
d'Amico International SA	65.65%
Others	32.89%
d'Amico International Shipping SA	1.46%
	100.00%

Listing market	Borsa Italiana, STAR
No. of shares issued	1,241,065,569
Market capitalisation ¹	€509.9 million
Shares repurchased / % of shares issued	18,170,238/1.46%

1. Based on **DIS'** share closing price on Jan. 20th, 2022 of Eur 0.417



d'Amico Group Structure.



DIS benefits from the support of d'Amico Società di Navigazione S.p.A.





IMO (MEPC 76): CII and EEXI.

In June 2021, IMO's Marine Environment Protection Committee (MEPC 76) adopted amendments to the International Convention for the Prevention of Pollution from Ships (MARPOL) Annex VI that will require ships to reduce their greenhouse gas emissions. These amendments combine technical and operational approaches to improve the energy efficiency of ships and are in line with the ambition of the Initial IMO GHG Strategy, which aims to reduce carbon intensity of international shipping by 40% by 2030, compared to 2008.

The new measures will require all ships to calculate their Energy Efficiency Existing Ship Index (EEXI) following technical means to improve their energy efficiency and to establish their annual operational carbon intensity indicator (CII) and CII rating. Carbon intensity links the GHG emissions to the vessel deadweight over distance travelled. These amendments are expected to enter into force on 1 November 2022, with the requirements for EEXI and CII certification coming into effect from 1 January 2023. A review clause requires the IMO to review the effectiveness of the implementation of the CII and EEXI requirements, by Jan 1 '26 at the latest, and, if necessary, develop and adopt further amendments.

- Attained Energy Efficiency Existing Ship Index (EEXI) indicates the energy efficiency of the ship compared to a baseline. Ships are required to meet a specific required EEXI, which is based on a required reduction factor (expressed as a percentage relative to the EEDI baseline). EEXI will be applicable from the first annual, intermediate or renewal IAPP survey after Jan 1 '23. Ships which do not have (PRE-EEDI) or have an insufficient attained EEDI to respect the new limits (20% compared with the baseline), will have to derate engines or improve their efficiency.
- Annual operational carbon intensity indicator (CII) and CII rating. The CII determines the annual reduction factor needed to ensure continuous improvement of the ship's operational carbon intensity within a specific rating level. The actual annual operational CII achieved would be required to be documented and verified against the required annual operational CII. The rating would be given on a scale - operational carbon intensity rating A, B, C, D or E - indicating a major superior, minor superior, moderate, minor inferior, or inferior performance level. The performance level would be recorded in the Ship Energy Efficiency Management Plan (SEEMP). A ship rated D or E for three consecutive years, would have to submit a corrective action plan, to show how the required index (C or above) would be achieved. Administrations, port authorities and other stakeholders as appropriate, are encouraged to provide incentives to ships rated as A or B. In order to reduce CII of international shipping by 40% by 2030, compared to 2008, the IMO has set the following reduction path for the entire world fleet up to 2026: 5% by 2023, 7% by 2024, 9% by 2025 and 11% by 2026.





EU Emission Trading System (ETS) and Fuel EU.

The European Commission has recently published a set of legislative proposals to enable the EU to attain its 2030 target of reducing its greenhouse gas emissions by at least 55% by 2030 compared with 1990 levels. In particular, the EU Commission proposed to include shipping in the EU Emissions Trading Scheme (ETS), the EU carbon market, and to impose greenhouse gas intensity requirements on shipping fuels, through the Fuel EU Maritime.

- The EU ETS works as a cap-and-trade scheme, in which companies buy emissions allowances, where one allowance equals 1 tonne of emitted CO₂. After the end of the year, companies need to surrender enough allowances to cover their **ships'** emissions for that year. If they have more allowances than they need, they can sell them to other companies which require them or can keep them for next year. The EU Commission objective is to include shipping in the ETS starting from 2023, with a gradual introduction. In fact, an owner would have to pay only for 20% of a **ship's** emissions in 2023, 45% in 2024, 70% in 2025 and 100% from 2026. Such measures will target all vessels above 5000 gt, of any flag and for all voyages starting/ending in a European port, between two European ports and during port waiting time. Only 50% of CO₂ emissions of voyages from/to Europe will be considered. Each shipping company will be assigned to a specific EU member state authority that will oversee their compliance. If a company does not surrender the right amount of allowances by April 30 of the following year, it will pay an extra €100 fine per tonne of CO₂ equivalent it did not have allowances for. Companies that have not complied for two consecutive years could be denied entry to EU ports.
- Fuel EU will come into effect in 2025, with the goal of improving the GHG intensity of the marine fuels, promoting the use of natural, biofuel or low-carbon/emission fuels. The requirements would consider the GHG emissions a fuel generates throughout its lifecycle, from its production to its final consumption by the ship, not just its use by the ship. A baseline will be established, with an improvement relative to that baseline of 2% in 2025, which grow gradually every 5 years to reach 75% in 2050. The proposal also allows owners of different ships to pool vessels together to help each other with compliance (if one ship is over-compliant with the requirements of the previous year, while another is not, the first can transfer its excess credits to the second). Companies that are not compliant with the rules by May 1 of the following year will have to pay a penalty and the money would go into a green fuel fund.



Financial results. Consolidated Income Statement

Q3 2022	Q3 2021	US\$ Thousand	9 MONTHS 2022	9 MONTHS 2021
136,494	59,298	Revenue	311,774	181,335
(42,321)	(17,192)	Voyage costs	(101,994)	(50,338)
94,173	42,106	Time charter equivalent earnings*	209,780	130,997
1,213	-	Bareboat charter revenue *	3,599	-
95,386	42,106	Total net revenue	213,379	130,997
(1,188)	(895)	Time charter hire costs	(2,909)	(2,515)
(20,199)	(22,564)	Other direct operating costs	(62,340)	(68,755)
(4,414)	(3,238)	General and administrative costs	(11,254)	(10,228)
(513)	(538)	Result on disposal of fixed assets	(1,561)	(1,611)
69,072	14,871	EBITDA*	135,315	47,888
(14,837)	(22,191)	Depreciation and impairment	(47,365)	(54,822)
54,235	(7,320)	EBIT*	87,950	(6,934)
(197)	1,117	Net financial income	696	2,136
(10,321)	(7,552)	Net financial (charges)	(25,603)	(23,975)
43,717	(13,755)	Profit (loss) before tax	63,043	(28,773)
(159)	4	Income taxes	(267)	(157)
43,558	(13,751)	Net profit (loss)	62,776	(28,930)
<i>The net result is attributable to the equity holders of the Company</i>				
0.036	(0.011)	Earnings (loss) per share in US\$ ⁽¹⁾	0.051	(0.024)

1. Basic earnings per share (e.p.s.) was calculated on an average number of outstanding shares equal to 1,222,895,331 in the first nine months of 2022 (1,222,854,116 shares in the first nine months of 2021) and on an average of 1,222,888,554 outstanding shares in the third quarter of 2022 (Q3, 2021: 1,222,726,438 outstanding shares). In Q3/nine months of 2022 and Q3/nine months 2021 diluted e.p.s. was equal to basic e.p.s.





Financial results. Consolidated Balance Sheet

<i>US\$ Thousand</i>	As at 30 September 2022	As at 31 December 2021
ASSETS		
Property, plant and equipment and Right-of-use assets	797,583	821,434
Other non-current financial assets	11,887	9,849
Total non-current assets	809,470	831,283
Inventories	20,879	11,643
Receivables and other current assets	74,144	37,104
Other current financial assets	6,890	2,674
Cash and cash equivalents	85,135	43,415
Current Assets, excluding assets held for sale	187,048	94,836
Assets held for sale	-	10,197
Total current assets	187,048	105,033
TOTAL ASSETS	996,518	936,316
SHAREHOLDERS' EQUITY AND LIABILITIES		
Share capital	62,053	62,053
Accumulated losses	(18,046)	(80,568)
Share Premium	368,827	368,823
Other reserves	(10,375)	(17,926)
Total shareholders' equity	402,459	332,382
Banks and other lenders	241,231	226,771
Non-current lease liabilities	204,614	237,478
Other non-current financial liabilities	3,777	1,862
Total non-current liabilities	449,622	466,111
Banks and other lenders	67,101	66,534
Current lease liabilities	35,083	36,480
Payables and other current liabilities	36,151	27,665
Other current financial liabilities	5,999	4,765
Current tax payable	103	43
Current liabilities, excluding banks associated to assets held-for-sale	144,437	135,487
Banks associated to assets held-for-sale	-	2,336
Total current liabilities	144,437	137,823
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	996,518	936,316





Financial results. Consolidated Cash Flow Statement

Q3 2022	Q3 2021	US\$ Thousand	9 MONTHS 2022	9 MONTHS 2021
43,558	(13,751)	Profit (loss) for the period	62,776	(28,930)
14,837	16,428	Depreciation and amortisation	45,285	49,059
-	5,763	Impairment	2,080	5,763
159	(4)	Current and deferred income tax	267	157
6,121	4,185	Net lease cost	13,735	13,101
4,407	2,250	Other Financial charges (income)	11,172	8,738
513	538	Result on disposal of fixed assets	1,561	1,611
-	-	Balance on disposal of investments	-	2
(329)	(71)	Other non-cash changes	(460)	(76)
69,266	15,338	Cash flow from operating activities before changes in working capital	136,416	49,425
(2,710)	267	Movement in inventories	(8,989)	(1,591)
768	(1,813)	Movement in amounts receivable	(33,193)	2,485
(189)	(1,131)	Movement in amounts payable	7,153	(3,628)
(108)	(41)	Taxes (paid) received	(214)	(184)
(3,572)	(4,183)	Net cash payments for the interest portion of IFRS16 related leases	(11,176)	(13,100)
(1,976)	(2,599)	Net interest paid	(9,536)	(9,036)
61,479	5,838	Net cash flow from operating activities	80,461	24,371
(3)	(970)	Acquisition of fixed assets	(897)	(5,154)
46	-	Sale of fixed assets	19,351	3,200
(25,542)	-	Increase in participation in Glenda International Shipping**	(25,542)	-
(25,499)	(970)	Net cash flow from investing activities	(7,088)	(1,954)
4	*-	Share capital increase	4	*-
-	(17)	Other changes in shareholder's equity	-	(31)
-	-	Movement in treasury shares	129	(336)
48	658	Movement in other financial receivables	121	1,769
(130,703)	(6,996)	Bank loan repayments	(162,379)	(22,956)
144,172	-	Bank loan drawdowns	159,517	13,756
42,900	-	Proceeds from disposal of assets subsequently leased-back	42,900	-
(52,139)	(8,717)	Net repayments for the principal portion of the lease liability	(70,121)	(35,509)
4,282	(15,072)	Net cash flow from financing activities	(29,829)	(43,307)
40,262	(10,204)	Net increase (decrease) in cash and cash equivalents	43,544	(20,890)
29,688	34,608	Cash and cash equivalents net of bank overdrafts at the beginning of the period	26,406	45,294
69,950	24,404	Cash and cash equivalents net of bank overdrafts at the end of the period	69,950	24,404
85,135	42,045	Cash and cash equivalents at the end of the period	85,135	42,045
(15,185)	(17,641)	Bank overdrafts at the end of the period	(15,185)	(17,641)





DIS'CURRENT FLEET OVERVIEW. LR1 & MR Fleet

Owned - LR1	Tonnage (dwt)	Year Built	Builder, Country	Interest ¹	IMO Classified
Cielo di Londra	75,000	2019	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo di Cagliari	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo Rosso	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo di Rotterdam	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo Bianco	75,000	2017	Hyundai MIPO, South Korea (Vinashin)	100%	-
Bare-Boat – LR1	Tonnage (dwt)	Year Built	Builder, Country	Interest ¹	IMO Classified
Cielo di Houston	75,000	2019	Hyundai MIPO, South Korea (Vinashin)	100%	-
Owned – MR	Tonnage (dwt)	Year Built	Builder, Country	Interest ¹	IMO Classified
High Adventurer	50,000	2017	Onomichi, Japan	100%	IMO II/IMO III
High Challenge	50,000	2017	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Wind	50,000	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Tide	51,768	2012	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Seas	51,678	2012	Hyundai MIPO, South Korea	100%	IMO II/IMO III
GLEND A Melissa	47,203	2011	Hyundai MIPO, South Korea	100%	IMO II/IMO III
GLEND A Meryl	47,251	2011	Hyundai MIPO, South Korea	50%	IMO II/IMO III
GLEND A Melody	47,238	2011	Hyundai MIPO, South Korea	100%	IMO II/IMO III
GLEND A Melanie	47,162	2010	Hyundai MIPO, South Korea	50%	IMO II/IMO III
Bare-Boat with purchase option/obligation	Tonnage (dwt)	Year Built	Builder, Country	Interest ¹	IMO Classified
High Trust	49,990	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Trader	49,990	2015	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Loyalty	49,990	2015	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Freedom	49,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Discovery	50,036	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Voyager	45,999	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Fidelity	49,990	2014	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III

1. DIS' economic interest





DIS'CURRENT FLEET OVERVIEW. MR Fleet

TC - IN Long Term with purchase option	Tonnage (dwt)	Year Built	Builder, Country	Interest ¹	IMO Classified
High Leader	50,000	2018	Japan Marine United Co., Japan	100%	IMO II/IMO III
High Navigator	50,000	2018	Japan Marine United Co., Japan	100%	IMO II/IMO III
High Explorer	50,000	2018	Onomichi, Japan	100%	IMO II/IMO III
Crimson Pearl	50,000	2017	Minaminippon Shipbuilding, Japan	100%	IMO II/IMO III
Crimson Jade	50,000	2017	Minaminippon Shipbuilding, Japan	100%	IMO II/IMO III
TC - IN Long Term without purchase option					
Green Planet	50,843	2014	Daesun Shipbuilding, South Korea	100%	IMO II/III
High Prosperity	48,711	2006	Imabari, Japan	100%	-
High SD Yihe ²	48,700	2005	Imabari, Japan	100%	-

1. DIS' economic interest

2. Former High Presence sold by d'Amico Tankers in Feb'18 and taken back in time-charter for 6 years





DIS'CURRENT FLEET OVERVIEW. Handy Fleet

Owned	Tonnage (dwt)	Year Built	Builder, Country	Interest ¹	IMO Classified
Cielo di Salerno	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Hanoi	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Capri	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Ulsan	39,060	2015	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di New York	39,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
Cielo di Gaeta	39,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III

1. DIS' economic interest



Thank you!



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