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## **Executive summary.**

- Net result In the first 9M'23, d'Amico International Shipping SA ("DIS" or "the Company") recorded a Net profit of US\$ 148.7m vs. a Net profit of US\$ 62.8m posted in the first 9M'22. The adjusted net result (excluding non-recurring items) was of US\$ 153.0m in the first 9M'23 compared with US\$ 69.3m recorded in the same period of last year. In Q3'23, DIS posted a Net profit of US\$ 48.9m vs. a Net profit of US\$ 43.6m in Q2'22. The adjusted net result (excluding non-recurring items) was of US\$ 49.4m in Q3'23 compared with US\$ 46.7m in Q2'22.
- Market performance DIS benefitted from a very strong product tanker market this so far year, achieving a daily spot rate of US\$ 33,434 in the first 9M'23 vs. US\$ 26,963 achieved in the first 9M'22 (Q3'23: US\$ 31,782 vs. Q3'22: US\$ 37,159). In the first 9M'23, 27.9% of DIS' employment days were 'covered' through period contracts at an average daily rate of US\$ 27,951 (9M'22: 38.8% coverage at US\$ 15,251). DIS achieved a total daily average rate of US\$ 31,904 in the first 9M'23 vs. US\$ 22,421 in the same period of 2022 (Q3 2023: US\$ 30,860 vs. Q3 2022: US\$ 30,230).
- Solid financial structure and comfortable liquidity position achieved thanks to the strong freight markets of H1'20, FY'22 and the first 9M'23, as well as to the deleveraging plan implemented in the last few years, through vessel disposals and equity capital increases. DIS can now benefit from the strategic and operational flexibility deriving from a strong balance sheet and from a very modern fleet. As at the end of Sep'23, DIS had a Net Financial Position (NFP) of US\$ (264.6)m and Cash and cash equivalents of US\$ 105.4m vs. NFP of US\$ (409.9)m at the end of FY'22. DIS' NFP (excluding IFRS16) to FMV ratio was of 21.5% at the end of Sep'23 vs. 36.0% at the end of FY'22 (60.4% at the end of FY'21, 65.9% at the end of FY'19 and 72.9% at the end of FY'18).
- **Exercise of purchase options on a TC-in MR vessel** In Jan'23, DIS exercised its purchase option on the **M/T High Explorer**, an MR vessel built by Onomichi Dockyard Co., Japan, in May 2018 and time-chartered-in by d'Amico Tankers ever since, for a consideration of JPY 4.1b (equivalent to approximately US\$ 30.0m), with delivery having occurred in May 2023.
- Exercise of the purchase options on five bareboat chartered-in vessels in Dec'22, DIS exercised its purchase option on the existing contract for the MT High Voyager, an MR vessel built in Nov'14, for a consideration of ~US\$ 20.8m, with delivery having occurred in Jan'23. In Jan'23, DIS exercised its purchase option on the existing contract for the MT High Freedom, an MR vessel built in Jan'14, for a consideration of ~US\$ 20.1m and with delivery having occurred in May'23. Further, in May'23, DIS exercised its purchase options on the existing contracts for the MT High Trust, MT High Trader and MT High Loyalty, MR vessels built in Jan'16, Oct'15 and Feb'15, for considerations of ~US\$ 22.2m, US\$21.6m and US\$ 21.4m, respectively, with deliveries having occurred between June and July'23.



## **Executive summary.**

- **Dividend distribution** In Mar'23, the Board of Directors of DIS proposed to the Shareholders a **dividend to be paid in cash of US\$ 22,011,953.96** (US\$ 18,710,160.87 net, after deducting the 15% applicable withholding tax), corresponding to US\$ 0.0153 net of withholding taxes, per issued and outstanding share (treasury shares are not entitled to dividends). In April'23, the Annual General Shareholders' meeting resolved the payment of the gross dividend in cash proposed by the Board of Directors. The payment of the above-mentioned dividend was made to the Shareholders on April 26<sup>th</sup>, 2023 (with ex-date occurring on April 24<sup>th</sup>, 2023, and record date on April 25<sup>th</sup>, 2023).
- Interim dividend distribution In Nov'23, based on the Q3 2023 statutory management accounts, the Board of Directors of DIS, resolved the distribution of an interim gross dividend to be paid in cash of US\$ 20,025,983.50 (US\$ 17,022,085.97 net, after deducting the 15% applicable withholding tax) corresponding to US\$ 0.1410 per issued and outstanding share, net of applicable withholding taxes. The payment of the above-mentioned interim dividend will be made to the Company's shareholders on November 29th, 2023 (with ex-date on November 27th, 2023 and record date on November 28th, 2023).
- Reverse stock split In June'23, the Board of Directors of DIS resolved to implement as share consolidation with respect to all the shares of the Company at a ratio of one (1) to ten (10), as approved by the Company's extraordinary general meeting of shareholders held on June 13<sup>th</sup>, 2023. The Board resolved to set the date in which the Reverse Stock Split was implemented and effective on June 19<sup>th</sup>, 2023. As a result of the Reverse Stock Split, as of the Effective Date, the share capital of the Company was set at USD 62,053,278.45, divided into 124,106,556 shares with no nominal value and with ISIN code LU2592315662. In addition, as provided for in the EGM resolution and disclosed via press release, as of the Effective Date, the buyback authorization renewal was implemented.
- Shares buyback program In June'23, the Board of Directors resolved to start on June 19<sup>th</sup>, 2023, the own shares buyback program pursuant to the new authorization issued by the extraordinary general meeting of shareholders held on June 13<sup>th</sup>, 2023. The authorization has been granted to the Board of Directors, with the option to delegate, for a maximum period of five (5) years from June 19<sup>th</sup>, 2023 (i.e., the Reverse Stock Split effective date) and thus expiring on 19<sup>th</sup>, June 2028. Starting from the last two weeks of June, **DIS has repurchased n. 1,650,619 own shares** (representing 1.33% of the outstanding share capital of the Company) at the average price of Euro 3.9280, **for a total consideration of Euro 6,483,621.**
- DIS is well positioned to benefit from the current strong freight markets, which despite the uncertainties relating to a challenging and unusual economic environment, also because of the war in Ukraine, should represent the beginning of a prolonged and sustainable recovery.





## A modern, high-quality and versatile fleet.

			December 31st	, 2023	
DIS Fleet <sup>1</sup>	LR1	MR	Handy	Total	%
Owned	5.0	15.0	6.0	26.0	72.2%
Bareboat chartered	1.0	2.0	0.0	3.0	8.3%
Time chartered-in long-term	0.0	3.0	0.0	3.0	8.3%
Time chartered-in short-term	0.0	4.0	0.0	4.0	11.1%
TOTAL	6.0	24.0	6.0	36.0	100.0%

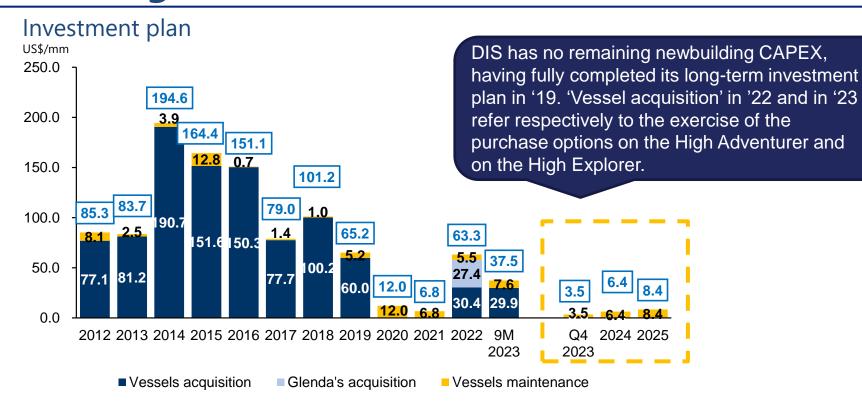
- DIS controls a modern fleet of 36.0 product tankers.
- Flexible, young and efficient:
  - √ 78% IMO classed (industry average²: 47%);
  - ✓ An average age of the owned and bareboat fleet of 8.5 years (industry average<sup>2</sup>: 12.5 years for MRs (25,000 –54,999 dwt) and 13.0 years LR1s (55,000 –84,999 dwt));
  - √ 79% of owned and bareboat vessels and 78% of the entire controlled fleet is 'Eco-design' (industry average²: 36%).
  - ✓ Fully in compliance with very stringent international industry rules and long-term vetting approvals from the main Oil Majors.
- 22 newbuildings ordered since 2012 (10 MRs, 6 Handys, 6 LR1s), all delivered between Q1'14 and Q4'19.
- **DIS' aims to maintain a top-quality TC coverage book**, by employing part of its eco-newbuilding vessels with Oil Majors, which for long-term contracts currently have a strong preference for these efficient and technologically advanced ships. At the same time, DIS' older tonnage is employed mainly on the spot market.

DIS has a modern fleet, a balanced mix of owned and chartered-in vessels, and strong relationships with key market players.

Actual number of vessels as at the end of Sep'23
 Source: Clarkson Research Services as at Oct'23.



## Rapidly declining CAPEX<sup>1</sup> commitments.

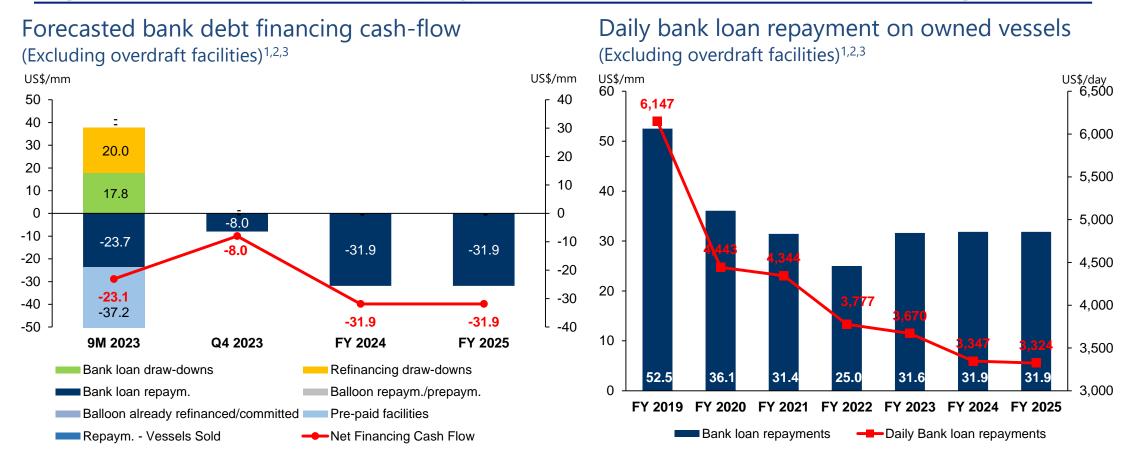


- DIS invested US\$ 924.4m from FY'12 to FY'19, mostly related to 22 newbuildings ordered since 2012.
- **DIS has no remaining investments for newbuildings**, since the delivery of its last LR1 in Oct'19.
- Following the exercise of the purchase option for the High Explorer, DIS obtained ownership of the vessel in May '23 for a purchase price of ~ US\$29.9 million.

DIS' large investment plan, which led to an important renewal of its owned fleet, consisting now mostly of eco-vessels, was completed in Oct'19. In FY'23 DIS' investments relate to the exercise of the purchase option for the MT High Explorer, as well as to US\$11.1 million for maintenance purposes, including the installation of one scrubber.



# Lighter bank debt repayments and low refinancing risk.



DIS refinanced all its debt maturing in '23 and '24, with the related balloons. Since '20, DIS also benefits from significantly lower bank debt repayments. The reduction in daily average repayments is also attributable to the purchase options exercised on leased vessels, which DIS currently plans to keep debt-free.



Based on the evolution of the current outstanding bank debt – with the exception of overdraft facilities.

Only balloon repayments are assumed to be refinanced. Some older vessels whose existing facilities' fully amortise during their respective terms (without balloons), are assumed to remain debt free thereafter. Daily bank loan repayments is equal to bank loan repayments (excluding balloons), divided by owned vessel days.



## DIS' purchase options on leased vessels.

#### Exercised purchase options:

Vessel Name	Build Date	Purch. Option Delivery Date
High Priority 1	Mar-05	Feb-21
High Voyager 2	Nov-14	Jan-23
High Freedom <sup>3</sup>	Jan-14	May-23
High Fidelity	Aug-14	Sep-22
High Discovery	Feb-14	Sep-22
High Trust 4	Jan-16	Jul-23
High Trader 2	Oct-15	Jul-23
High Loyalty <sup>6</sup>	Feb-15	Jun-23

#### Unexercised purchase options:

Vessel Name	Build Date	Purch. Option First Ex. Date  Purch. Obligation Date		First Ex. Option (In/Out of the money) <sup>7</sup>
High Fidelity	Aug-14	Sep-25	Sep-32	In the money
High Discovery	Feb-14	Sep-24	Sep-32	In the money
Cielo di Houston	Jan-19	Mar-24	Sep-25	In the money

- DIS has flexible purchase options on all its bareboat chartered-in vessels, allowing it to acquire them with three months' notice
  from the first exercise date. Based on today's depreciated market values and their respective exercise prices, all these options
  are either in the money or, for those still not exercisable, theoretically in the money.
- Starting from Sep'22 the previous leasing arrangements on the High Discovery and the High Fidelity were replaced with new ones, with ten-year terms, at a substantially lower cost and similar terms to the previous contracts, also in relation to early reimbursement. In addition, DIS exercised its purchase options on the High Voyager and High Freedom in Dec'22 and Jan'23, respectively, and on the High Trader, High Trust and High Loyalty, in May'23. DIS has another 3 options that it plans to exercise in the future.

# DIS plans to lower its break-even costs by gradually exercising the remaining purchase options on leased vessels.

- 1. On Feb 5, 2021, DIS announced the exercise of its purchase option on the MT High Priority for a consideration of US\$ 9.7m.
- 2. On Dec 7, 2022, DIS announced the exercise of its purchase option on the MT High Voyager for a consideration of US\$ 20.8m.
- 3. On Jan 12, 2023, DIS announced the exercise of its purchase option on the MT High Freedom for a consideration of US\$ 20.1m.
- 4. On May 2, 2023, DIS announced the exercise of its purchase option on the MT High Trust for a consideration of US\$ 22.2m.
- 5. On May 9, 2023, DIS announced the exercise of its purchase option on the MT High Trader for a consideration of US\$ 21.6m.
- 6. On May 16, 2023, DIS announced the exercise of its purchase option on the MT High Loyalty for a consideration of US\$ 21.4m.
- Market values as at September 30, 2023 depreciated linearly up to first exercise date (based on 25 years vessels' useful life less scrap value), less first exercise price.





## DIS' purchase options on time-chartered-in vessels

#### Exercised purchase options:

# Vessel NameBuild DatePurch. Option Delivery DateHigh Adventurer High ExplorerNov-17 May-18 May-23

#### Unexercised purchase options:

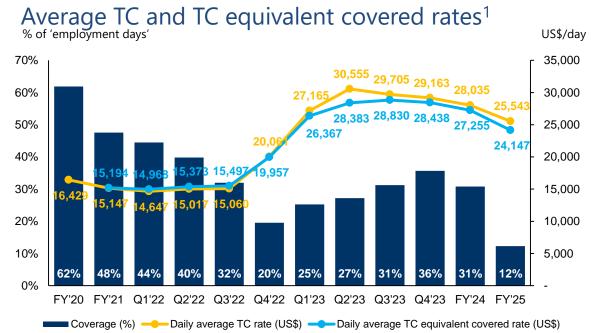
Vessel Name	Build Date	Purch. Option First Ex. Date	Purch. Option Last Ex. Date	First Ex. Option (In/Out of the money)
Crimson Jade	Jun-17	Jun-21	Dec-26	In the money
Crimson Pearl	Aug-17	Aug-21	Feb-27	In the money
High Navigator	May-18	May-22	May-26	In the money
High Leader	Jun-18	Jun-22	Jun-26	In the money

- DIS also has purchase options on its time-chartered-in vessels, which are all currently in the money.
- Two of these options, relating to the High Adventurer and High Explorer, were in Yen and were particularly attractive due to the currency's strong depreciation relative to the US\$. These option were therefore already exercised with delivery of the High Adventurer and of the High Explorer occurring in December'22 and in May'23, respectively.

DIS aims to lower its break-even also by exercising options on some of its vessels which are currently time-chartered-in.

# The same

### Contracts and modern fleet to drive future results.



#### DIS' increasing % of 'Eco' fleet (based on all controlled vessels)



% Eco vessels on total fleet at period-end

- For the last quarter of '23, DIS has covered ~36% of its available vessel days at an average TC equivalent rate of ~US\$28.4 thousand.
- TC contracts allows DIS to:
  - consolidate strategic relationships with Oil Majors (Chevron, Exxon, Total, Saudi Aramco) and leading trading houses;
  - hedge against spot market volatility allowing DIS to secure TCE Earnings (Q4'23 US\$ 32.8m; FY'24 US\$ 101.8m; FY'25 US\$ 34.6m are already secured as of today);
  - improve its operating cash flow (TC Hires are paid monthly in advance).
- DIS aims usually for a period contract coverage of between 40% and 60% in the following 12 months, although currently, due to the very positive market outlook it aims to keep more of its fleet on the spot market.
- DIS' percentage of 'Eco' vessels was of only 38% in Q1'18, increasing to 78% in FY'22 and expected to go beyond 80% in FY'24.
- The eco percentage should rise even higher than indicated on the chart on the left, as during the next two years DIS is likely to sell some of its older vessels in a stronger market.
- An increasing percentage of 'Eco' vessels will increase DIS' earnings potential, given the premium rates achieved by these ships.

with DIS'



I. Situation based on covered 'employment days' (net of estimated off-hire days), and on current contracts in place, which are always subject to changes and assuming the exercise of DIS' TC-IN options in Dec'23 and in FY'24.

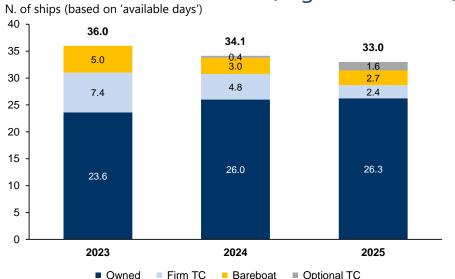
Dec 23 and in FY 24.

'Daily average TC rate' refers to TC contracts only, whilst 'Daily average TC equivalent covered rate' includes also bareboat-out contracts., based on an assumed daily operating expenses in line with DIS'

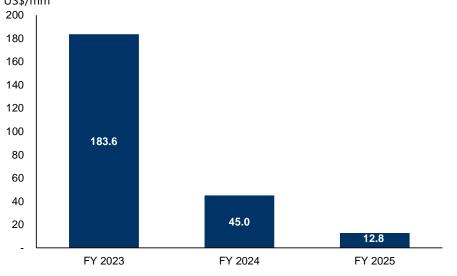


## Large potential upside to future earnings.

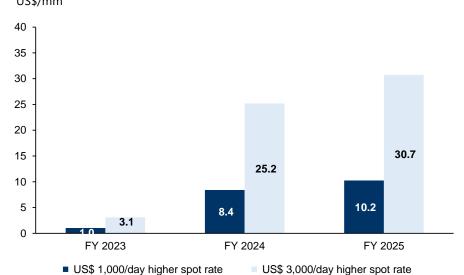
#### Estimated fleet evolution (avg. n. of vessels)1



#### Estimated recurring results on fixed contract days<sup>3</sup>

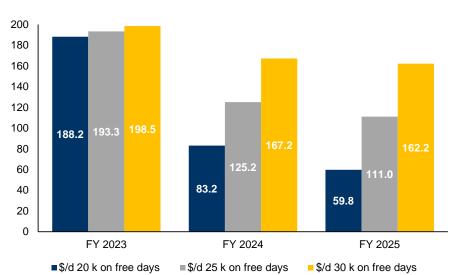


#### Potential upside to earnings<sup>2</sup>



#### Potential recurring results<sup>4</sup>

US\$/mm



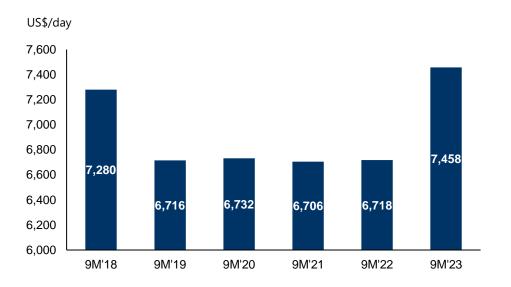
- 1. Average number of vessels in each period based on contracts in place as of today (i.e. total estimated 'available days') and subject to changes.
- 2. Based on estimated spot 'employment days' (i.e. net of estimated off-hire days) and assuming the exercise of DIS' TC-IN options.
- Based on all estimated fixed days (i.e. contract coverage and fixed spot days) as of today and subject to changes. Costs are estimated based on an assumed daily breakeven of US\$ 15,000/day applied to the assumed cost days of the period (calculated as total days excluding 1.3% statistical off-hire ratio).
- Calculated as total days (i.e. including free or unfixed days) as of today and subject to changes x three different free rate assumptions (\$/d 20,000, \$/d 25,000, \$/d 30,000). Costs are estimated based on an assumed daily breakeven of US\$ 15,000/day applied to the assumed cost days of the period (according to DIS' internal projections).



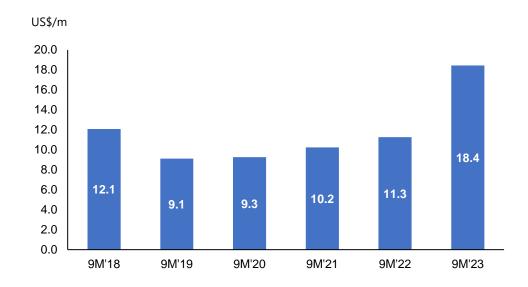


## Temporary upward pressure on costs.

# Daily operating costs – owned and bareboat vessels<sup>1</sup>



#### General & administrative costs – total fleet



- Following the successful results achieved between '18 and '22 in first reducing and then controlling both operating and G&A costs, it was anticipated that these would increase in '23, due to strong inflationary pressures.
- The increase in G&A in the first 9M'23 is partly attributable to currency effects and partly to an increase in variable compensation due to DIS' very strong results in '22 and anticipated for '23.
- The increase in direct operating costs (+11% y-o-y, but only +2.4% vs the first 9M'18) was especially pronounced for crew and insurance, due to the sharp increase in vessel values. Inflationary dynamics are expected to subside in the coming quarters.

Several factors, including inflation, contributed to an increase in G&A and operating costs in the first 9M'23. Future dynamics are expected to be more favorable as some temporary pressures unwind.



## Financial results. First 9M'23 Net financial position

(US\$ million)	Dec. 31 <sup>st</sup> , 2022	Sep. 30 <sup>th</sup> , 2023
Gross debt	(496.7)	(344.6)
IFRS 16 – additional liabilities	(39.8)	(30.0)
Cash and cash equivalents	117.9	105.4
Other current financial assets <sup>1</sup>	8.8	4.6
Net financial position (NFP)	(409.9)	(264.6)
Net financial position (NFP) excl. IFR16	(370.0)	(234.6)
Fleet market value (FMV)	1,027.5	1,092.0
NFP (excluding IFRS 16) / FMV	36.0%	21.5%

- Net Financial Position (NFP) of US\$ (264.6)m and Cash and cash equivalents of US\$ 105.4m as at the end of September'23 vs. NFP of US\$ (409.9)m and Cash and cash equivalents of US\$ 117.9m as at the end of Dec'22 (NFP of US\$ (520.3)m at the end of FY'21, NFP of US\$ (561.5)m at the end of FY'20 and US\$ (682.8)m at the end of FY'19). In addition, at the end of the first 9M'23 DIS had approximately US\$ 22.7 million in undrawn and available short-term credit lines.
- The NFP (excluding IFRS16) to FMV ratio was of 21.5% at the end of September'23 vs. 36.0% at the end of Dec'22 (60.4% at the end of FY'21, 65.9% at the end of FY'20, 64.0% at the end of FY'19 and 72.9% at the end of FY'18). This substantial improvement is attributable to DIS' FY'19 equity capital increase, to the Company's strong operating cash generation in FY'20, in FY'22 and in the first 9M'23, as well as to the Company's vessel sales in the last few years. In addition, given the strong market conditions and the positive medium-term outlook for our industry, vessel values have risen markedly since the end of 2021.

DIS has continued to strengthen its financial structure in the first 9M'23, thanks mostly to the strong cash generation achieved in the first part of the year. DIS' current leverage (NFP/FMV) stands at a healthy 21.5% vs. 72.9% at the end of FY'18.



## Financial results. First 9M'23 Results

(US\$ million)	Q3′22	Q3′23	9M′22	9M′23
TCE Earnings	94.2	98.3	209.8	301.8
Total net revenue	95.4	99.5	213.4	305.4
Result on disposal of vessels	(0.5)	(0.6)	(1.6)	(4.4)
EBITDA	69.1	70.4	135.3	213.1
Asset impairment	-	-	(2.1)	-
EBIT	54.2	54.5	88.0	166.8
Net Result	43.6	48.9	62.8	148.7

Non-recurring items:				
(US\$ million)	Q3′22	Q3′23	9M′22	9M′23
Result on disposal of vessels	(0.5)	(0.6)	(1.6)	(4.4)
Non-recurring financial items	(2.6)	0.1	(2.9)	0.1
Asset impairment	-	-	(2.1)	-
Total non-recurring items	(3.1)	(0.5)	(6.5)	(4.3)
Net Result excl. non-recurring items	46.7	49.4	69.3	153.0

- TCE Earnings US\$ 98.3m in Q3'23 vs. 94.2m in Q3'22, and US\$ 301.8m in the first 9M'23 vs. US\$ 209.8m in the same period of 2022. DIS' total daily average TCE was of US\$ 30,860 in Q3'23 vs. US\$ 30,230 in Q3'22 and US\$ 31,904 in the first 9M'23 vs. US\$ 22,421 in the first 9M'23 see next slide for further details.
- <u>EBITDA</u> US\$ 70.4m in Q3'23 vs. US\$ 69.1m in Q3'22 and US\$ 213.1m in the first 9M'23 vs. US\$ 135.3m in the first 9M'22, reflecting the better freight markets experienced in the first nine months of the current year. DIS' operating cash flow was positive for US\$ 224.4m in the first 9M'23, compared with US\$ 80.5m generated in the same period of the previous year.
- Net Result Net profit of US\$ 48.9m in Q3'23 vs. US\$ 43.6m in Q3'22 and Net profit of US\$ 148.7m in the first 9M'23 vs. US\$ 62.8m in the same period of last year. Excluding the result on disposals and non-recurring financial items, as well as the asset impairment, DIS' Net result would have been of US\$ 153.0m in the first 9M'23 vs. US\$ 69.3m in the same period of 2022 (US\$ 49.4m in Q3'23 vs. US\$ 46.7m in Q3'22).

DIS posted a very strong result in Q3'23 and in the first 9M'23, benefitting from the buoyant product tanker freight markets.

## Financial results. First 9M'23 Key operating measures

Key Operating Measures	Q1 2022	Q2 2022	Q3 2022	9M 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	Q3 2023	9M 2023
Avg. n. of vessels	36.1	35.5	35.3	35.6	36.0	35.7	36.0	36.0	36.0	36.0
Fleet contact coverage	44.5%	39.8%	32.0%	38.8%	19.6%	34.0%	25.2%	27.2%	31.2%	27.9%
Daily TCE Spot (US\$/d)	12,857	28,687	37,159	26,963	42,751	31,758	36,652	31,746	31,782	33,434
	<b>12,857</b> 14,968	<b>28,687</b> 15,373	<b>37,159</b> 15,497	<b>26,963</b> 15,251	<b>42,751</b> 19,957	<b>31,758</b> 15,925	<b>36,652</b> 26,367	<b>31,746</b> 28,383	<b>31,782</b> 28,830	<b>33,434</b> 27,951

- DIS' daily average spot TCE was of US\$ 31,782 in Q3'23 vs. US\$ 37,159 in Q3'22, and of US\$ 33,434 in the first 9M'23 vs. US\$ 26,963 in the first 9M'22, due to the stronger market relative to the same period of last year.
- At the same time and in line with its strategy, DIS maintained a good level of **coverage** (fixed-rate period contracts) in the first 9M'23, securing through period contracts an average of **27.9%** of its available vessel days **at a daily average TCE rate of US\$ 27,951** (9M'22: 38.8% coverage at US\$ 15,251/day).
- DIS' total daily average TCE (Spot and Time charter¹) was of US\$ 30,860 in Q3'23 vs. US\$ 30,230 in Q3'22 and of US\$ 31,904 in the first 9M'23 vs. US\$ 22,421 in the same period of 2022.

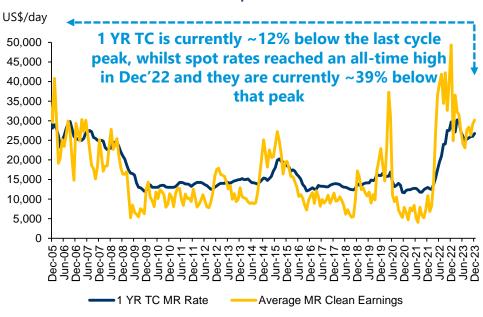
In the first 9M'23, DIS achieved a daily average spot rate of US\$ 33,434 (a 24% or US\$ 6.5k/day increase relative to 9M'22). This, coupled with the Company's period coverage, allowed DIS to achieve a very profitable total daily TCE of US\$ 31,904 in the first 9M'23 (42% or US\$ 9.5k/day increase relative to 9M'22).



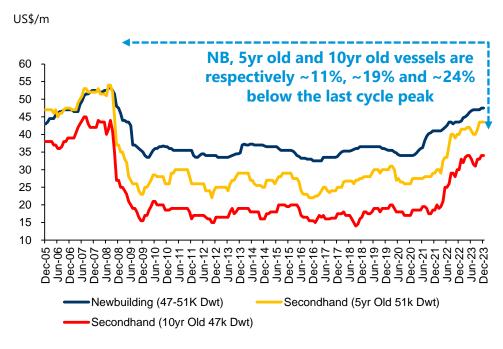


## Large potential upside to asset values.

#### Historical MR TC and spot rates<sup>1</sup>



#### Historical MR asset values<sup>1</sup>

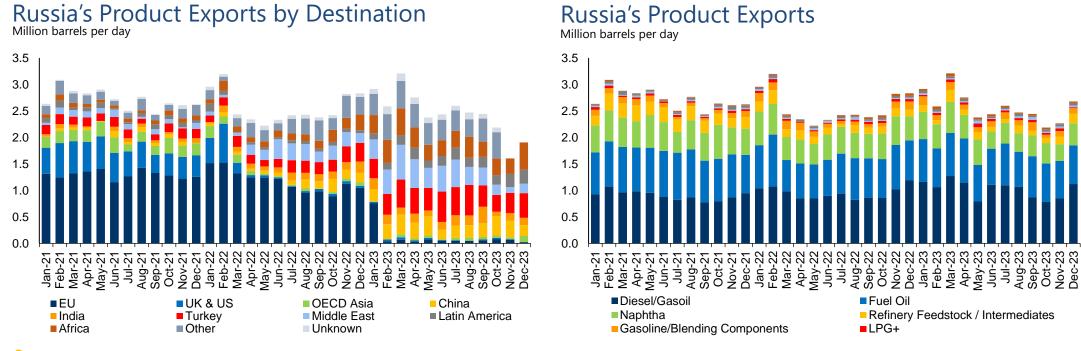


According to Clarksons, the one-year time-charter rate for an Eco MR vessel is currently of US\$ 31,500 per day and the one-year time-charter rate for an Eco LR1 vessel is of US\$ 36,000 per day.

Asset values and freight rates have surged since the onset of the war in Ukraine. While freight rates have reached record levels, asset values still have room to rise relative to the previous cycle peak.



## Russian refined product exports<sup>1</sup>.



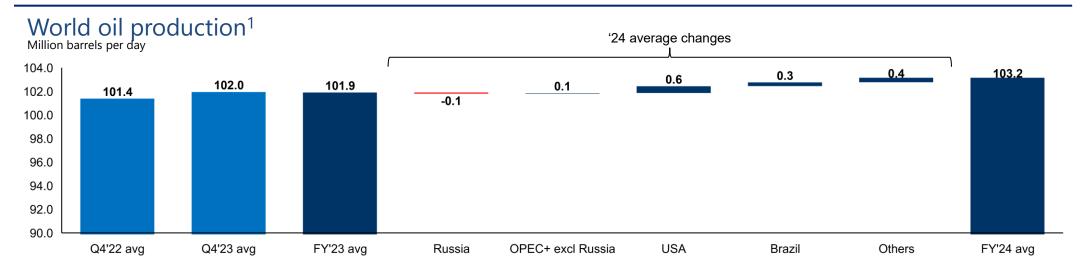
- According to Vortexa, in FY'23, Russian exports of refined product amounted on average to 2.6 mb/d, only 5.3% lower than the average of FY'21. However, in the same period Russian exports to the EU fell by 1.2 mb/d (-91%), whilst their exports rose to China by 0.2 mb/d (+448%), to India by 0.1 mb/d (+195%), to Turkey by 0.3 mb/d (+183%), to the Middle East by 0.3 mb/d (+321%), to Latin America by 0.1 mb/d (+154%) and to Africa by 0.3 mb/d (+391%).
- Disruptions to trade flows due to the rerouting of Russian oil to new more distant locations have significantly increased sailing times. In fact, shipments from Western Russia (Baltic) to Northwest Europe took around 10 days, while voyages from the same loading ports to India and China take approximately 30 to 40 days, respectively.

Since the European sanctions and associated price cap on exports of Russian refined products came into force on 5 February '23, Russian exports to Europe have collapsed and those to Asia (India and China), Africa, Turkey, Brazil, and Middle East, have surged.





## The Ukrainian war and oil supply.

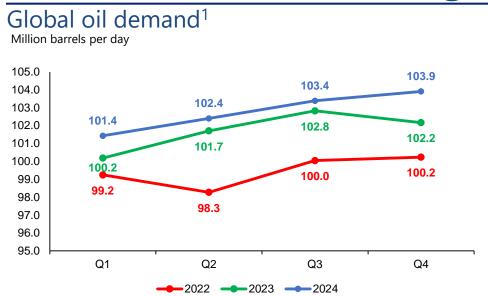


- Due to the pronounced supply cuts by OPEC, oil output in FY'23 averaged 101.9 mb/d and was only 0.5 mb/d higher than in Q4'22.
- OPEC+ announced an extension and deepening of cuts in Q1'24. However, the IEA expects oil output to expand substantially, by 1.3 mb/d in FY'24, with the United States accounting for over 45% of the overall growth, with other non-OPEC+ producers such as Brazil, Guyana, and Canada, also important contributors. This is expected to result in an average estimated total world supply of 103.2 mb/d in FY'24.
- This additional oil supply should support the product tankers market, allowing consuming nations to rebuild depleted inventories.
- The potential for additional volumes from Venezuela following the recently lifted sanctions, and to disruptions to Middle Eastern supplies due to a widening of the conflict between Israel and Hamas, are variables which are hard to estimate, but which must be closely monitored, since they could have a major impact on the above supply picture.

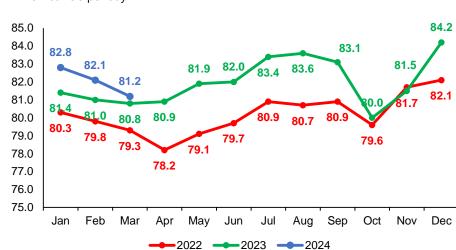
Despite prolonged OPEC+ cuts, a benign oil supply picture is expected for next year thanks to a continued production growth expected from the USA, Brazil and other non-OPEC+ countries.



## Oil demand and refining throughputs recovering.







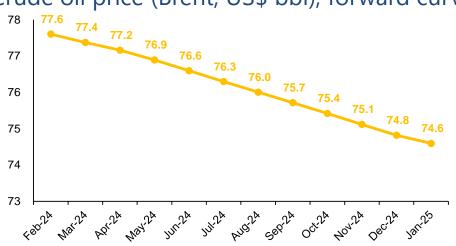
- According to IEA's estimates, **global oil demand grew by 2.3 mb/d in FY'23 to 101.7 mb/d** (0.9 mb/d more than in FY'19), led by resurgent consumption in China, in particular for jet fuel and petrochemical feedstocks. In fact, following the relaxation of its anti-Covid lockdown measures, **China** resumed its established role as the primary engine of world oil demand growth with its demand **expected to have risen by 1.8 mb/d in FY'23** (**about 78% of the estimated total global gains**).
- Of the total expected increase in Chinese demand, 0.6 mb/d came from higher naphtha consumption, due the expansion of the country's petrochemical industry, and 0.4 mb/d from Jet fuel/kerosene, thanks to a travel rebound.
- The IEA expects global oil demand to grow by further 1.1 mb/d in FY'24 to 102.8 mb/d, with China accounting for about two-thirds of total world gains.
- Global refinery throughputs increased by 1.6 mb/d y-o-y in 2023 to 82.4 mb/d and are forecast to increase by a further 880 kb/d in 2024 to an average of 83.3 mb/d.

Despite the Ukrainian war and an economic slowdown in Europe, a recovery in demand and refining throughputs is ongoing.

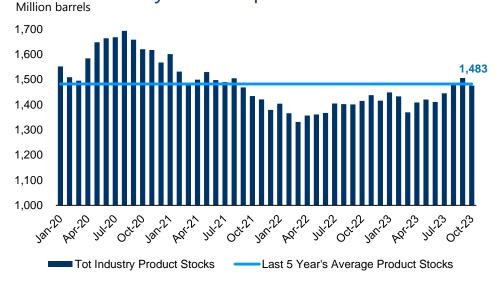


## Refined product inventories at low levels.

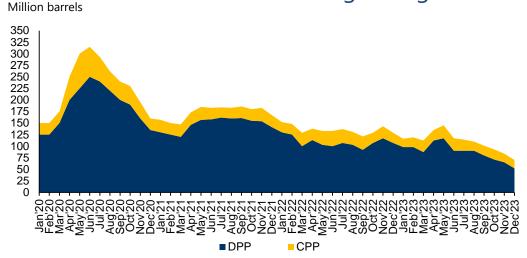
#### Crude oil price (Brent, US\$ bbl), forward curve<sup>1</sup>



#### OECD industry refined product stocks<sup>3</sup>



#### CPP vs DPP and crude oil floating storage<sup>2</sup>



- Floating storage of clean petroleum products has come full circle and after peaking at 75 mb in May'20, has fallen sharply to 25 mb by the end of '20, holding at around the same level since.
- Following nearly two years of decline, oil product inventories started increasing in April'22, rising by 117 million barrels between March'22 and January'23. In '23 movements in stocks have been more erratic, with an initial sharp decline up to March, followed by a rebound to 1.5 billion barrels as at October'23.

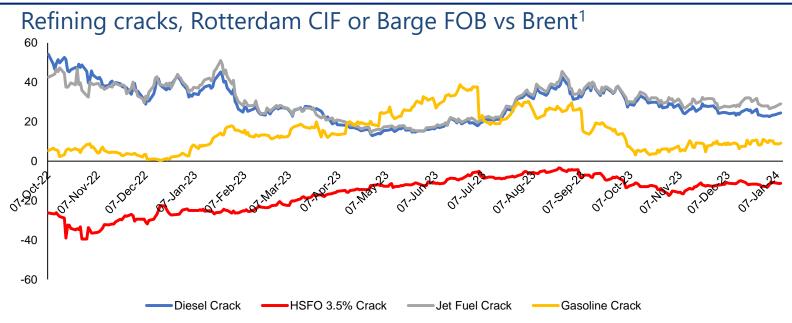
#### **OECD** industry refined product are aligned with their 5-year average.

- Source: ICE Data Derivatives, Inc. (formerly known as Super Derivatives Inc.) as at 9 January'24.
- Source: Various shipbrokers as at Jan'24.
- Source: IEA Dec'23.





## Middle distillate cracks again at high levels



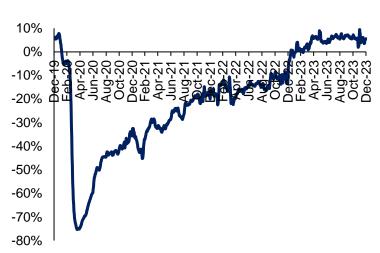
- Overall refining margins are at very attractive levels:
  - Following a decline in middle distillate margins from the very high levels seen at the end of '22, they have recovered sharply since May '23.
  - o Gasoline margins, have instead declined from around June '23.
  - Fuel oil margins have strengthened from November '22 to August'23, softening slightly since.
- The H1'23 weakness in diesel margins was attributable to the build-up in inventories for this product at the end of '22, in anticipation of the EU sanctions on Russian product exports coming into place in early 2023, as well as to the manufacturing slowdown in Europe and the US.

#### The rapid increase in oil consumption in 2023, led to healthy refining margins.

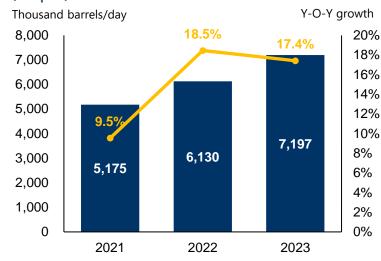


## Naphtha and Diesel to lead demand growth in '24.

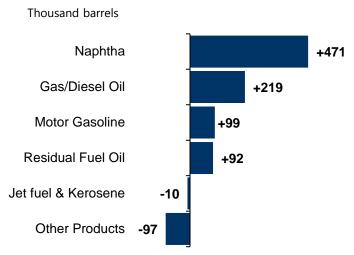
% Change in number of commercial flights vs. 2019<sup>1</sup>



Jet fuel & Kerosene demand 2021-2023 (kbpd) <sup>2</sup>



Global demand growth by product 2024 (kbpd) <sup>2</sup>



- The **number of commercial flights has been steadily increasing since June 2020**, and finally surpassed 2019 levels for the first time in early Feb'23.
- This upward trend continued in '23, due to the **lifting of Covid restrictions in China**, generating strong growth in jet-fuel consumption. The IEA expects jet/kerosene demand in China having regained its 2019 level in 2023, with a growth of 350 kb/d during the year (+62.1% y-o-y), with further growth of 9.6% anticipated for 2024.
- Jet fuel/kerosene demand continued its post-pandemic rebound in 2023, with an expected growth of 1.1 mb/d (+17.4% year-on-year), to reach 7.2 mb/d, corresponding to approximately 90% of 2019 levels.
- The drivers of oil demand growth in '24 are expected to be mostly Naphtha (+0.5 mb/d) and Diesel (+0.2 mb/d).

Jet fuel was the largest source of oil demand growth in 2023, with leadership changing in 2024 to Naphtha and Diesel.

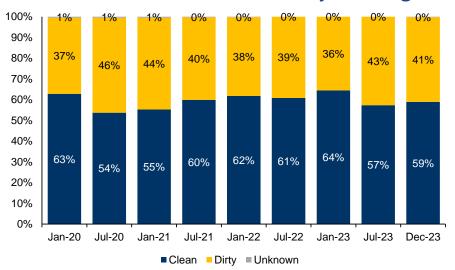
<sup>1.</sup> Source: www.flightradar24.com/data/statistics as of Jan'24

Source: IEA – Dec'23.

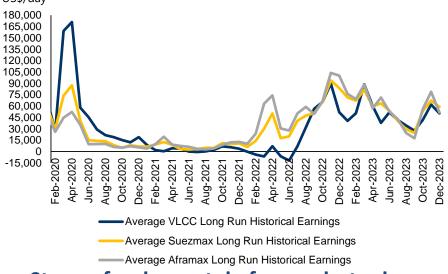
# \*

## Support also from strong crude tanker market<sup>1</sup>.

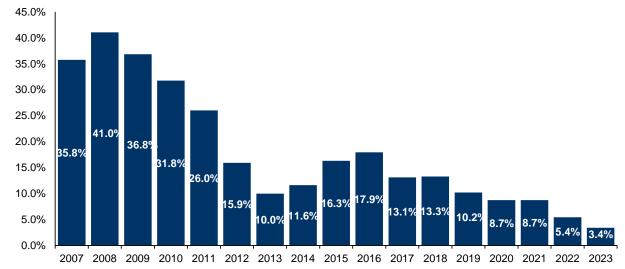
#### Coated LR2 fleet: clean vs. dirty trading<sup>1</sup>



#### Historical crude tankers' TCE spot rates<sup>2</sup>



#### Crude tankers' orderbook % Fleet (dwt)<sup>2</sup>

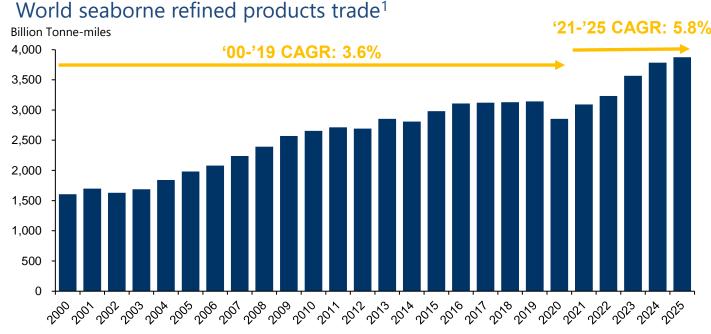


- Product tankers have in the past suffered from poor trading conditions in the crude tanker sector, with VLCCs transporting gasoil on their maiden voyages.
- Crude tankers, however, will benefit over the coming years from a record low orderbook and the post-pandemic recovery in oil demand.
- Albeit with significant volatility, since the onset of the Ukrainian war freight rates have been strong for crude tankers, particularly in Q4'22 and in Q1'23.
- The percentage of LR2s trading clean could fall as the expected strong crude markets might draw some vessels into that trade.

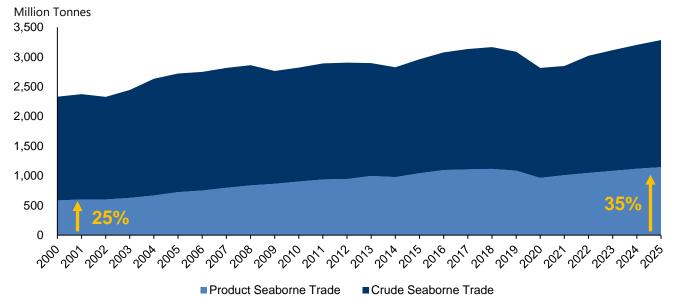
Strong fundamentals for crude tankers over the next few years should provide further support for product tankers.

# \* Comments

## Longer-term demand: healthy and resilient growth.



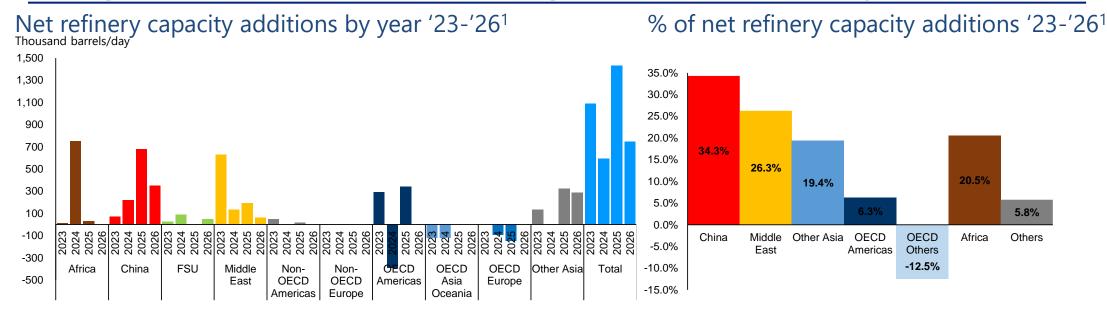
#### Product share of Oil Seaborne trade<sup>1</sup>



- Seaborne demand for the transportation of refined products contracted sharply in 2020 before a strong rebound in 2021, expected to continue in the following years; it grew at a CAGR of 3.6% between 2000 and 2019 and is expected to grow at a CARG of 5.8% between 2021 and 2025.
- Furthermore, refineries are increasingly being built far from the main consuming areas, contributing to a rise in volumes transported by sea, and average distances sailed.
- Unsurprisingly, refined products have increased their share of the total oil seaborne trade from 25% in 2000 to 35% in 2022.



## Longer-term demand: changes in the refinery landscape.

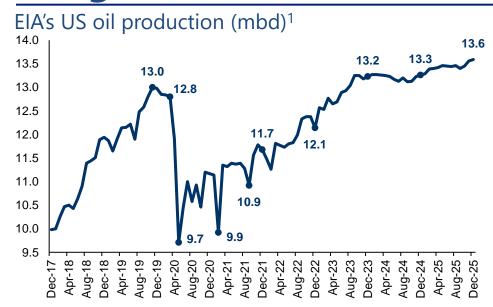


- Global refinery crude distillation capacity should rise by 3.9m b/d in the '23-26 period.
- ~79.9% of the planned refinery net capacity additions in the '23-'26 period are in China (+1.3m b/d, 34.3% share), Rest of Asia and mainly India (+0.7m b/d, 19.4% share) and the Middle East (+1.0m b/d, 26.3% share).
- The substantial increase in refining capacity in India and the Middle East is likely to be very beneficial for product tankers, since it should also entail long sailing distances, as a large portion of their output is likely to be exported to Asia and if Russian sanctions persist, also to Europe.
- Older refineries, in particular in Europe but also in other areas such Australia/New Zealand and the US, have been suffering from poor margins and were destined for closure due to the planned ramp-up in capacity from more modern refineries in the Middle East and Asia.
- Covid-19 has accelerated this process with ~2.2 mbpd of capacity closures/conversions in the '20-21 period, mostly in Europe the US and in Australia/New Zealand. More closures are anticipated in these regions in the coming years.
- Over the next few years, imports by Europe and by all the regions of the southern hemisphere, from Russia, the Middle East, India and China, are likely to expand.

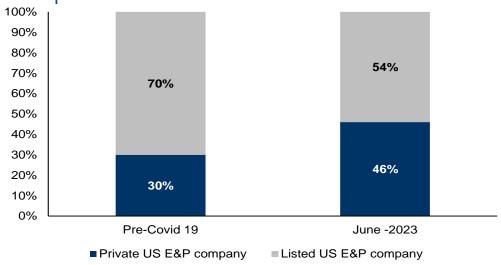
Strong growth in refinery capacity in the Middle East and Asia from '23-'26, to contribute to a further increase in ton-miles.



## Longer-term demand: US shale oil

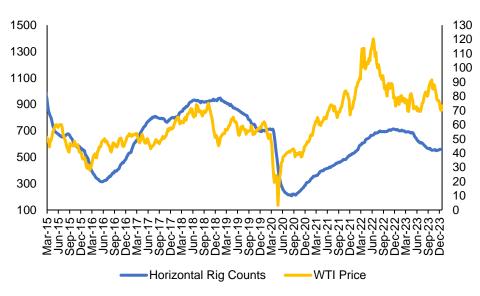


#### US rigs owned by private vs listed US E&P companies<sup>3</sup>



- Source: EIA as at Jan'24.
- Source: Baker Hughes and EIA as at Jan'24.
- Source: Kepler Chevreux as at June'23.

#### US horizontal oil rigs (lhs) vs WTI (US\$ bl, rhs)<sup>2</sup>

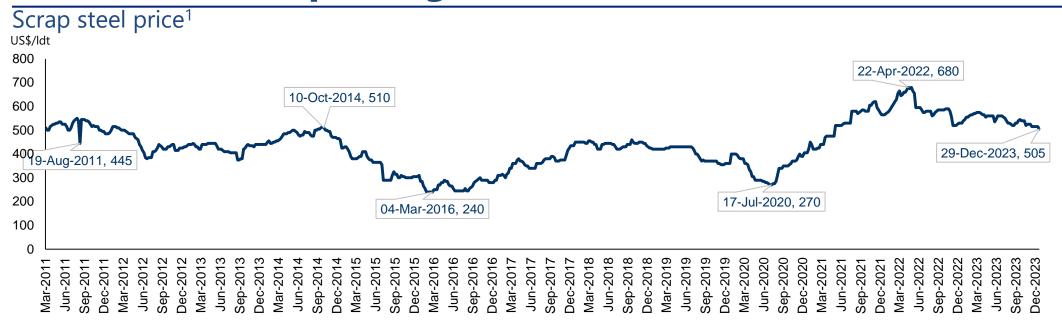


- Despite a reduction in drilling activity, US oil output has been gradually increasing and is expected to reach an alltime high of 13.3 mbd by the end of '24 and then 13.6 mbd by the end of '25.
- While the reinvestment ratio of listed companies has dropped sharply from 120% to 46% of their operating cash-flow, private companies have partially compensated, currently owning 49% of the rigs relative to only 30% pre-Covid.
- The relatively high oil prices should stimulate further investments in the sector.

Higher US oil production should drive longdistance crude exports and indirectly benefit product tankers.



## Several forces spurring demolition.



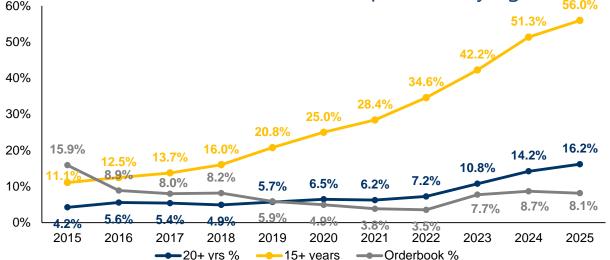
- Prices for iron ore and steel, including scrap steel, are currently close to their 10-year highs. This is likely to encourage demolitions on the one hand and to discourage newbuilding orders, due to the high construction prices, on the other hand.
- Demolitions are also likely to be stimulated by the new regulations such as the Energy Efficiency Existing Ship Index (EEXI), and the European Emission Trading Scheme (ETS). Other regions and countries are studying and are likely to adopt similar schemes, forcing owners to pay for the emissions generated by their vessels.
- Furthermore, vessels that are more than 15 years old cannot call at certain terminals and several oil majors will not charter them, especially for long-term periods. In addition, several leading players recently signed the Sea Cargo Charter, through which they commit to disclose the emissions of the vessels they charter, which should increase their preference for younger tonnage.
- The largest shipping banks have signed the Poseidon Principles through which they commit to reduce the CO2 footprint of the vessels they finance. Bank financing for older vessels is therefore scarce and usually either not available or much more expensive and at lower leverage ratios.



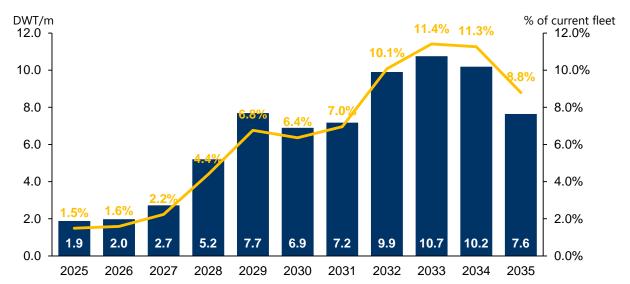


## Growing pool of demolition candidates.

Historical and forecasted fleet composition by age (MRs and LR1s)<sup>1</sup>



Vessels turning 25 years from '25 onwards (MRs and LR1s)<sup>2</sup>



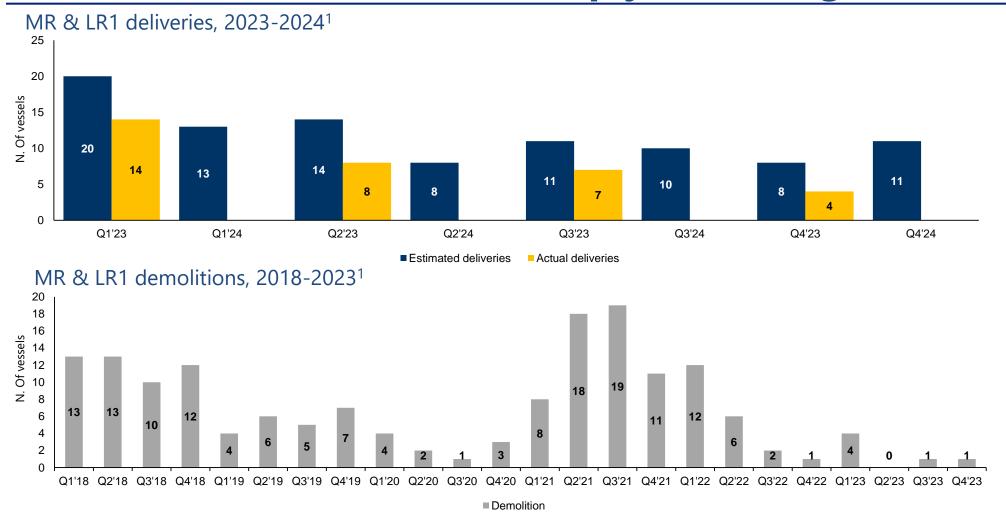
- The proportion of vessels which have more than 15 and 20 years has been rising rapidly and this trend is expected to accelerate over the coming years as many of the vessels that were delivered during the last 2003-2008 super cycle cross these thresholds.
- The gap between the portion of the fleet that has more than 20 years and the orderbook stood at 3.1% of the trading fleet (in dwt) as at the end of '23, having contracted slightly from Dec'22 (3.7%), but still higher than the difference of 2.4% in Dec'21.
- From FY'25 to FY'33, the annual share of the fleet crossing the 25-year-old threshold will increase steadily and sharply.

The rapidly ageing fleet, coupled with the many forces spurring demolition, should contribute to very limited fleet growth in the next few years.

<sup>1.</sup> Source: Dwt as at period-end based on Clarksons Research as at Jan'24 and management estimates, including that new vessels ordered each year are equivalent to 2.5% of the previous year-end fleet and that demolitions each are equivalent to 25% of the previous year's end fleet which is over 20 years-old.

<sup>2.</sup> Based on the delivery dates of vessels, assuming they are not demolished earlier

## Planned deliveries to slow sharply in coming months.

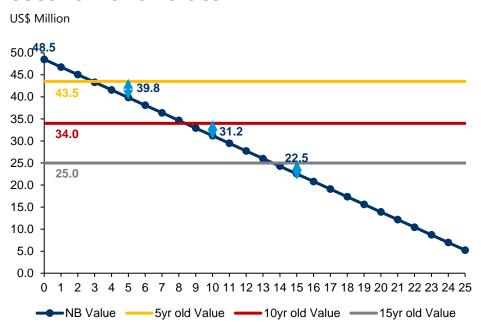


The strong freight markets in '22 and this year, led to a sharp slowdown in demolitions from Q2 of '22. Deliveries will, however, slow down markedly in the coming quarters. As the fleet ages rapidly, more demolitions are to be expected even in a strong market.



## Newbuild orders rising but still limited.

#### MR newbuilding parity curve vs second-hand values<sup>1</sup>



#### MR & IR1 orders<sup>2</sup>



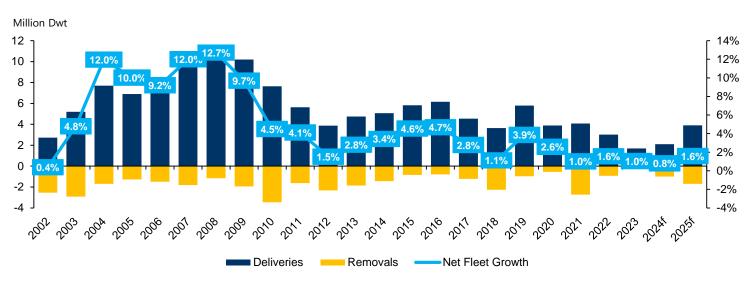
- Shipbuilding capacity has fallen sharply over the last few years, as yards were confronted with a dearth of orders.
- **Newbuild costs are rising** due to regulations and markedly higher steel prices.
- Furthermore, uncertainty regarding technological innovation to achieve the ambitious IMO/EU targets for reduction in CO<sup>2</sup> emissions, reduces appetite for newbuild orders.
- In FY'22 only 54 MRs and LR1s were ordered, one of the lowest numbers in the last 10 years.
- In FY'23 there was an increase in newbuild orders to 129. Nonetheless, due to the large number of containers and gas carriers ordered in the past few years, in some of the same yards that build product tankers, deliveries of these vessels is spread over several years and vessels ordered today are for delivery only in '26 or '27.

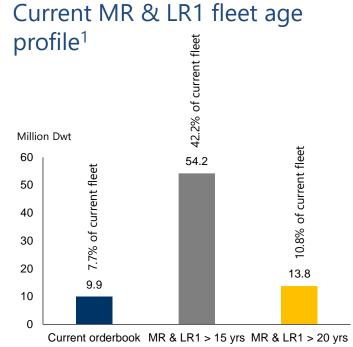
Source: Vessel prices from Clarkson Research Services as at Jan'24. Newbuilding prices evolution based on 25 years depreciation, including US\$ 1m first supply and US\$ 5.2m scrap value.



## Slowing fleet growth.

MR & LR1 deliveries and scrapping (m dwt) (lhs), and net fleet growth (%)<sup>1</sup> (rhs)





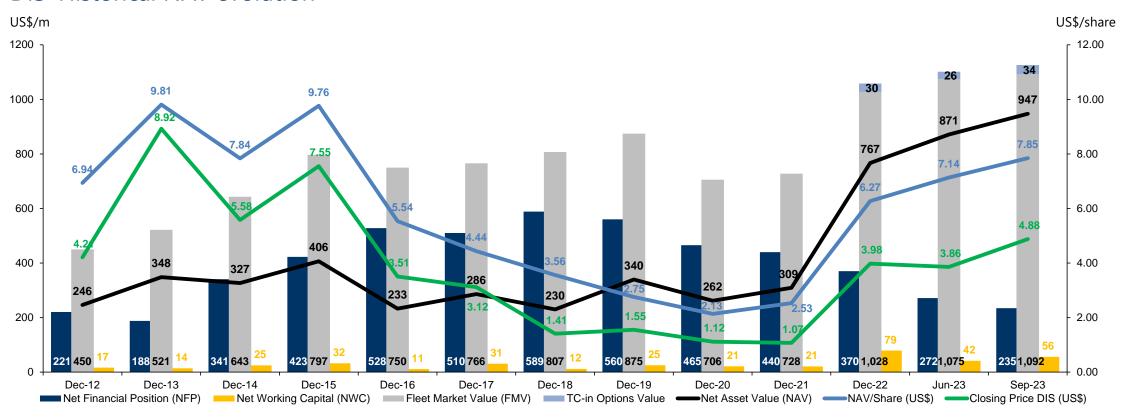
Scheduled deliveries are slowing, and the world fleet is aging. Even with limited scrapping, fleet growth was of only 1.0% in 2023 and is expected to be low also in the coming years, amounting to 0.8% in 2024, and 1.6% in '25.





#### **Historical NAV evolution.**

#### DIS' Historical NAV evolution<sup>1,2,3</sup>



	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19	Dec-20	Dec-21	Dec-22	Jun-23	Sep-23
Discount to NAV (End of Period)	39%	9%	29%	23%	37%	20%	60%	44%	48%	58%	37%	46%	38%

As at 30 September 2023, DIS' NAV<sup>1,2,3</sup> was estimated at US\$ 947.3m, its fleet market value at US\$ 1,092.0m<sup>2</sup> and its closing stock price was 38% below its NAV/share.



<sup>1.</sup> DIS' owned and bareboat fleet market value according to a primary broker, *less* Net Debt, excluding the impact of IFRS 16. It includes the market value of the leased assets for which DIS has a purchase obligation, less the discounted value of the financial payments on such leases.

Fleet valued as at September 30, 2023.

<sup>3.</sup> To achieve a more accurate view of DIS' NAV, the Company's Net Working Capital and the positive delta between the estimated market value of DIS' TC-IN vessels (for which there are exercisable purchase options) and their respective theoretical purchase option prices were added to the calculation.



# Why invest in DIS today.

- Young-fleet, most of which acquired at historically attractive prices and at top-tier yards. Furthermore, vessels are mostly eco-design (79% of owned and bareboat ships) and IMO classed (79% of owned and bareboat ships).
- **First-class in-house technical management** provides to DIS **access to long-term charters** with demanding oil majors and allows it to **anticipate and benefit from regulatory changes**.
- Invested mostly in the MR1 and MR2, and more recently in the LR1, segments **these vessels** are the workhorses of the industry, since they **are the most flexible commercially, with the MRs also the most liquid on the S&P market**.
- Good spot exposure in a strong-market, with a very positive short to medium-term outlook.
- International reach with chartering offices in 4 countries and 3 continents (Stamford, London, Singapore, and Dublin), allowing DIS to maintain close relationships with clients and brokers, increasing employment opportunities for vessels.
- Strong relationships with debt capital providers, including with the top European shipping banks and Japanese leasing investors.
- Attractive valuation of DIS in absolute terms NAV discount of 38% as at the end of September 2023 and relative to peers.
- Very strong market fundamentals driven by amongst others, a low orderbook, the positive effects on average sailing distances of sanctions on Russia and the changing refining landscape.



### **DIS' CORE VALUES.**





#### Long term vision

Guided by the values of family tradition, we build our success on long term planning and turning our promises into actions.



# Focus on the environment and safety

We do not compromise when it comes to environmental concerns. Care and attention, prudence and respect for the environment are qualities imbedded in our daily operation. We aspire to prevent any human injury, to avoid damage to the environment and we pursue a policy of zero incidents and zero spills at sea.



#### Reliability

We strive to maintain a positive relationship, an open dialogue and a transparent way of doing business with all our stakeholders. Our ethical values are essential to the running of our business and an inspiring principle in the behaviour of our resources.



## Professional excellence

We reach excellence by encouraging our employees to be responsible, flexible and professional.

For that reason we prioritise the importance of developing their skills along professional growth.



# Passion and commitment

We are passionate about shipping and the people who make up the company. Success is achieved through encouraging involvement and commitment.



# Teambuilding and multiculturalism

As a global operator, at all levels of the organisation, we embrace the spirit of teamwork and multicultural integration, both in our offices and on board our vessels.



#### Social responsibility

Our strong sense of social responsibility towards cultural, environmental and solidarity-related issues is an added value for our business and is valued highly by our stakeholders.



#### Identification

Our daily work and our success are characterised by a strong sense of belonging between the company and its staff.







# DIS' ESG Key figures.

Work-related injuries

GOVERNANCE RESPONSIBILITY	2022
Cases of corruption, bribery or anti-competitive behavior	0
Instances for which fines were incurred	0
ENVIRONMENTAL RESPONSIBILITY	2022
EEXI Compliant ships (as at year-end)/ Eco ships	78.6%
EEDI - Pre-EEDI (%) (as at year-end)	7.1%
EEDI - Phase 1 ships (%) (as at year-end)	14.3%
EEDI - Phase 2 ships (%) (as at year-end)	60.7%
EEDI - Phase 3 ships (%) (as at year-end)	17.9%
EEDI/EEXI (g Co2/dwt tonne* miles)	(1.7%) from 2021
IMO classed fleet % (as at year-end)	78% vs 45% industry average
Fleet age (years)	7.6 vs 12.8 industry average
Fleet certified for the use of Biofuel blends up to B30 (%) (as at ye	21%
Fleet with installed water ballast treatment system (%) (as at year	100%
EEOI (g CO2/tonne* miles) (Spot employed)	(8.1%) from 2021
CO2 emissions per nautical mile (tCO2/ Nautical Mile)	(4.8%) from 2021
SOx emissions per nautical mile	+1.2% from 2021
Total waste per vessel (m3/vessels)	(15.4%) from 2021
Accident and spills	0
Number of marine casualties	0
Fresh water used	(2.8%)
SOCIAL RESPONSIBILITY	2022
Onshore personnel (as at year-end)	24
Seagoing personnel (as at year-end)	593
Seagoing personnel (overall during the year)	1,120
Nationalities within the personnel (as at year-end)	19
% of female employees onshore (as at year-end)	41.7%
Expenses on training for onshore and seagoing personnel (US\$)	+75.0% from 2021





# \* Comments

# **DIS' ESG – Environment and Safety**

# DIS seeks to be an industry leader on environmental and safety issues:

- Among the first fleets worldwide compliant with Monitoring Reporting and Verification criteria for CO2 emissions.
- Since 2011 DIS has a fleet performance monitoring department to optimize vessel efficiency.
- Health and safety goal reached on board: 0 injuries in 2022.
- Environmental goal reached: 0 accidents and spills in 2022.
- Digitalization of onboard record books.
- Implementation of condition based maintenance, enabling it to achieve the highest level required by the TMSA 3.
- Environmental certification ISO 14001.
- Energy efficiency certification ISO 50001.
- Occupational Health and Safety certification ISO 45001.
- Quality certification ISO 9001.





- First in Italy to obtain the prestigious RINA Best 4 Plus: compliance certification for main maritime standards in force.
- Selection of suppliers according to quality and environmental certifications.
- Approved by the main oil-majors for long-term period contracts, of up to 5 years.
- Participation with leading roles in international organizations, such as INTERTANKO.
- US\$ 755 million invested between 2012 and 2019 in 22 newbuilding Eco product tanker vessels (10 MRs, 6 Handys, 6 LR1s) all delivered between Q1'14 and Q4'19.
- 79% of DIS' owned and bareboat fleet is 'ECO' (industry average: 30%), as at December 31, 2022.





### DIS' ESG – Environmental KPIs.

CO2 Emissions (owned and bareboat)	2020	2021	2022	Var 2022/21	Var 2022/20
CO2 per nautical mile [tCO2/ Nautical Mile]	0.31127	0.32049	0.30518	-4.8%	-2.0%
CO2 per transport unit [tCO2/tons]	0.03956	0.03913	0.0384	-1.9%	-2.9%
AER [g CO2/dwt tonne*miles]	6.44	6.16	6.39	3.7%	-0.8%
EEDI/EEXI [g Co2/dwt tonne* miles]	4.96	4.7	4.62	-1.7%	-6.9%
EEOI [g C02/tonne* miles] (TC-OUT)	14.18	13.37	14.6	9.2%	3.0%
EEOI [g C02/tonne* miles] (SPOT)	16.64	19.1	17.56	-8.1%	5.5%
SOx emissions (owned and bareboat)	2020	2021	2022	Var 2022/21	Var 2022/20
SOx per nautical mile [tSOx/ Nautical Mile]	0.00083	0.00083	0.00084	1.2%	1.2%
SOx per transport unit [tSOx/tons]	0.000106	0.000101	0.000106	5.0%	-
	2022	2024			
NOx emissions (owned and bareboat)	2020	2021	2022	Var 2022/21	Var 2022/20
NOx emissions (owned and bareboat)  NOx per nautical mile [tNOx/ Nautical Mile]	0.00566	0.00551	0.00556	0.9%	-1.8%
				•	•
NOx per nautical mile [tNOx/ Nautical Mile]	0.00566 0.00072	0.00551 0.00067	0.00556 0.0007	0.9% 4.5%	-1.8%
NOx per nautical mile [tNOx/ Nautical Mile]	0.00566	0.00551	0.00556	0.9%	-1.8%
NOx per nautical mile [tNOx/ Nautical Mile]	0.00566 0.00072	0.00551 0.00067	0.00556 0.0007	0.9% 4.5%	-1.8%
NOx per nautical mile [tNOx/ Nautical Mile]  NOx per transport unit [tNOx/tons]	0.00566 0.00072 Pre-EEDI	0.00551 0.00067 Phase 1	0.00556 0.0007 Phase 2	0.9% 4.5% Phase 3	-1.8%
NOx per nautical mile [tNOx/ Nautical Mile]  NOx per transport unit [tNOx/tons]	0.00566 0.00072 Pre-EEDI 7.1%	0.00551 0.00067 Phase 1 14.3%	0.00556 0.0007 Phase 2 60.7%	0.9% 4.5% Phase 3	-1.8%
NOx per nautical mile [tNOx/ Nautical Mile]  NOx per transport unit [tNOx/tons]  EEDI compliant ships (owned and bareboat) (%)	0.00566 0.00072 Pre-EEDI 7.1%	0.00551 0.00067 Phase 1 14.3%	0.00556 0.0007 Phase 2 60.7%	0.9% 4.5% Phase 3	-1.8%

DIS' fleet modernisation and constant focus on efficient fuel management has led to a significant improvement in CO2 emissions in 2022, relative to the previous year.



# \* Comments

# **DIS' ESG – Corporate Governance**

# DIS is listed on the most demanding segment of the Milan stock exchange (the Star), and has therefore adopted a first-class corporate governance framework:

- Incorporated in Luxembourg, it is organized and governed in compliance with Luxembourg laws.
- Listed on the STAR segment of the Italian Stock Exchange (Euronext Milan) since 2007 and compliant with the principles and recommendations of the Borsa Italiana Corporate Governance Code
- DIS' high corporate governance standards include:
  - Internal committees entirely composed by independent directors with a major influence on the Board of Directors' decisions.
  - Constantly updated Code of Ethics and Organizational and Control Model;
  - Regulation of important and significant transactions and of transactions with related parties
  - Regulation of the Board of Directors
  - Regulation of Shareholders' meetings
  - Nomination and Remuneration Committee regulation
  - Control and Risk Committee regulation
  - Supervisory Committee regulation
  - Internal Dealing Code
  - Internal regulation governing inside information and the set-up of a list of persons who have access to insider information

- General Remuneration Policy
- Internal Control Guidelines
- Internal Auditor Mandate



- Code of Ethics
- Privacy regulation
- Diversity policy
- Assignment of Powers and Delegations Regulation
- Whistleblowing policy and respective procedure
- Sanctions Policy.
- Long-term incentive based remuneration scheme;



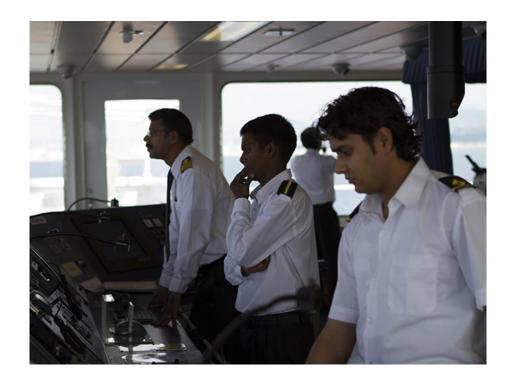


# \* Comments

# **DIS' ESG – Social responsibility**

DIS seeks a diverse and inclusive work environment, where team work is highly valued. The high levels of employee satisfaction result in high retention rates.

- 24 onshore personnel as at 31 December 2022;
- 593 seagoing personnel as at 31 December 2022;
- 92% retention rate for onshore personnel in 2022;
- 92% retention rate for seagoing personnel in 2022;
- Cultural diversity in workforce with 19 nationalities represented (onshore and seagoing) as at the end of 2022;
- Balanced gender mix with women representing 41.7% of our onshore employees as at the end of 2022;
- 114 hours of training ashore personnel and 30,486 hours of training onboard personnel in 2022.







#### DIS' **Sustainability Topics**

Vessel energy

efficiency

**Sustainable Development** Goals







DIS' **Sustainability Topics** Integrated

**Sustainable Development** Goals





DIS' **Sustainability Topics** 

**Sustainable Development** Goals

Ship recycling



Innovation: Fleet efficiency and safety









management system



Stakeholder engagement





High quality of services



People care

for ongoing improvement





Waste reduction and material recycling



**Business** ethics





Value generated and distributed



Multicultural approach





Protection of marine biodiversity



Personnel training and development





Atmospheric emissions and climate change





Sustainable supply chain



Promoting public attention towards social, cultural and environmental topics





Consumption of water and energy in offices





# SUSTAINABLE G ALS

Our approach to sustainability starts with the United Nations Sustainable Development Goals. By aligning with these goals DIS has joined the movement towards a more peaceful and prosperous planet.





DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Vessel energy efficiency	7 AFFORDABLE AND CLEAN ENERGY 8 ECONOMIC GROWTH	<ul> <li>Renewal of the fleet with "Eco" vessels, in line with IMO directives, thanks to the implementation of innovative technologies.</li> </ul>
Innovation: Fleet efficiency and safety	9 INDUSTRY, INNOVATION AND INFRASTRUCTURE	<ul> <li>Projects aimed at improving vessel performance from an environmental viewpoint and in terms of onboard safety and efficiency.</li> </ul>
High quality of services	8 DECENT WORK AND ECONOMIC GROWTH 12 RESPONSIBLE GONSUMETION AND PRODUCTION CONTINUE TO THE PRODUCTION AND PROD	<ul> <li>Highest attention to the service offered, through qualified and updated staff, appropriate equipment, on-board inspections, process control and effective internal communications;</li> <li>Customer engagement through: direct communications, complaints and reports, internal ship reports and feedback on service quality.</li> </ul>
Business ethics	12 RESPONSIBLE CONSUMPTION AND PRODUCTION  AND PRODUCTION  16 PEACE JUSTICE AND STRONG INSTITUTIONS  INSTITUTIONS	<ul> <li>Compliance with laws and regulations;</li> <li>Honesty, fairness and transparency in everyday actions, avoiding situations of conflict of interest and unfairness towards competitors;</li> <li>Respect for personal data and confidential information;</li> <li>Respect for the dignity of individuals;</li> <li>Respect for the environment and the community.</li> </ul>
Protection of marine biodiversity	14 LIFE BELOW WATER	<ul> <li>Minimum impact of activities on environmental integrity at all times and in all places;</li> <li>Ongoing prevention of every possible form of pollution, with a zero pollution goal.</li> </ul>
Atmospheric emissions and climate change	3 GOOD HEALTH 13 CLIMATE	<ul> <li>Activities to raise awareness on climate change issues in personnel and the community;</li> <li>Implementation of activities seeking to reduce damages to individuals caused by water and air pollution.</li> </ul>





DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Integrated management system for ongoing improvement	12 RESPONSIBLE CONSUMPTION AND PRODUCTION  AND PRODUCTION  TO PRODUCTION  AND STRONG INSTITUTIONS  TO PRODUCT ION  AND STRONG INSTITUTIONS	<ul> <li>Transparent statement of policies governing operations on board managed ships - in order to ensure safety and efficiency - and of the methods to respond to unscheduled events;</li> <li>Identification of a basic reference for all the management documents needed for checking the Group's daily activities.</li> </ul>
Occupational health and safety	8 DECENT WORK AND ECONOMIC GROWTH	<ul> <li>Protecting the health and well-being of employees by reducing occupational risks from exposure to hazards;</li> <li>Preventing hazardous actions, injuries, illnesses, accidents to personnel, material and environmental damage;</li> <li>Improving the safety of all employees by developing first of all an internal culture of safety.</li> </ul>
People care	1 NO POVERTY  ***********************************	<ul> <li>Application of adequate remuneration and economic benefits for personnel, also to ensure adequate social protection.</li> </ul>
Personnel training and development	4 QUALITY EDUCATION	<ul> <li>Adequate training for all personnel, allowing them to carry out their job better and increase their skills and abilities, without distinction of sex or ethnicity.</li> </ul>
Sustainable supply chain	17 PARTNERSHIPS FOR THE BOALS	<ul> <li>Accurate supplier assessment and selection, also based on energy performance and including possible performance of inspections and controls;</li> <li>Collection of full and clear details on purchase orders and on responsibilities.</li> </ul>







DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Ship recycling	12 RESPONSIBLE CONSUMPTION AND PRODUCTION	<ul> <li>Preparation of hazardous material inventories on all new buildings and on the existing fleet.</li> </ul>
Stakeholder engagement	12 RESPONSIBLE CONSUMPTION AND PRODUCTION  AND	<ul> <li>Stakeholder mapping and detection of needs and expectations of each category and of related actions.</li> </ul>
Waste reduction and material recycling	12 RESPONSIBLE CONSUMPTION AND PRODUCTION	<ul> <li>Plastic-free project in the Group's offices;</li> <li>Separate waste collection in all d'Amico offices.</li> </ul>
Multicultural approach	4 QUALITY EQUICATION  5 GENDER EQUILITY  8 DECENT WORK AND ECONOMIC GROWTH  10 REDUCED INEQUALITIES	Cultural integration in DIS' offices and onboard all ships.
Promoting public attention towards social, cultural and environmental topics	12 RESPONSIBLE CONSUMPTION AND PRODUCTION	Training activities in support of solidarity initiatives and cultural initiatives.
Consumption of water and energy in offices	6 CLEAN WATER AND SANITATION 7 AFFORDABLE AND CLEAN ENERGY	<ul> <li>Reducing travel between offices and increasing use of video conference and conference call systems.</li> </ul>



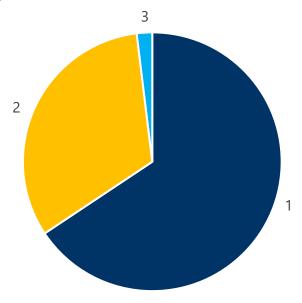






# **DIS' Shareholdings Structure.**

### Key Information on DIS' shares

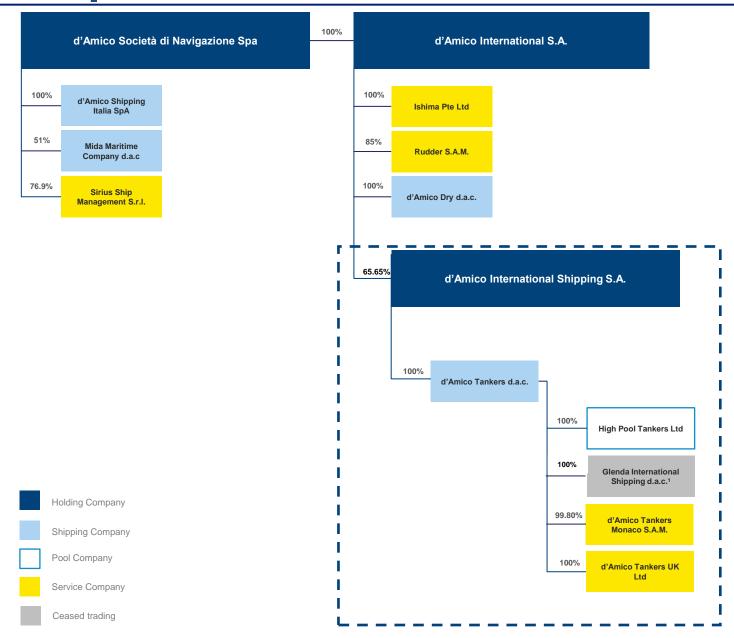


1. d'Amico International SA	65.65%
2. Others	31.62%
3. d'Amico International Shipping SA	2.73%
	100.00%

Listing market	Borsa Italiana, STAR
No. of shares issued	124,106,556
Market capitalisation <sup>1</sup>	€715.9 million
Shares repurchased / % of shares issued	3,382,542/2.73%



# d'Amico Group Structure.



DIS benefits from the support of d'Amico Società di Navigazione S.p.A.





# **DIS'** estimated sensitivity to interest rates<sup>1</sup>.

(US\$ million)	FY'23	FY'24	FY'25
Estimated average bank debt	(285.1)	(253.6)	(221.7)
Estimated average hedged bank debt	123.5	102.2	65.9
Estimated average unhedged bank debt	(161.7)	(151.3)	(155.9)
Assumed average cash & equivalents	100.0	100.0	100.0
Estimated average unhedged bank debt net of assumed cash	(61.7)	(51.3)	(55.9)
% of bank debt hedged	43%	40%	30%
% of bank debt hedged net of assumed cash	78%	80%	75%
Average all-in interest rate on hedged bank debt	4.10%	4.32%	4.11%
Average spread on SOFR on unhedged bank debt	2.25%	2.23%	2.22%

- Assuming only a refinancing of balloons and no prepayments of existing facilities, DIS is expected to have an average bank debt of US\$ 285m in FY'23, US\$ 253m in FY'24, and US\$ 221m in FY'25.
- DIS has already hedged the following percentages of its bank debt through interest rate swap agreements: 43% in FY'23, 40% in FY'24, 30% in FY'25.
- Therefore, DIS has a sensitivity for every +/- 1% change in the USD interest rate of: US\$ 1.6m in FY'23, US\$ 1.5m in FY'24, and US\$ 1.6m in FY'25.
- However, taking into consideration an assumed average cash balance of US\$ 100m, DIS percentage of hedged bank debt rises to 78% in FY'23, 80% in FY'24, and 75% in FY'25.
- Therefore, including the above cash assumption, DIS has a net sensitivity for every +/- 1% change in the USD interest rate of: US\$ 0.6m in FY'23, US\$ 0.5m in FY'24, and US\$ 0.6m in FY'25.

DIS has a significant percentage of its bank debt hedged and a limited interest rate sensitivity.



### IMO (MEPC 76): CII and EEXI.

In June 2021, **IMO's Marine Environment Protection Committee (MEPC 76)** adopted amendments to the International Convention for the Prevention of Pollution from Ships **(MARPOL) Annex VI** that will require ships to reduce their greenhouse gas emissions. These amendments combine technical and operational approaches to improve the energy efficiency of ships and are in line with the ambition of the Initial IMO GHG Strategy, which aims to reduce carbon intensity of international shipping by 40% by 2030, compared to 2008.

The new measures will require all ships to calculate their **Energy Efficiency Existing Ship Index (EEXI)** following technical means to improve their energy efficiency and to establish their **annual operational carbon intensity indicator (CII) and CII rating**. Carbon intensity links the GHG emissions to the **vessel deadweight** over distance travelled. These amendments are expected to enter into force on 1 November 2022, **with the requirements for EEXI and CII certification coming into effect from 1 January 2023**. A review clause requires the IMO to review the effectiveness of the implementation of the CII and EEXI requirements, by Jan 1 '26 at the latest, and, if necessary, develop and adopt further amendments.

- Attained Energy Efficiency Existing Ship Index (EEXI) indicates the energy efficiency of the ship compared to a baseline. Ships are required to meet a specific required EEXI, which is based on a required reduction factor (expressed as a percentage relative to the EEDI baseline). EEXI will be applicable from the first annual, intermediate or renewal IAPP survey after Jan 1 '23. Ships which do not have (PRE-EEDI) or have an insufficient attained EEDI to respect the new limits (20% compared with the baseline), will have to derate engines or improve their efficiency.
- Annual operational carbon intensity indicator (CII) and CII rating. The CII determines the annual reduction factor needed to ensure continuous improvement of the ship's operational carbon intensity within a specific rating level. The actual annual operational CII achieved would be required to be documented and verified against the required annual operational CII. The rating would be given on a scale operational carbon intensity rating A, B, C, D or E indicating a major superior, minor superior, moderate, minor inferior, or inferior performance level. The performance level would be recorded in the Ship Energy Efficiency Management Plan (SEEMP). A ship rated D or E for three consecutive years, would have to submit a corrective action plan, to show how the required index (C or above) would be achieved. Administrations, port authorities and other stakeholders as appropriate, are encouraged to provide incentives to ships rated as A or B. In order to reduce CII of international shipping by 40% by 2030, compared to 2008, the IMO has set the following reduction path for the entire world fleet up to 2026: 5% by 2023, 7% by 2024, 9% by 2025 and 11% by 2026.



### **EU Emission Trading System (ETS) and Fuel EU.**

The European Commission has recently published a set of legislative proposals to enable the EU to attain its 2030 target of reducing its greenhouse gas emissions by at least 55% by 2030 compared with 1990 levels. In particular, the EU Commission proposed to include shipping in the **EU Emissions Trading Scheme (ETS)**, the EU carbon market, and to impose greenhouse gas intensity requirements on shipping fuels, through the **Fuel EU Maritime**.

- The Emission Trading System (ETS), which will be extended to maritime transport. The ETS is a proposed directive that will be applied from 2024 to all vessels over 5,000 gross tonnes regardless of flag and to all voyages between ports in the European Economic Area (EEA) and which either commence or terminate in a EEA port. For voyages between EEA ports 100% of emissions will be considered, whilst for voyages only commencing or terminating in an EEA port 50% of emissions will be accounted for. According to the latest agreement reached in December 2023 by the European institutions (Parliament, Council, Commission), shipowners will have to buy emissions allowances for 40% of their emissions reported and verified in 2024, 70% of emissions reported and verified in 2025, and 100% of emissions reported and verified in 2026. According to the latest agreement, the directive will cover not only CO2 from 1 January 2024 but also Methane (CH4) and Nitrous oxide (N2O) from 1 January 2026. The regulations require the shipowner or the entity managing the vessel on behalf of the shipowner to be liable. It also states that any polluter pays, therefore the shipowner could pass the cost to the charterer who is responsible for deciding route, fuel and consumption through a contractual agreement between the parties. The monitoring tool will be the EU MRV (Monitoring, Reporting and Verification), which will have to be partially modified, but for which DIS' fleet is already compliant since 2017.
- **Fuel EU** will come into effect in 2025, with the goal of improving the GHG intensity of the marine fuels, promoting the use of natural, biofuel or low-carbon/emission fuels. The requirements would consider the GHG emissions a fuel generates throughout its lifecycle, from its production to its final consumption by the ship, not just its use by the ship. A baseline will be established, with an improvement relative to that baseline of 2% in 2025, which grow gradually every 5 years to reach 75% in 2050. The proposal also allows owners of different ships to pool vessels together to help each other with compliance (if one ship is over-compliant with the requirements of the previous year, while another is not, the first can transfer its excess credits to the second). Companies that are not compliant with the rules by May 1 of the following year will have to pay a penalty and the money would go into a green fuel fund.



### Financial results. Consolidated Income Statement

Q3 2023	Q3 2022	US\$ Thousand	9 MONTHS 2023	9 MONTHS 2022
136,947	136,494	Revenue	407,779	311,774
(38,646)	(42,321)	Voyage costs	(105,984)	(101,994)
98,301	94,173	Time charter equivalent earnings	301,795	209,780
1,228	1,213	Bareboat charter revenue	3,640	3,599
99,529	95,386	Total net revenue	305,435	213,379
-	(1,188)	Time charter hire costs	(27)	(2,909)
(21,403)	(20,199)	Other direct operating costs	(69,391)	(62,340)
(7,130)	(4,414)	General and administrative costs	(18,446)	(11,254)
(599)	(513)	Result on disposal of fixed assets	(4,425)	(1,561)
70,397	69,072	EBITDA	213,146	135,315
(15,869)	(14,837)	Depreciation and impairment	(46,358)	(47,365)
54,528	54,235	ЕВІТ	166,788	87,950
1,147	(197)	Net financial income	3,525	696
(6,611)	(10,321)	Net financial (charges)	(20,819)	(25,603)
49,064	43,717	Profit before tax	149,494	63,043
(178)	(159)	Income taxes	(775)	(267)
48,886	43,558	Net profit	148,719	62,776
The net result is a	ttributable to	the equity holders of the Company		
0.402	0.356	Earnings (loss) per share in US\$ (1)	1.219	0.513

<sup>1.</sup> For comparative reasons, reported average outstanding shares used in the calculation of the 2022 e.p.s. were adjusted following the criteria of the Reverse stock split which occurred on 13 June 2023 (please refer to the significant events of the first nine months for more detailed information), and the earnings per share (e.p.s.) were restated accordingly. Basic earnings per share (e.p.s.) was calculated on an average number of outstanding shares equal to 121,963,926 in the first nine months of 2023 (122,289,533 shares in the first nine months of 2022) and on an average of 121,616,280 outstanding shares in the third quarter of 2023 (Q3, 2022: 122,288,855 average outstanding shares). In Q3/nine months of 2023 and Q3/nine months 2022 diluted e.p.s. was equal to basic e.p.s.





# Financial results. Consolidated Balance Sheet

ucć The seed	As at	As at
US\$ Thousand	30 September 2023	31 December 2022
ASSETS		
Property, plant and equipment (PPE) and Right-of-use assets (RoU)	805,288	809,298
Other non-current financial assets	4,944	9,103
Total non-current assets	810,232	818,401
Inventories	15,608	18,303
Receivables and other current assets	74,839	91,498
Other current financial assets	4,580	8,787
Cash and cash equivalents	105,358	117,896
Total current assets	200,385	236,484
TOTAL ASSETS	1,010,617	1,054,885
SHAREHOLDERS' EQUITY AND LIABILITIES		
Share capital	62,053	62,053
Accumulated earnings	202,548	53,938
Share Premium	346,684	368,827
Other reserves	(15,178)	(6,404
Total shareholders' equity	596,107	478,414
Banks and other lenders	243,662	266,124
Non-current lease liabilities	77,484	150,225
Other non-current financial liabilities	2,748	3,332
Non-current liabilities	323,894	419,681
Banks and other lenders	31,184	51,086
Current lease liabilities	21,445	71,740
Payables and other current liabilities	34,292	30,734
Other current financial liabilities	2,953	3,129
Current tax payable	742	101
Total current liabilities	90,616	156,790
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	1,010,617	1,054,885



## Financial results. Consolidated Cash Flow Statement

Q3 2023	Q3 2022	US\$ Thousand		9 MONTHS 2022
48,886	43,558	Profit for the period	148,719	62,776
				45.005
15,869	14,837	Depreciation and amortisation	46,358	45,285
	-	Impairment	-	2,080
178	159	Current and deferred income tax	775	267
1,485		Net lease cost	6,948	13,735
3,979	4,407	Other Financial charges (income)	10,346	11,172
599	513	Result on disposal of fixed assets	4,425	1,561
(28)	(329)	Other non-cash changes	798	(441)
 221	-	Allotment and accruals LTI	433	110
 71,189	69,266		218,802	136,545
(945)	(2,710)	Movement in inventories	2,696	(8,989)
(17,444)	768	Movement in amounts receivable	16,607	(33,193)
4,050	(189)	Movement in amounts payable	(400)	7,153
(46)	(108)	Taxes (paid) received	(133)	(214)
(1,485)	(3,572)	Net cash payments for the interest portion of IFRS16 related leases	(6,948)	(11,176)
 (3,928)	(1,976)	Net interest paid	(7,055)	(9,536)
 51,391	61,479	Net cash flow from operating activities	224,369	80,590
(1,892)	(3)	Acquisition of fixed assets	(37,456)	(897)
-	46	Sale of fixed assets	-	19,351
-	(25,542)	Increase in participation in Glenda International Shipping	-	(25,542)
(1,892)	(25,499)	Net cash flow from investing activities	(37,456)	(7,088)
-	4	Share capital increase	-	4
(96)	-	Other changes in shareholder's equity	(131)	-
(5,887)	-	Movement in treasury shares	(6,661)	-
-	48	Movement in other financial receivables	-	121
-	-	Dividend paid	(22,012)	-
(21,721)	(130,703)	Bank loan repayments	(70,821)	(162,379)
20,000	144,172	Bank loan drawdowns	37,750	159,517
-	42,900	Proceeds from disposal of assets subsequently leased-back	-	42,900
(49,738)	(52,139)	Net repayments for the principal portion of the lease liability	(127,918)	(70,121)
(57,442)	4,282	Net cash flow from financing activities	(189,793)	(29,958)
(7,943)	40,262	Net increase (decrease) in cash and cash equivalents	(2,880)	43,544
113,301	29,688	Cash and cash equivalents net of bank overdrafts at the beginning of the period	108,238	26,406
 105,358	69,950	Cash and cash equivalents net of bank overdrafts at the end of the period	105,358	69,950
105,358	85,135	Cash and cash equivalents at the end of the period	105,358	85,135
-	(15,185)	Bank overdrafts at the end of the period	-	(15,185)







## **DIS'CURRENT FLEET OVERVIEW.** LR1 & MR Fleet

Owned - LR1	Tonnage (dwt)	Year Built	Builder, Country	Interest <sup>1</sup>	IMO Classified
Bright Future <sup>2</sup>	75,000	2019	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo di Cagliari	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo Rosso	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo di Rotterdam	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo Bianco	75,000	2017	Hyundai MIPO, South Korea (Vinashin)	100%	-
Bare-Boat – LR1	Tonnage (dwt)	Year Built	Builder, Country	Interest <sup>1</sup>	IMO Classified
Cielo di Houston	75,000	2019	Hyundai MIPO, South Korea (Vinashin)	100%	-
Owned – MR	Tonnage (dwt)	Year Built	Builder, Country	Interest <sup>1</sup>	IMO Classified
High Explorer <sup>3</sup>	50,000	2018	Onomichi, Japan	100%	IMO II/IMO III
High Adventurer <sup>4</sup>	50,000	2017	Onomichi, Japan	100%	IMO II/IMO III
High Challenge	50,000	2017	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Wind	50,000	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Trust⁵	49,990	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Trader <sup>6</sup>	49,990	2015	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Loyalty <sup>7</sup>	49,990	2015	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Voyager <sup>8</sup>	45,999	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Freedom <sup>9</sup>	49,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Tide	51,768	2012	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Seas	51,678	2012	Hyundai MIPO, South Korea	100%	IMO II/IMO III
GLENDA Melissa	47,203	2011	Hyundai MIPO, South Korea	100%	IMO III
GLENDA Meryl	47,251	2011	Hyundai MIPO, South Korea	100%	IMO III
GLENDA Melody	47,238	2011	Hyundai MIPO, South Korea	100%	IMO III
GLENDA Melanie	47,162	2010	Hyundai MIPO, South Korea	100%	IMO III
Bare-Boat with purchase option/obligation	Tonnage (dwt)	Year Built	Builder, Country	Interest <sup>1</sup>	IMO Classified
High Discovery	50,036	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Fidelity	49,990	2014	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III

- 1. DIS' economic interest
- 2. Ex-Cielo di Londra
- . In January 2023, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Explorer, with delivery occurred in May 2023.
- 4. In September 2022, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Adventurer, with delivery occurred in December 2023.
- . In May 2023, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Trust, with delivery occurred in July 2023.
- 6. In May 2023, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Trader, with delivery occurred in July 2023.
- 7. d'Amico Tankers d.a.c. exercised its purchase option on the MT High Loyalty, with delivery occurred in June 2023.
- 8. In December 2022, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Voyager, with delivery occurred in January 2023.
- 9. In January 2023, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Freedom, with delivery occurred in May 2023.





## **DIS'CURRENT FLEET OVERVIEW.** MR Fleet

TC - IN Long Term with purchase option	Tonnage (dwt)	Year Built	<b>Builder, Country</b>	Interest <sup>1</sup>	<b>IMO Classified</b>
High Leader	50,000	2018	Japan Marine United Co., Japan	100%	IMO II/IMO III
High Navigator	50,000	2018	Japan Marine United Co., Japan	100%	IMO II/IMO III
Crimson Pearl	50,000	2017	Minaminippon Shipbuilding, Japan	100%	IMO II/IMO III
Crimson Jade	50,000	2017	Minaminippon Shipbuilding, Japan	100%	IMO II/IMO III
TC - IN Long Term without purchase option	n				
Green Planet	50,843	2014	Daesun Shipbuilding, South Korea	100%	IMO II/III
High Prosperity	48,711	2006	Imabari, Japan	100%	-
High SD Yihe <sup>3</sup>	48,700	2005	Imabari, Japan	100%	-





# DIS'CURRENT FLEET OVERVIEW. Handy Fleet

Owned	Tonnage (dwt)	Year Built	Builder, Country	Interest <sup>1</sup>	<b>IMO Classified</b>
Cielo di Salerno	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Hanoi	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Capri	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Ulsan	39,060	2015	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di New York	39,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
Cielo di Gaeta	39,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III



